Investor Presentation

building . master . pieces .

January 2020





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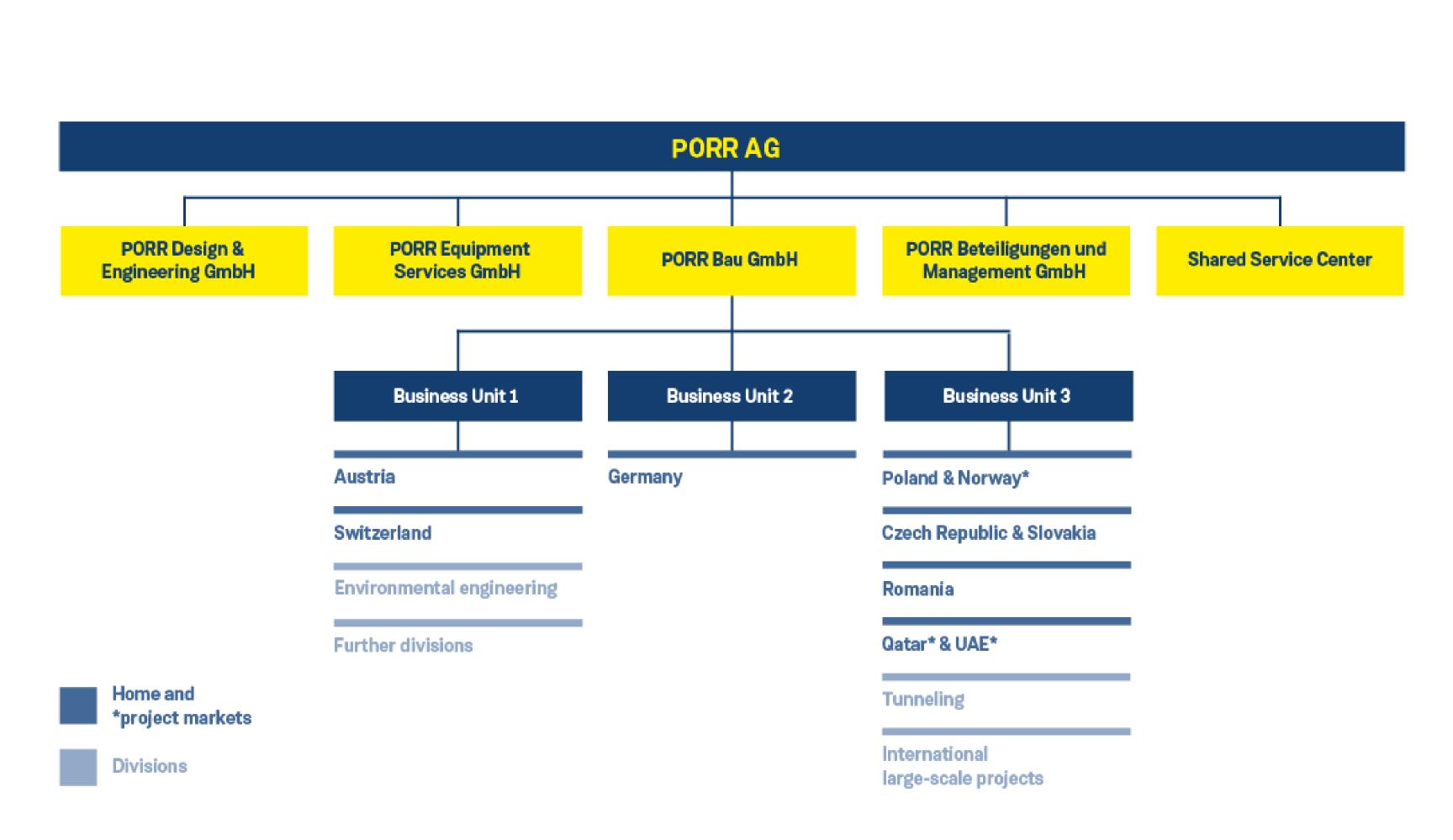


PORR - At a Glance

- Clear focus on construction aiming at maximizing the value-added chain
- Oldest listed company on the Vienna Stock Exchange - since 1869
- Stable core shareholders
- Production output 2018 EUR 5.6 bn
- ca. 19,650 employees
- Leading market position in its major Home Markets
- Substantial growth in recent years



Organizational Structure





PORR - At a Glance

Business Units

2

3



DE (Home Market)

> International (Home + Project Markets)

Key Facts Q3/19

Prod. output EUR 4.1bn **(+0.6%)**¹

Employees ~19,650 (+4.5%)¹

Backlog EBITDA EUR 7.4bn EUR 146.0m

(+**7.6**%)¹

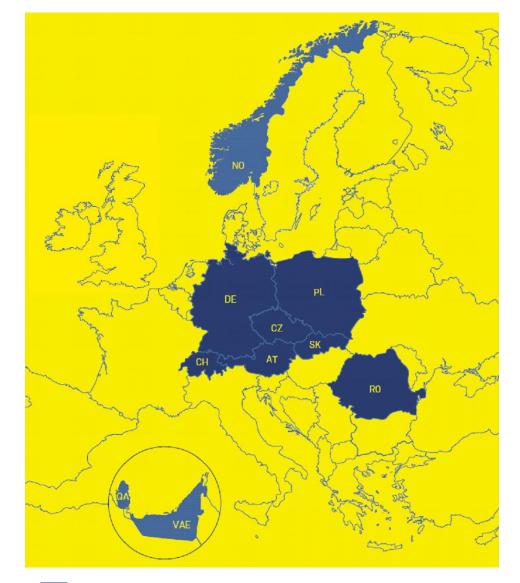
(+12.0%)¹

PORR, a leading full service provider in the construction sector

¹ y-o-y change

Markets





Home Markets

Project Markets



Key figures Q3 2019 EUR m

2018	3Q19	3Q18	Change (3Q18 - 3Q19) ²
5,593	4,080	4,055	+0.6%
6,326	4,338	4,525	-4.1%
7,100	7,358	6,837	+7.6%
4,959	3,520	3,644	-3.4%
220	146	130	+12.0%
88.1	14.4 ³	31.2	-53.8%
66.2	9.8	23.3	-58.0%
	5,593 6,326 7,100 4,959 220 88.1	5,593 4,080 6,326 4,338 7,100 7,358 4,959 3,520 220 146 88.1 14.4 ³	$5,593$ $4,080$ $4,055$ $6,326$ $4,338$ $4,525$ $7,100$ $7,358$ $6,837$ $4,959$ $3,520$ $3,644$ 220 146 130 88.1 14.4^3 31.2

1 Output of consortiums and all associates are included proportionally in production output which deviates from revenues according to IFRS

2 Rounding differences can appear

3 Including extra-ordinary effects from revaluation of certain Polish and Norwegian projects



Leading full service provider in the construction sector

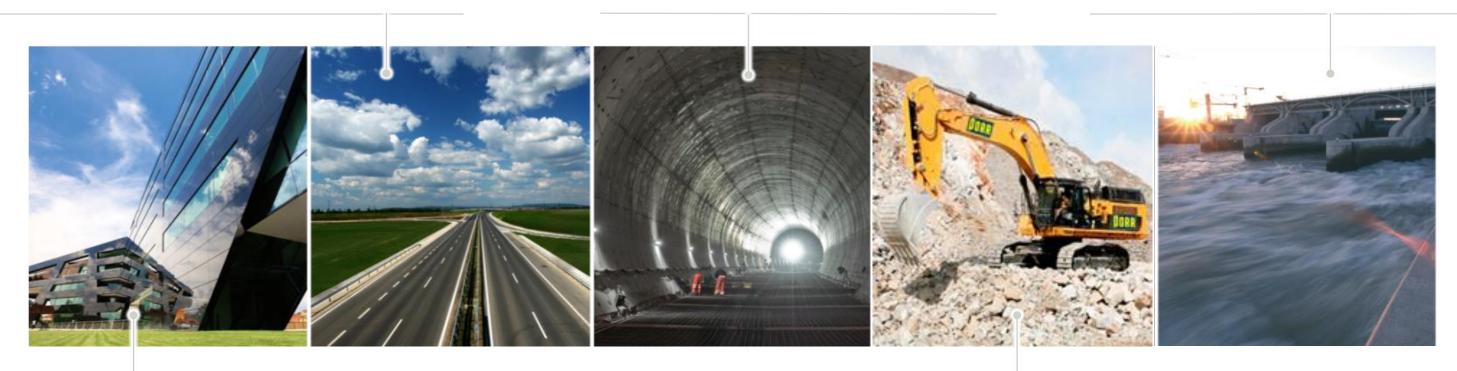
Services offered by PORR

Civil engineering and road construction

- Road construction and bridges
- Earthworks
- Sewer and pipeline construction
- Special civil engineering
- Stabilization and protection structures

Infrastructure projects

- Trunk road construction
- Railway engineering
- Tunnel engineering
- Bridge engineering
- Power plant construction



Building construction

- Public building & housing construction
- Office construction
- Industry and commercial buildings
- Tourism
- Sports facilities/stadiums
- Revitalisation

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Management of resources

- Reserves of stone and gravel
- Operation of asphalt and concrete mixing plants
- Operation of landfills



Environmental engineering

- Water, wastewater
- Soil cleanup
- Process development
- Demolition services
- Waste management, landfill construction and operation

• Recycling of demolition waste and unprocessed gravel

Project Portfolio Broad risk distribution due to a well diversified portfolio mix

The largest 24 projects in the order backlog contribute only 16.3% to the overall annual production output.

Project Volume (in EUR m)	Number of projects	% of total number of Projects	% of Production Output
100 to 500	24	0.60%	16.3%
50 to 100	65	1.63%	18.8%
20 to 50	135	3.40%	18.9%
10 to 20	152	3.82%	11.6%
5 to 10	65	1.63%	9.8%
2 to 5	505	12.70%	13.1%
1 to 2	554	13.93%	6.7%
0,01 to 1	2,476	62.27%	5.0%
	3,976	100.0%	100.0%

Almost 90% of projects have a project volume < EUR 5m.



Well balanced project portfolio in terms of size and nature

Biggest orders in backlog				Most important order intakes 2019						
Selected projects	BU	Country	EUR m ¹	Completion 09/19	Period of Entry	Selected projects	BU	Country	EUR m ¹	Entry 2019
Arge H51 Pfons-Brenner, Tyrol	3	AT	531.3	7.0%	07/18	Railroad LK 131 Kalina-Rusiec	3	PL	238.3	Sep.
ARGE Fildertunnel (Stuttgart 21)	3	DE	439.2	71.8%	07/11	Desing&Build Sibiu-Pitesti Motorway	3	RO	122.1	Apr.
ARGE Tunnel Albaufstieg	3	DE	368.2	93.7%	10/12	Eidsvoll nord-Langset, Minnevika Bridge	3	NO	93.9	May
Autobahn A1 Rhine Bridge Leverkusen	2	DE	304.8	20.5%	10/17	App.Bldg Wohngarten Geiselbergstr., Vienna	1	AT	68.5	Jun.
Bratislava Ringroad D4-R7	3	SK	300.3	45.6%	06/16	Appartment Building Q 218, Berlin	2	DE	58.7	Jun.
KAT3 - Koralmtunnel	3	AT	297.1	68.3%	06/13	Arge University Hospital, St. Pölten	1	AT	58.3	Sep.
S3 Bolkow - Kamienna Gora	3	PL	290.2	3.5%	10/18	App. Bldg. Handelskai 98-100, Vienna	1	AT	56.2	Sep.
Railroad LK 131 Kalina-Rusiec	3	PL	238.3	0.0%	07/19	Office Building Sky SAWA, Warsaw	3	PL	49.3	Jun.
Prelim. works FAIR ring accelerator, Darmstadt	2	DE	207.0	31.3%	02/18	Road Construction E1 Eggemoen - Åsbygda	3	NO	47.6	Feb.
Office Building Europaallee Zürich Lots 1-4	1	СН	152.5	92.3%	02/15	Appaartment Bldg. Reininghaus Q6 Nord, Graz	1	AT	42.2	Apr.
Deep Tunnel Stormwater System, Dubai	3	AE	139.4	61.2%	12/17	Arge S31 SAB, Sieggraben Bgld	1	AT	40.4	Feb.
Desing&Build Sibiu-Pitesti Motorway	3	RO	122.1	1.8%	04/19	Office Building 3T Office Park, Gdynia	3	PL	37.0	Mar.
Expressway S 17 Ryki	3	PL	117.3	95.0%	11/15	Office Building New Courts, Berlin	1	DE	32.7	Jul.
Railroad LK 93 Czechowice Dziedzice-Oswiecim	3	PL	115.5	14.5%	08/18	App. Bldg. Seestadt Aspern G12A, Vienna	1	AT	31.5	May
Office Bldg. BMW Freimann, Munich	1+3	DE	114.0	93.7%	05/17	Road Equipment A44, VKE12, TU Hirschhagen	Hold	DE	31.5	Mar.
Railroad LK 354 Poznań-Piła	3	PL	112.5	94.0%	02/17	Jakuszyce cross country skiing, Wrozlaw	3	PL	31.5	Jun.
Arge U5 Europaviertel, Frankfurt	1-3	DE	104.4	34.9%	02/17	App. Bldg. Neu Leopoldau Bpl. P, Vienna	1	AT	30.9	Feb.

1) Stated values are project values attributable to PORR at the time of the contracts being awarded

Order backlog represents a book-to-bill ratio of 1.3



Focus on stable Home Markets ensures solid base for development

in %	Production Output		Order Intake		Order Backlog	
Α	45		49		35	
D	26		20		27	
PL	11	020/	12	0 40/	20	020/
CZ	5	92%	4	- 94 %	3	- 93%
CH	4		3		4	
RO	1 –		6 -		4 _	
QU/UAE	3		2		2	
Others	5		4		5	

in %	Production Output	Order Intake	Order Backlog
Civil Engineering	54	47	63
Building Construction	35	38	30
Others	11	15	7

Infrastructure provides for a stable business development also in less beneficial economic cycles.



Current Business Drivers in the construction industry

Ongoing Urbanisation

 Growth of cities increases demand for living space, infrastructure, healthcare and energy

Interest Environment

- Historic low interest rates push demand for real estate
- Further Quantitative Easing by ECB facilitates public investments in infrastructure

Infrastructure Gap

- Major needs in many European countries to catch up in upgrades and renovations
- High EU financing subsidies in Eastern Europe, especially Poland
- Infrastructure package in Germany

Sustainability & "Think Green"

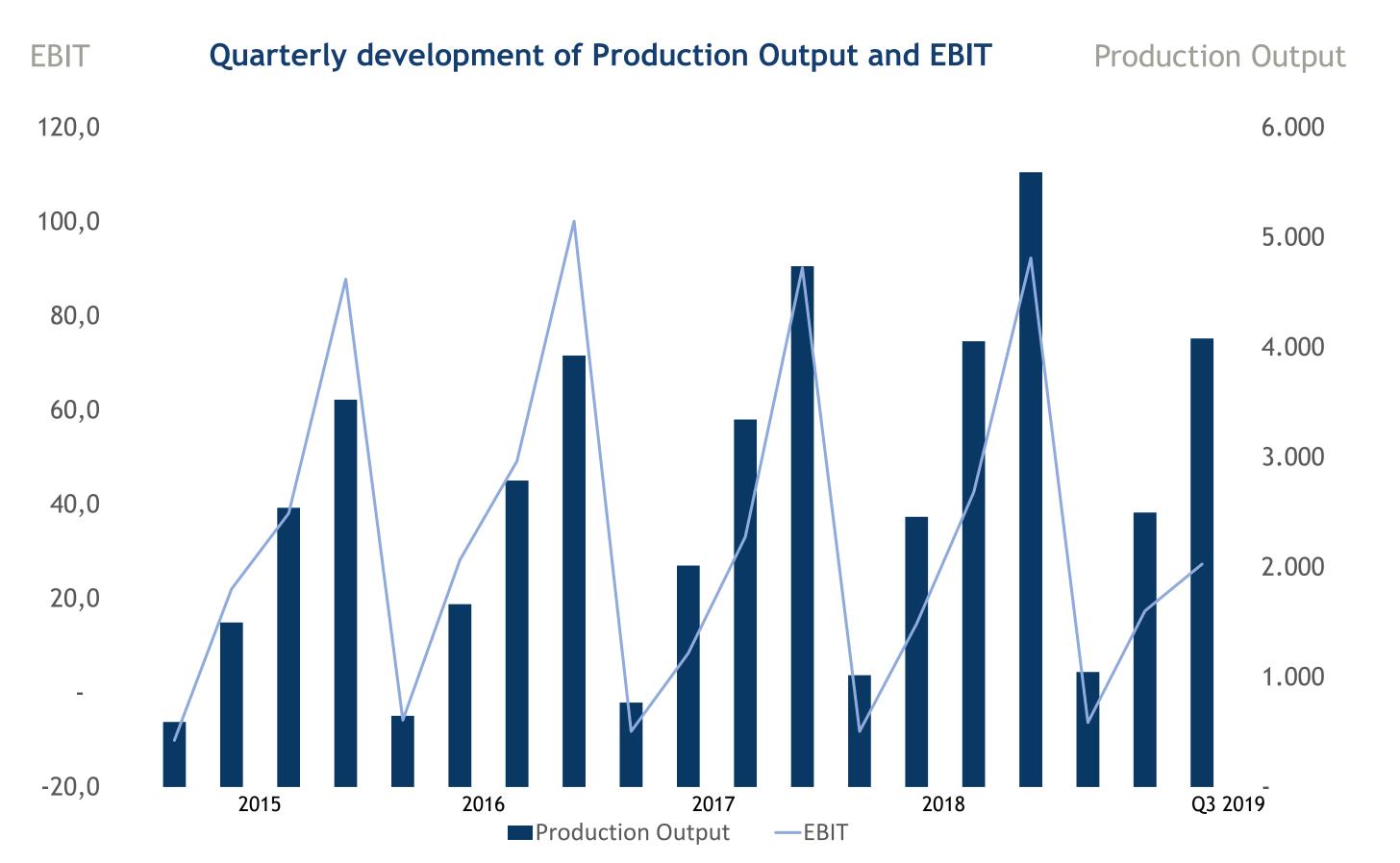
- "Green Mobility" requires huge
 investments in infrastructure
- Growing role for energy efficiency of buildings



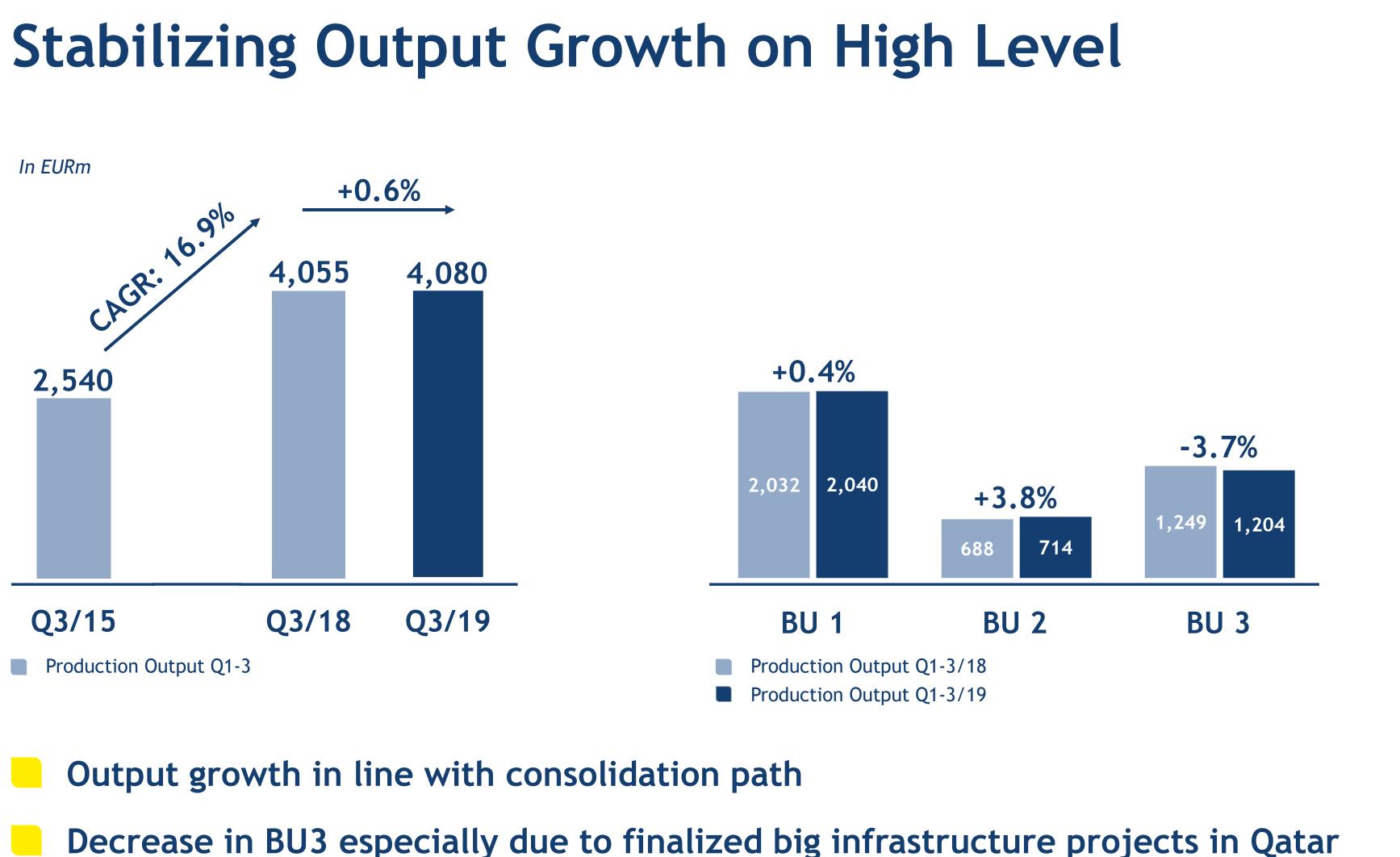
Financial Performance



Highly Seasonal Business Construction shows typical patterns across the years EUR m









Consolidated Income Statement

EUR m ¹	Q3 2019	% Q3 19/18	Q3 2018	2018			
Production output ²	4,079.9	0.6%	4,055.1	5,592.9			
Revenue	3,519.8	(3.4%)	3,644.4	4,959.1			
Share of profit/loss of companies accounted for under the equity method	58.4	2.8%	56.8	86.6			
Cost of materials and other related production services ³	(2,360.4)	(7.4%)	(2,548.1)	(3,462.6)			
Staff expense	(939.3)	7.4%	(874.6)	(1,178.8)			
Other operating result ⁴	(132.5) (-29.1) ⁵	(10.6%)	(148.3)	(184.8)			
EBITDA	146.0	12.0%	130.3	219.5			
- in % of Production output	3.6%	3.6% 0.4PP	3.2%	3.9% (127.1)			
Depreciation, amortisation & impairment	(118.7) (+23.2) ⁵	35.4%	(87.7)				
EBIT	27.3	(36.1%)	42.6	92.3			
- in % of Production output	0.7%	(0.4PP)	1.1%	1.7%			
Financial result	(12.8) (+5.9) ⁵	12.3%	(11.4)	(4.2)			
EBT	14.4 ⁶	(53.8%)	31.2	88.1			
- in % of Production output	0.4 %	(0.4PP)	0.8 %	1.6%			
Taxes	(4.6)	(41.4%)	(7.9)	(21.9)			
Profit for the period	9.8	(58.0%)	23.3	66.2			
¹ Rounding differences may appear ² Output of consortiums and all associates are included proportionally in production output which deviates from revenues pursuant to IFRS ³ Cost of materials = material expenses + purchased services ⁴ Own work capitalised in non-current assets included ⁵ IFRS16 impact ⁶ Including extra-ordinary effects from revaluation of certain Polish and Norweg on ⁹ Output of certain Polish and P							

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Balance Sheet Key Figures

EUR m		30.09.2019	
Assets	Non-current assets	1,379.9 (-197.2) ³	
	Current assets	2,275.8	
	Total assets	3,655.7 (+17.4)% (-197.2) (+11.0%) ³	
es	Equity ¹	573.6 (-2.9) ³	
iabilities	Non-current liabilites	1,014.5 (+200.1) ³	
ty & l	Current liabilities	2,067.7	
Equity &	Total equity and liabilities	3,655.7 (+17.4)% (-197.2) (+11.0%) ³	
Ratios:	Net debt ²	785.5 (585.4) ³	
	Equity ratio	15.7% (16.5%) ³	

¹ Incl. Non-controlling interests

² Bonds & SSD plus financial liabilities less cash and cash equivalents

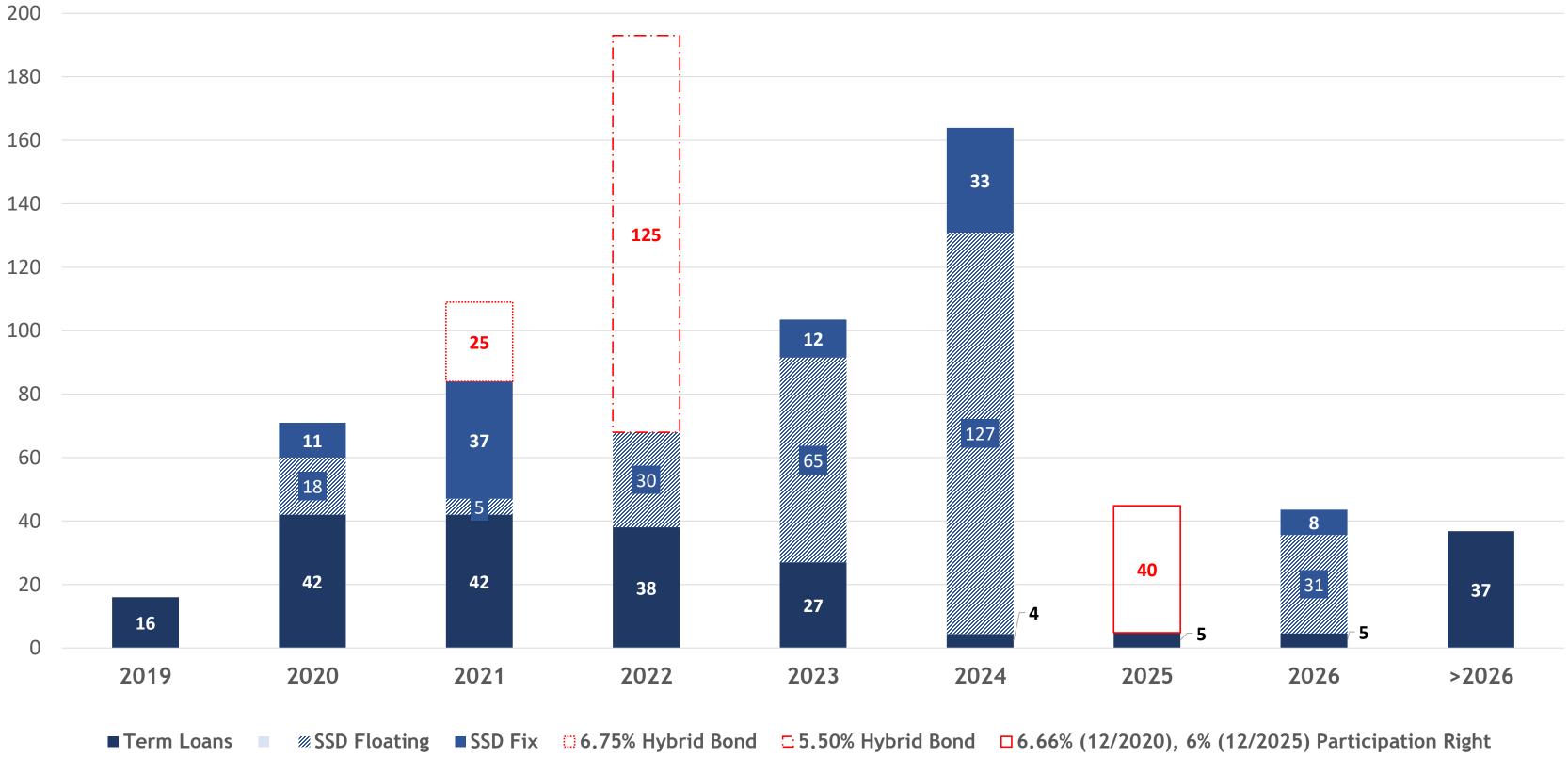
The figures as of 31 December 2018 have been adjusted due to the first-time application of IFRS 16 ³ IFRS16 impact

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31.12.2018	31.12.2017
1,104.1	1,037.1
2,010.6	1,847.6
3,114.7	2,884.8
618.2	597.0
573.6	587.1
1,922.9	1,700.7
3,114.7	2,884.8
349.1	147.4
19.9%	20.7%
	DORR

Maturity Profile & Hybrid Step ups Financially sound basis with limited refinancing needs in coming years

EUR m





Investor's Dashboard

Equity Instruments

Listing Vienna Stock Exchange - prime market segment (permanently listed since 08.04.1869; oldest listed stock at the Vienna Stock Exchange) ISIN/Ticker AT0000609607/POS; 29,095,000 number of shares Market cap ~EUR 464.4m as per 22th January 2020

Hybrid Instruments

6.75% Hybrid-Bond	2014-10/2021	25.0m	ISIN AT0000A19Y36
5.5% Hybrid-Bond	2017-02/2022	125.0m	ISIN XS1555774014
6.66/6.00% Participation Right (Hybrid)	2019-12/2025	40.0m	

Debt Instruments

3 7/8% Bond	2014	-10/2019	56.3	(55.4)m ^{*)}			
in EUR m	2020	2021	2022	2023	2024	2026	Sum
Green SSD				5.5	25.5	0.5	31.5
Other SSD	29	42	30	56	134	38.5	330.5
							362.0

*) net position

53.7%

*) Thereof Heitkamp Construction GmbH 5.85% / Wellington Management Group LLP 4.84% / PORR Management and PORR AG (treasury shares) 3.48%

Research Reports

Erste Group (buy), Hauck & Aufhäuser (hold), Kepler Cheuvreux (hold), Raiffeisen Centrobank (hold), SRC Research (buy)

Financial Calendar 2020

27.04.2020 27.05.2020 28.05.2020 05.06.2020 26.08.2020

26.11.2020

Ownership Structure



Annual Report 2019 Report Q1 2020 Annual General Meeting Trade Ex-dividend HY Financial Report 2020 Report Q3 2020



Key strategic priorities 2020 and beyond





1

- Strategic review of Project Markets Exit from UK-Business; infrastructure business in Qatar and UAE will be continued but on a limited scale
- Exploiting new growth opportunities using proprietary Slab Track system New Project Markets like Singapore and India



3

Focus on profitability and underlying operational excellence Optimizing existing structures and processes to unlock efficiency potential



Maintain healthy balance sheet and strong liquidity base Further improving working capital



The construction site of the future Digitalization and new tools like LEAN Design and LEAN Construction influence construction business significantly



Hybrid Liability Management and New Issuance



Hybrid LM and new issue rationale & credit story

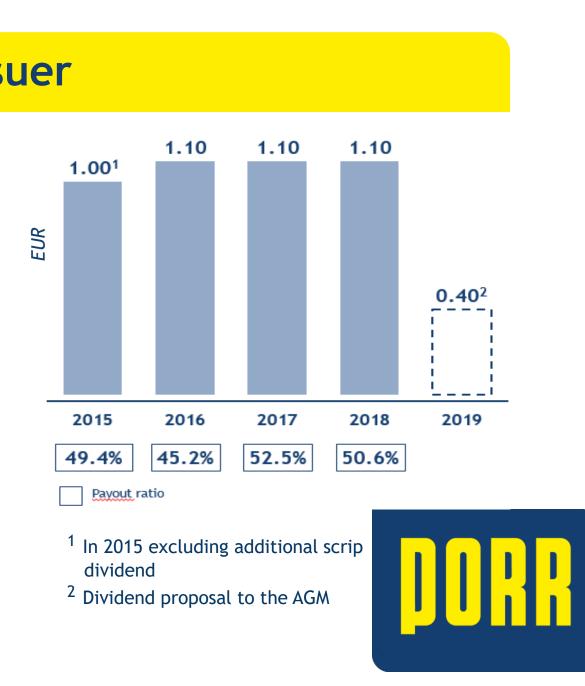
Why buy-back part of the NC2022 hybrid and issue new hybrid bonds?

- Proactive refinancing that creates liquidity and a new instrument with call date in 2025
- Deal format is new PerpNC5 hybrid issue and tender on existing EUR 125m 5.5% NC 2022 hybrid (in line with other transactions seen in the European corporate hybrid market)
- New issue transaction is open to (1) new investors that have not invested in PORR hybrids before, (2) existing investors wishing to "roll" their investment into the new hybrid
- Supports PORR's growth strategy in Home Markets and strengthens IFRS equity

PORR is an attractive hybrid issuer

- Leading player in stable core European markets
- Long standing know-how and strong management
- Conservative financial policy
 - Commitment to strict risk management
 - Commitment to strong balance sheet
- Dividend and hybrid track record
 - Strong dividend history and target of 30-50% payout ratio (acts as "payment pusher" on hybrid)
 - Successful track record as hybrid issuer (2 hybrid bonds and one participation right issued in the past)

rument with call date in 2025 sting EUR 125m 5.5% NC 2022 n corporate hybrid market) e not invested in PORR hybrids ment into the new hybrid ngthens IFRS equity



Hybrid bond offer: Indicative summary termsheet

lssuer	PORR AG
Securities	Undated Resettable Fixed Rate Subordinated Notes
Currency / Size	EUR Sub-Benchmark
Maturity / Issuer Call	Perpetual, Non-Call [5]
Coupon	[]% fixed rate, payable annually in arrear to the Fi
	Thereafter, reset every 5 years to the then current relevant step-up
Step-up	Step up of [500] bps in Year 5
Optional Deferral	At Issuer's discretion subject to dividend pusher (se compounding
Dividend Pusher	Pusher on Interest Payment: Payment is mandatory been made in past 12 months (including payment or except intra-group payments
	Pusher on Deferred Interest: Arrears become manda discretionary payments being made (including paym shares), or upon redemption/liquidation
Early Call Provisions	Upon a Gross up (at par), Clean-up call (80% of prin Tax deductibility (make-whole) or change in Accour
Change of Control	500 bps step-up and issuer call at par
Status / Ranking	Unsecured, deeply subordinated, <i>pari passu</i> with ex AT0000A19Y36), the hybrid bond issued in 2017 (ISIN capital and 6.66/6.00% participation right (Hybrid)
Denominations	The Notes will be issued in bearer form in denomination Denomination") and will only be transferable in min 100,000 and any integral multiples of EUR 1,000 in
Listing	Vienna Stock Exchange
	Austrian

Indicative termsheet for discussion purposes only. Please refer to Preliminary Prospectus.

irst Call Date

EUR 5yr Mid Swaps + original credit spread +

ee below); cash cumulative and not

/ if junior / parity discretionary payments have or declaration of dividends on ordinary shares)

latorily due and payable upon junior / parity ment or declaration of dividends on ordinary

ncipal amount repurchased) (at par), loss of nting classification (make-whole)

existing hybrid bond issued in 2014 (ISIN IN XS 155774014), senior to any class of share in 2025

nations of EUR 1,000 (the "Specified nimum aggregate principal amounts of EUR excess thereof.



Structural comparison of proposed hybrid to other European unrated hybrid issuances

	Proposed PORR 2020 Issue	2017 PORR Issue	Eurofins Scientific	UBM	AT&S
Pricing Date	[Jan] 2020	Jan 2017	Sep 2019	Feb 2018	Nov 2017
Currency / Size	EUR []m Sub-Benchmark	EUR 125m	EUR 300m	EUR100m	EUR175m
Maturity / Reset	PerpNC5	PerpNC5	PerpNC3	PerpNC5	PerpNC5
Subsequent Calls	Year 5 and every IPD thereafter	Year 5 and every IPD thereafter	1 month period ending in year 3 and very IPD thereafter	Year 5 and every IPD thereafter	Year 5 and every IPD thereafter
Initial Coupon (to First Reset)	[]%	5.500%	2.875%	5.500%	4.750%
Coupon Reset (post First Reset)	5yr EUR MS + []%	5yr EUR MS + 10.312%	3m Euribor + 6.058%	5yr EUR MS + 10.020%	5yr EUR MS +9.551%
Step-up	+[500]bps in year 5	+500bps in year 5	+250bps in year 3	+500bps in year 5	+500bps in year 5
Optional deferral	Cash Cumulative & not compounding	Cash Cumulative & not compounding	Cash cumulative & compounding	Cash cumulative & not compounding	Cash cumulative & not compounding
Payment Pusher	Yes, 12month look-back + pusher on arrears	Yes, 12month look-back + pusher on arrears	Yes, pusher on arrears	Yes, 12month look-back + pusher on arrears	Yes, 12month look-back + pusher on arrears
Early Redemption	 Gross-up Event - par Clean-up (> 80% repurchased) - par Tax Deductibility Event - make-whole Accounting Event - make- whole 	 Gross-up Event - par Clean-up (> 85% repurchased) - par Tax Deductibility Event - make-whole Accounting Event - make- whole 	 Gross-up Event - par Clean-up Event (>75% repurchased) - par Tax Event, Accounting Event - 101 prior to the date falling 1 month before the first reset date, par thereafter 	 Gross-up Event - par Clean-up (>85% repurchased) - par Tax Deductibility Event - make-whole until first call date Accounting Event -make whole-until first call date 	 Gross-up Event - par Clean-up (>85% repurchased) - par Tax Deductibility Event - make whole Accounting Event - make whole Replacing Capital Event - make whole
Change of Control	500bps step up if not called (par)	500bps step up if not called (par)	250bps step up if not called (par)	500bps step up if not called (par)	500bps step up if not called (par)
Ranking	Deeply subordinated, <i>pari</i> <i>passu</i> with existing hybrids, senior to equity	Deeply subordinated, <i>pari</i> <i>passu</i> with existing hybrids, senior to equity	Deeply subordinated, <i>pari</i> <i>passu</i> with existing hybrids, senior to equity	Deeply subordinated, senior to equity	Deeply subordinated, senior to equity

Source: Offering Circulars











European Forecast Construction Markets Civil engineering segments in European construction markets show stable development

(% change in real terms)	2017	2018	2019	2020	2021	2022
Austria	3.3	3.7	2.6	1.3	1.4	1.4
Civil Engineering	0.9	3.1	2.0	2.4	1.9	1.3
Germany	2.2	1.7	0.8	-0.6	-0.8	-0.7
Civil Engineering	3.8	2.2	0.7	-1.5	-0.7	-0.8
Switzerland	1.2	1.7	0.7	-0.4	0.2	0.2
Civil Engineering	-4.2	4.9	5.1	2.9	2.6	1.1
Norway	5.7	-1.0	4.6	2.1	1.6	3.5
Civil Engineering	2.7	8.0	7.5	4.7	8.7	11.1
Western Europe (EC-15)	3.6	2.6	2.0	1.0	0.8	1.1
Civil Engineering	1.0	4.6	4.6	2.4	2.5	2.0
Poland	9.2	14.1	8.0	4.2	0.7	1.8
Civil Engineering	12.3	21.7	12.8	5.6	-2.4	-0.9
Czechia	3.4	7.0	3.3	1.6	1.8	2.4
Civil Engineering	-8.1	6.6	4.3	-6.3	0.6	3.7
Eastern Europe (EC-4)	9.5	12.8	7.3	3.7	1.3	0.7
Civil Engineering	9.3	19.3	10.8	3.7	-0.5	-0.3
Euroconstruct Countries (EC-19)	3.9	3.2	2.3	1.1	0.9	1.1
Civil Engineering	1.6	5.8	5.1	2.6	2.2	1.8

Source: EUROCONSTRUCT, December 2019



Selected Projects



Selected Projects Austria & International



Brenner Basetunnel

Austria

Biggest tunnelling project in Austria's construction history Construction period: 2018-2024

Storm Water Tunnel

UAE/DubaiPoland10m TBM tunnel with aDesign & Build colength of approximately 10.4a new motorwaykm, to be finished in 2020Second

S6 expressway Bozepole-Luzino Poland Design & Build contract for 4 a new motorway



Selcted Projects Germany



Development center

Remscheid R&D center for heating technology company Vaillant (two office blocks and a testing center).

Rhine bridge

Leverkusen Demolition, new construction and expansion of the motorway bridge A1 Dortmund/Koblenz over the River Rhine



Office Complex

<u>Munich</u> Main contractor for consultancy, planning and construction of the BMW office complex in Freimann



Selected Projects Germany





FAIR accelerator complex

Darmstadt

Construction of buildings and a tunnel for a protonaccelerator facility

Ernst-Reuter Allee

<u>Magdeburg</u> Renovation of a railway bridge as the key part of a redesigned traffic junction

Pumping Station

Oberhausen Construction of a new pumping station including micro-tunneling



Selected Projects Switzerland



Gleistribüne Europaallee Baufeld B, D and F

Zurich Zurich Basel Mixed use, to be finished in Apartments, finished in 2019 Office and trainee center for 2020 Basler Insurance, finished in 2019

Baloise Park Basel -Baufeld B and C



Selected Projects Switzerland



Franklinturm

Zurich-Oerlikon Office at Oerlikon railway station, to be finished until 2022

N4

Küssnacht - Brunnen Motorway and bridge renovation, finished in 2019 finished in 2020

Albulatunnel II

Albula New tunnel erection, to be

