# Q1 RESULTS 2023 WELCOME TO HOME OF CONSTRUCTION

Investor Presentation May 2023



# DISCLAIMER

- This presentation was prepared by PORR AG (the "Company") solely for use at investors' meetings and is provided solely for informational purposes.
- This presentation dates from May 2023. The facts and information contained herein might be subject to revision in the future. Neither the delivery of this presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. None of the Company or any of its subsidiaries or any of its shareholders or any of such person's directors, officers, employees or advisors nor any other person makes any representation or warranty, express or implied as to, and no reliance should be placed on, the accuracy or completeness of the information contained in this presentation. None of the Company or any of its subsidiaries or any of its shareholders or any of such person's directors, officers, employees and advisors nor any other person shall have any liability whatsoever for any loss howsoever arising, directly or indirectly, from any use of this presentation. The same applies to information contained in other material made available at the meeting.
- This document is selective in nature and is intended to provide an introduction to, and overview of, the business of the Company. Wherever external sources are quoted in this presentation, such external information or statistics should not be interpreted as having been adopted or endorsed by the Company as being accurate.





 This presentation contains forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which the Company operates. These statements generally are identified by words such as "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements, including but not limited to assumptions, opinions and views of the Company or information from third party sources, contained in this presentation are based on current plans, estimates, assumptions and projections and involve uncertainties and risks. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. The Company does not represent or guarantee that the assumptions underlying such forward-looking statements are free from errors nor do they accept any responsibility for the future accuracy of the opinions expressed in this presentation. No obligation is assumed to update any forward-looking statements.

By accepting this presentation, you acknowledge that you will be solely responsible for your own assessment of the market and of the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.

# PORR AT A GLANCE

Investor presentation Q1 2023

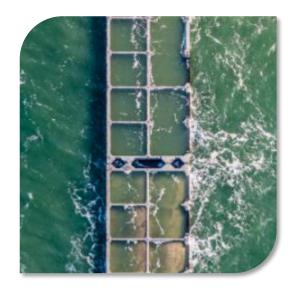




# BUILDING TOMORROW'S WORLD



## 01 **PORR** today



## 02 Transformation

- Strategic Focus on Green and Lean



## 03 **Financial** Performer

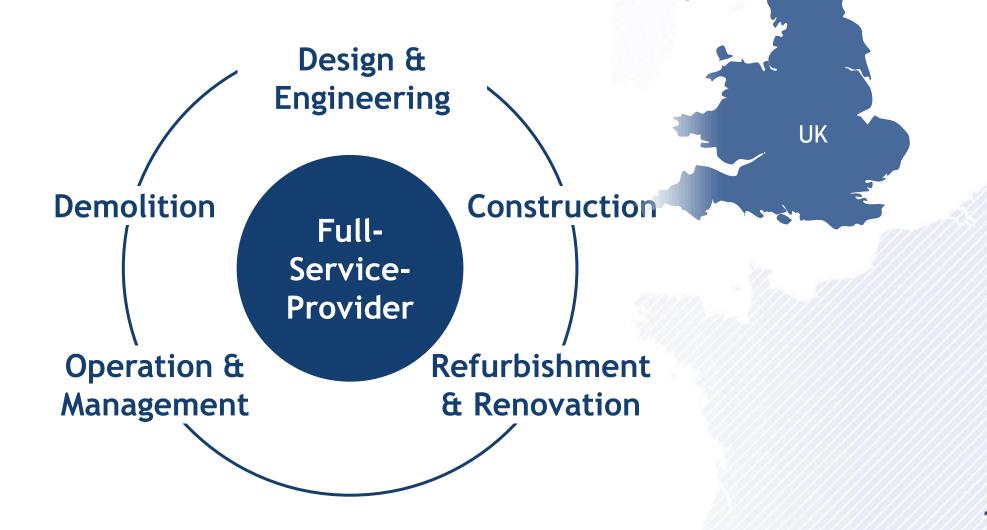


Leading One-Stop Shop in construction • Strong long-term upside for PORR home markets • PORR ideally positioned to address megatrends

Pioneering the must-win battle in digitalisation • Offering sustainability along the value chain

• Holistic PORR 2025 unleashes value potential • Visible margin track record and upside • Record order book as a solid foundation

# PORR IN BRIEF ONE-STOP SHOP



- > 20.000 Staff members
- > EUR 6.2 bn Production output (53% civil engineering, 36% building construction, 11% other)
- > EUR 110.0m EBT
- > EUR 8.2 bn Order backlog

Sources: Construction and Civil Engineering Market Study (KPMG, 2021), company data; data as of 31 December 2022

Investor presentation Q1 2023



### PORR AT A GLANCE

NO

DE

#3

CZ

Home markets Project markets Market position #

PL

SK

#2

UAE

RO

#5

# THE NEW NORMAL FOUR "D'S" OF ECONOMY



+80% urban population until 2050

Smart infrastructure, building and mobility concepts



**Regional focus for** international resilience

Regional procurement and production, innovative products



On the way to a green footprint

Circular economy to fulfil environmental responsibility in construction and meet goal of EU Green Deal (EUR 1.8tn)





### PORR AT **A GLANCE**



### **Digital Europe Programme** worth EUR 7.5 bn

Data era, process efficiency, artificial intelligence, digital education

# WE FOCUS ON INTELLIGENT GROWTH WITH "GREEN AND LEAN"

### **Intelligent Growth** Green and Lean

## Company

- Best in Class: in construction and technologies
- Build on leading market position
- Sustainable profitability ahead of revenue
- Strong equity position and efficient deployment of capital

## Staff

- PORR Principles first
- Best Place to Work
- Nurturing talent lifelong learning for all of us
- We live diversity, equal opportunities and performance

## Lean

- Design-build contractor one-stop shop for every process
- Innovation leader in construction and technology
- improving quality and efficiency
- Lean, flexible and cost-conscious

We inspire our customers.

We build on PORRians.

We build on LEAN **Construction.** 



Investor presentation Q1 2023



PORR AT

A GLANCE

7

# FACTS & FIGURES Q1 2023

Investor presentation Q1 2023









Strong start into the year Maintaining stability and building value



Record order backlog at EUR 8.2 bn (+2.2%) Major new order to come in Q2



EBT at EUR 4.5m (EUR +3.9m) Positive bottom line despite seasonality in construction



**Stable balance sheet** Net debt reduction, strong liquidity



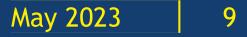
Outlook 2023 A promising roadmap for output and earnings





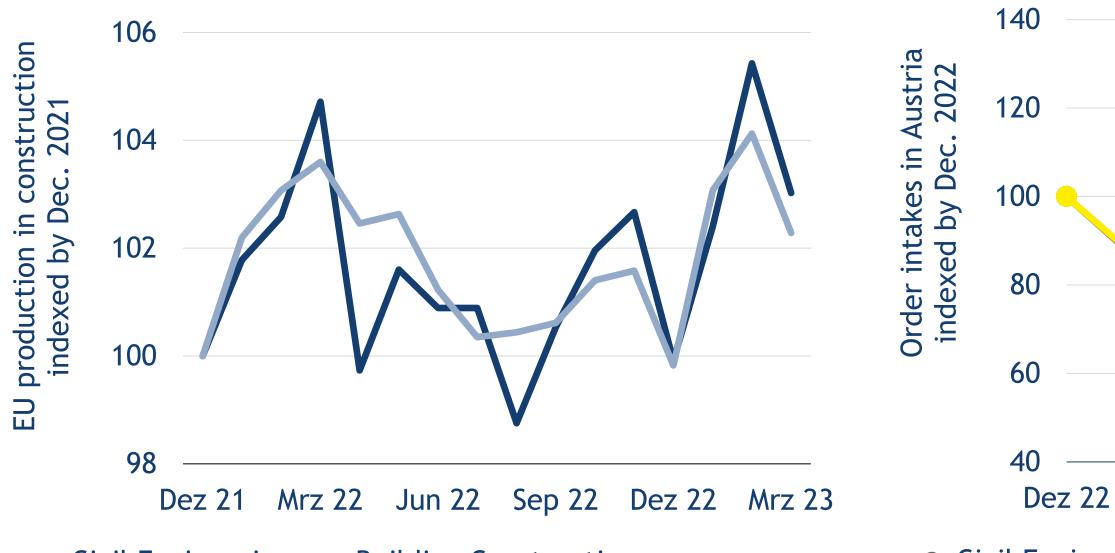






# DIFFICULT MARKET SITUATION STRONG OUTPUT

## High-level output in construction



- Civil Engineering - Building Construction

- **Strong momentum** in construction, especially in RO, SK and AT
- Civil engineering as major driver in construction

Civil Engineering
 Building Construction

- increase in output
- **CEE** region

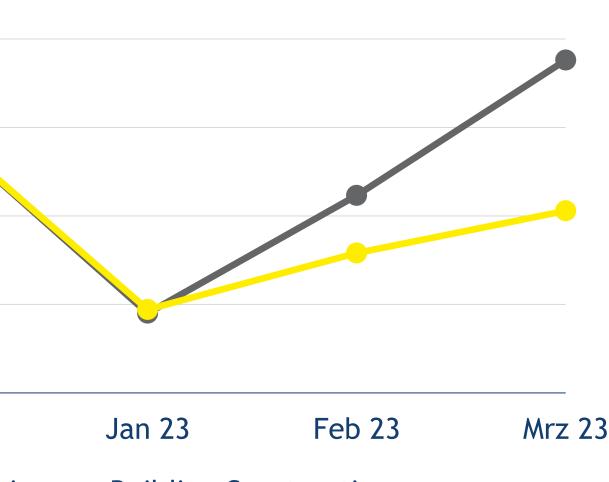
Sources: Eurostat, Statistik Austria, Destatis / Genesis Data base

Investor presentation Q1 2023





## **Recovering order intakes**



# Mild recession to be followed by strong

**EU funds direct** investments to the

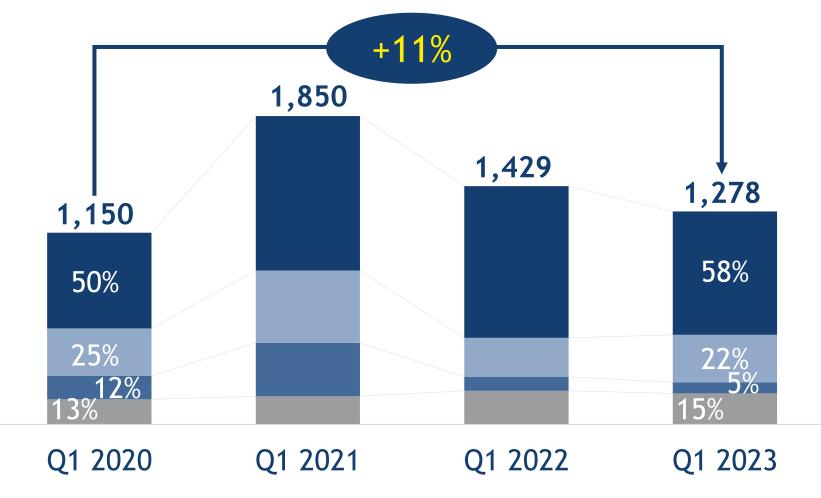
# ORDER BOOK AT TOP LEVEL DRIVING FORWARD WITH CONFIDENCE

### Order backlog in EUR m

### Order intake in EUR m



- Civil engineering Residential construction
- Non-residential construction Miscellaneous
- Strong increase in **industrial construction** compensating lower residential construction
- **Increase** mainly from **permanent business** in DE and AT



- Civil engineering
- Residential construction







Non-residential construction Miscellaneous

### • Normalisation in order intake after one-off effects in previous years' Q1

• Major new orders in April + May (Brenner base tunnel, oncology hospital in Wrocław) to be recognized in Q2

## ONGOING PROJECTS NEWS FROM Q1/2023



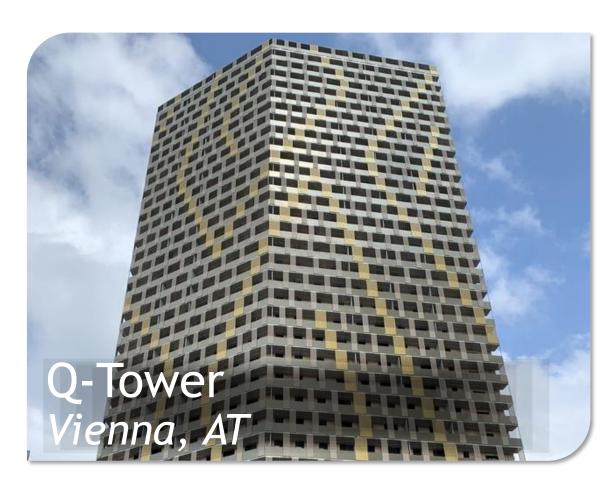






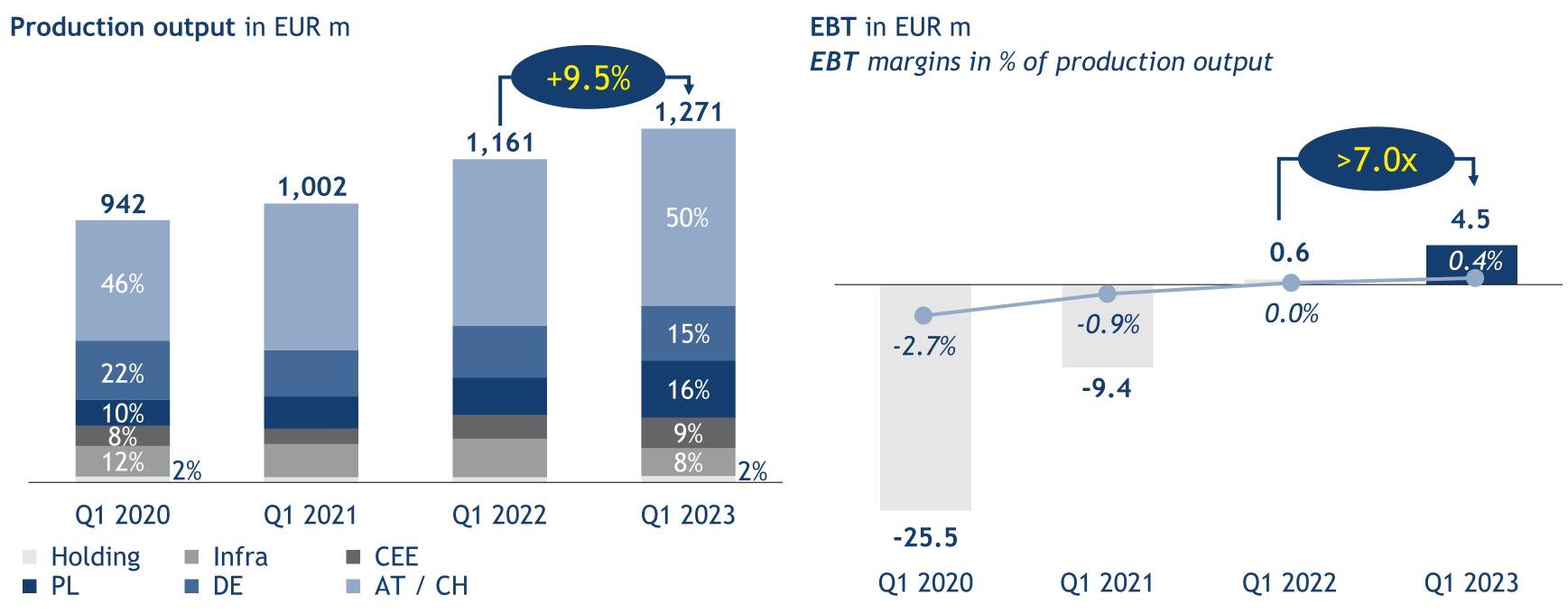








## STRONG TOP-LINE GROWTH A PROFITABLE LEAP FORWARD



- Higher share of **permanent business** in Austria
- Strong increases in output in PL and CEE

- interest environment

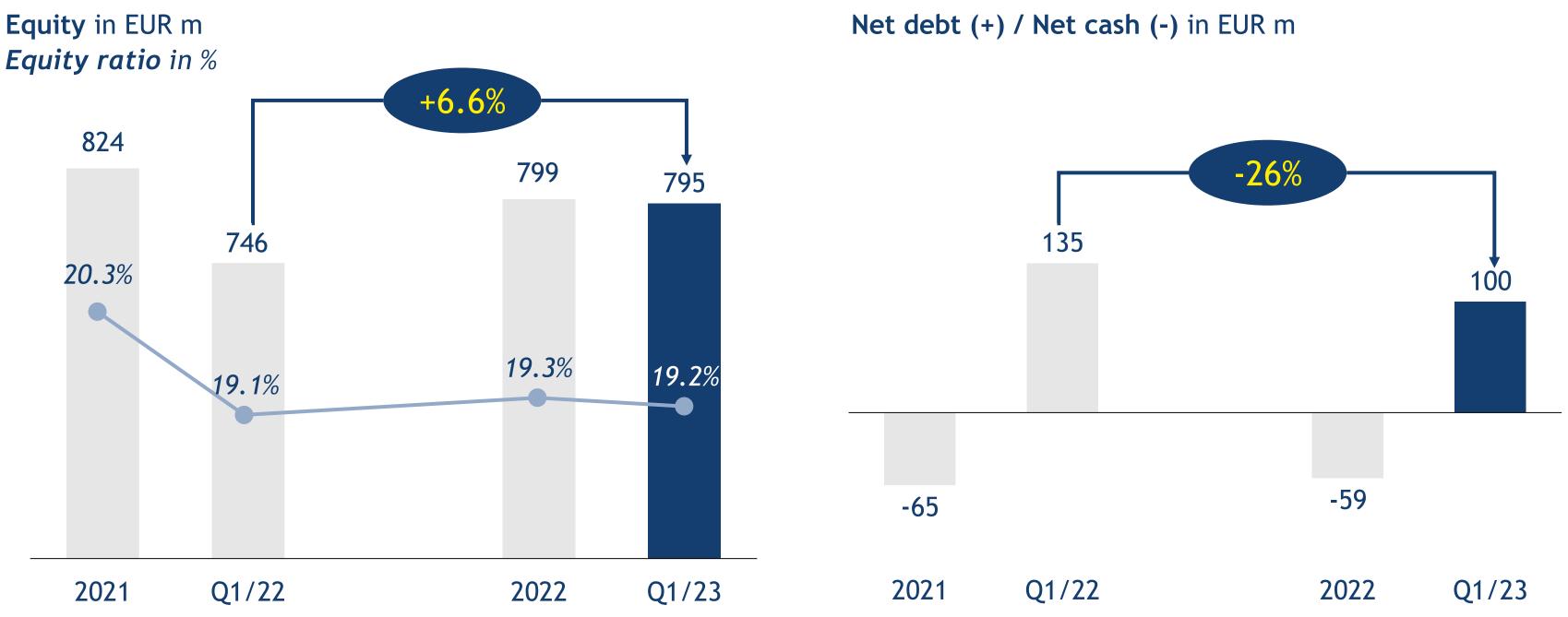




### • **Consequent** price and cost management resulting in strong operating result

## • Stable financial result despite higher

## IMPROVED FINANCING STRUCTURE SEASONAL EFFECTS VISIBLE



- Seasonal reduction as a result of interest payment on hybrid capital
- On track towards target equity ratio of 20% - 25%
- of EUR 35m
- bonded loans





# Further y-o-y net debt reduction

Successful early refinancing of

# RECENT NEWS IN ESG SUSTAINABLE CONSTRUCTION



## Silver Medal from Eco Vadis

- Among **Top 18%** in construction industry
- Improvements in **Environment and Ethics**
- Proven track record for clients and partners

## Start of photovoltaic rollout

- 30 sites and 5 former landfills
- own operations







• PV systems to be installed on roofs of around

## • Potential of up to 22 GWh/year to be used for

### • One third of electricity in AT to be generated

# **OUTLOOK 2023** POSITIVE.

## Resilient construction industry and record order book

## Production output at least on 2022 level

## Further increase in earnings





### FACTS 8 **FIGURES** Q1 2023

## STRATEGY INTELLIGENT GROWTH WITH GREEN AND LEAN

Investor presentation Q1 2023





## STRINGENT EXECUTION OF PORR 2025 ROAD MAP

### **Milestones 2022** Measures 2025 Record output & order backlog Promote sustainable construction • Expansion of permanent business • Extend value chain and permanent **Markets** business Increasing backlog in sustainable • Optimise portfolio mix construction Improved margin and risk profile of • Rollout of BIM and LEAN – efficient Operational order backlog project management with iTwo excellence & Significant increase in BIM and LEAN • Avoid and reduce loss-making sites digitalisation projects Digitalise supply chain and LEAN Masterplan 2023+ construction processes LEAN rollout in three countries EUR 53m cost reduction in Process automation – digitalise administration administration expenses Staff and New employer branding campagne Expansion of PORR Academy and organisation • Leadership programme New PORR Academy Improved financial performance and • Optimise financial perfomance/ capital employed capital structure **Finance** Optimise capital structure

Investor presentation Q1 2023



### STRATEGY

Target: +1.1% - 1.3% in project margins (base: 2021)

Target: +0.2% - 0.4% in EBT margin (base: 2021)

# OPERATIONAL SEGMENTS ORDER BOOK IN BRIEF

Segment	Order backlog in EUR	Order intake in EUR	Curre
Austria & The Switzerland	<b>3,524m</b> + <i>4.5</i> %	848m +3.9%	<ul><li>BMW</li><li>Revi</li><li>Prov</li></ul>
Germany	1,372m +16.8%	<b>134m</b> - <i>1.7%</i>	<ul><li>Süds</li><li>Data</li><li>High</li></ul>
Poland	1,343m -4.5%	<b>82m</b> + <i>14.4%</i>	<ul> <li>LK 1</li> <li>S 19</li> <li>PSE</li> </ul>
CEE	885m +9.5%	130m -2.6%	<ul> <li>Desig</li> <li>Otop</li> <li>Arad</li> </ul>
Infrastructure International	964m -18.6%	61m -74.7%	<ul><li>High</li><li>ARG</li><li>Stutt</li></ul>

Data as per 31 March 2023 with y-o-y change

Investor presentation Q1 2023



### rent TOP 3 orders

W Production hall / Industrial vitalisation Auenfeld barracks / Government vincial hospital Wr. Neustadt / Infrastructure

Ischnellweg expressway Hanover/ Road a Center BER / Industrial h Bridge Horb / Civil Engineering

131 Corzow - Naklo Lot A / Railway
9 Kznica Sokolka expressway / Road
E Radom / Industrial

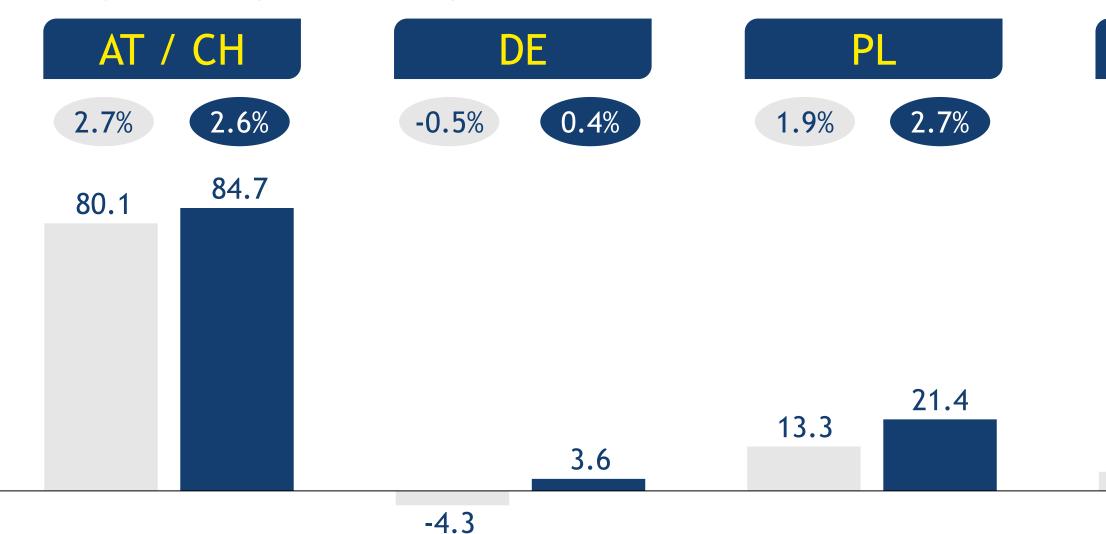
**ign & Build Sibiu - Pitesti Lot 4** / Road **peni Regulament 139**/ Airport **d Bypass** / Road

h Speed 2 Stage 1 + 2a / Slab Track Austria GE U2 subway Lot 17-21 / Tunnel ttgart21 ARGE ATCOST21 / Slab Track Austria

## INCREASING RESULTS ALL SEGMENTS IN THE BLACK

### **EBT** in EUR m

**EBT margins** in % of production output

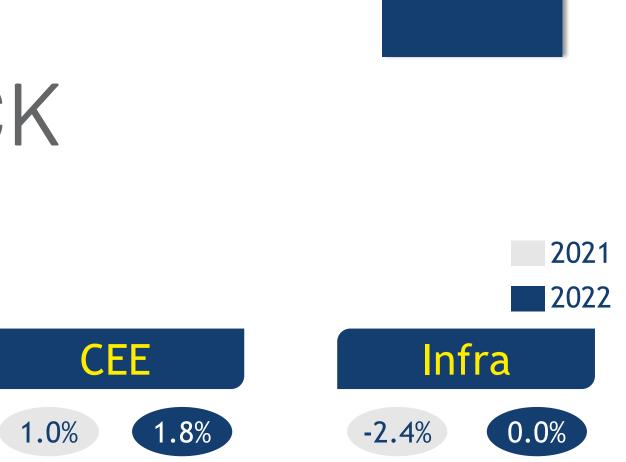


- Record output and continued strong performance
- Increase of earnings in AT
- Cost hikes in CH

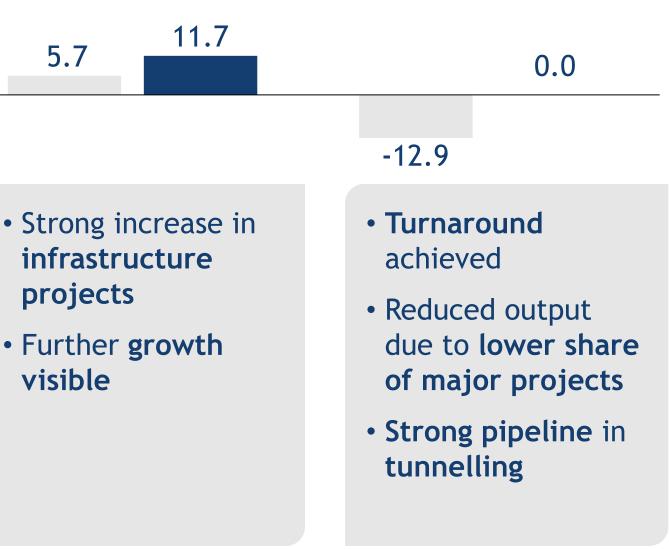
- Increased order
   backlog in highmargin areas
- >70% of current business now well-performing (EBT margin >3%)
- Significant increase in output and earnings over last two years
- Improved highlevel performance







**STRATEGY** 

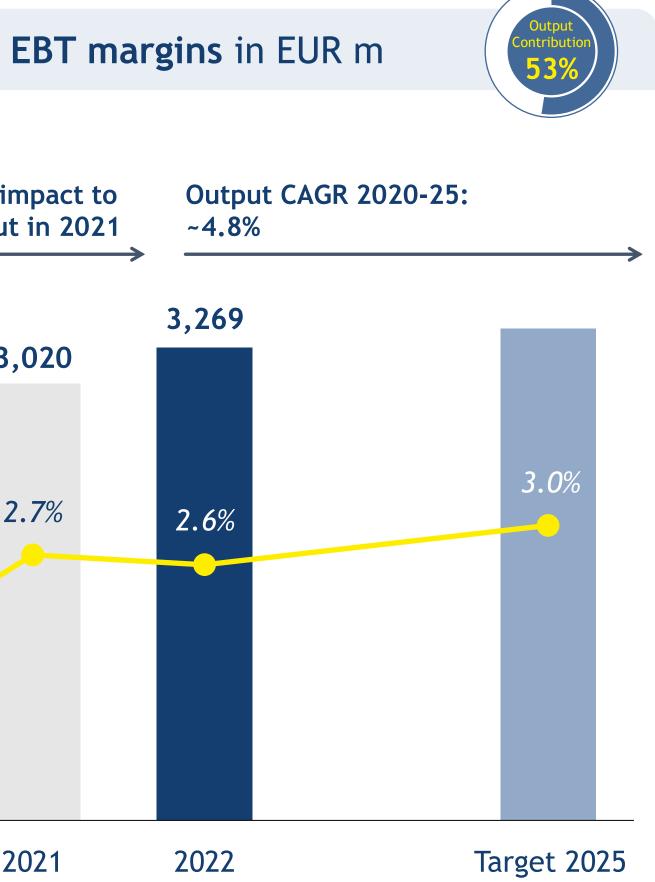


# STRONG BUSINESS IN AUSTRIA DELIVERS STABLE PROFITS

	Austria & Switzerland	Product	ion Outpu	ut and I
•	<ul> <li>Strong performance due to</li> <li>Growth in output level to an all-time high</li> </ul>	Historical of > 3% (20	EBT margin 011-20)	COVID in fade out
	<ul> <li>High order backlog: full capacity utilisation in 2023, increase in nearly all units</li> </ul>	2,855	2,687	3,
0	utlook	2.6%		2
•	Utilisation of <b>strong order book</b> and <b>market-leading position</b>		1.6%	
•	Increase of value chain depth (e.g. timber construction)			
•	Focus on <b>"Green strategy" regarding</b> energy, biodiversity & soils, water, waste & recycling			
•	Rise in order backlog in <b>sustainable</b> construction	2019	2020	2



STRATEGY



# **REALIGNMENT IN GERMANY** FOCUS ON PROFITABLE GROWTH

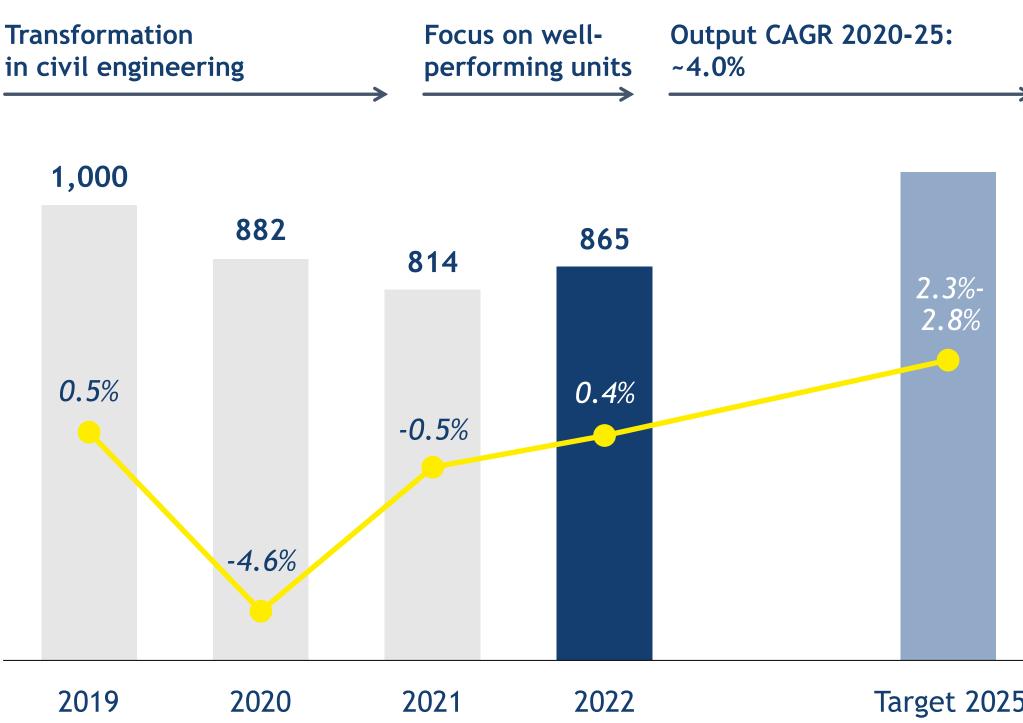
### Germany

- More than 70% of current business is **well-performing** (with EBT margin >3%)
- Strong performance in civil engineering and building construction
- Order backlog increase (+17%) in profitable units (building construction, governmental services)

### Outlook

- Utilisation of order book and market opportunities in building construction and infrastructure construction
- Selective project acquisition with strict risk management

### Production Output and EBT margins in EUR m





**STRATEGY** 



Target 2025

# SUSTAINABLE TURNAROUND IN PL SET FOR PROFITABLE GROWTH

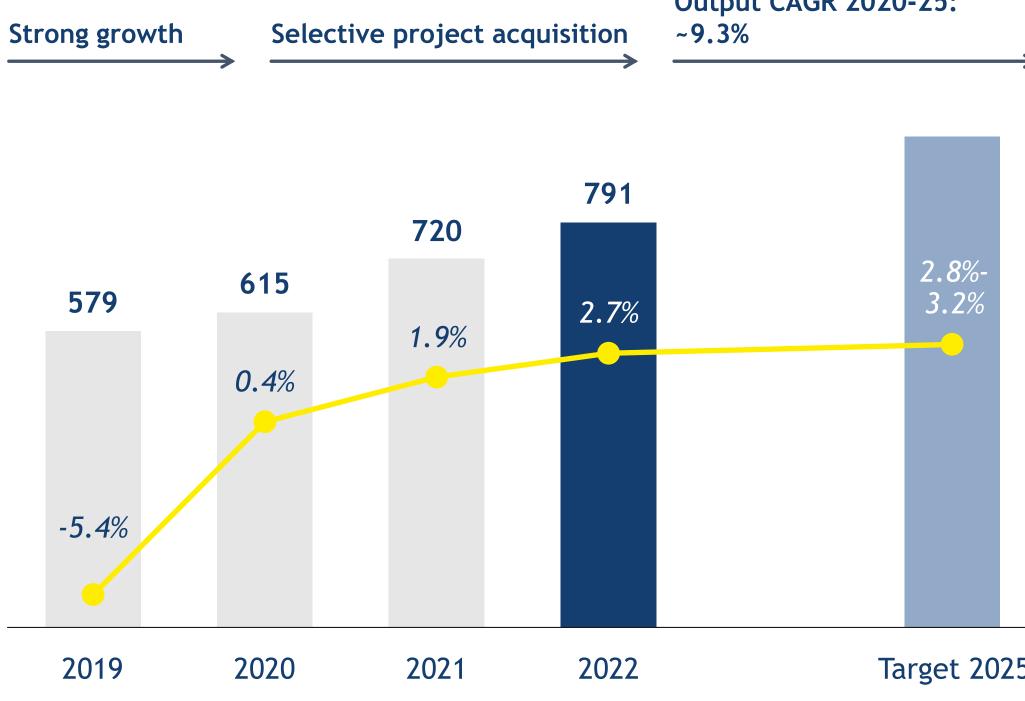
### Poland

- **Output increase** (+9.8%) in almost all units
- Margin improvement due to higher contract margins
- Increased order backlog in building and industrial construction due to expansion of product portfolio (LNG terminal, data centers)

### Outlook

- Order backlog supports selective growth and careful project approach
- Further development of clients in private sector and cooperation with other business units (data centers, rail, roads, industrial)
- Maintaining the position of one of the leaders on the Polish market (output, profit, safety indicators, ESG)

### **Production Output and EBT margins** in EUR m





### **STRATEGY**



## **Output CAGR 2020-25:**

Target 2025

## **CEE: STRENGTHENED POSITION EXPANDED BUSINESS**

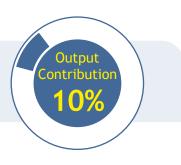
CEE	Production C	)utput ar	nd EB <sup>-</sup>
<ul> <li>Very strong development in terms of output and EBT</li> <li>Strong increase in building construction and major projects</li> <li>Large civil engineering projects in Romania such as Sibiu - Pitesti Lot 1 + 4</li> </ul>	Investments in market position	Smaller sc expansion	
Outlook	498	507	548
<ul> <li>Attractive pipeline of infrastructure projects</li> <li>Selective growth (portfolio and regions) with focus on smaller scale projects</li> <li>Focus on permanent business and governmental services</li> </ul>	1.3%	-4.9%	1.0%

2019 2020

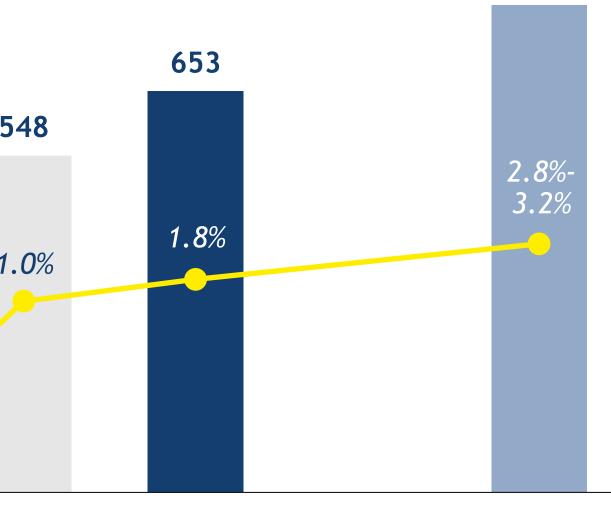


**STRATEGY** 









2021 2022 Target 2025

# **INFRASTRUCTURE: FOCUS ON** STRONG KNOW-HOW AS USP

### Infrastructure International

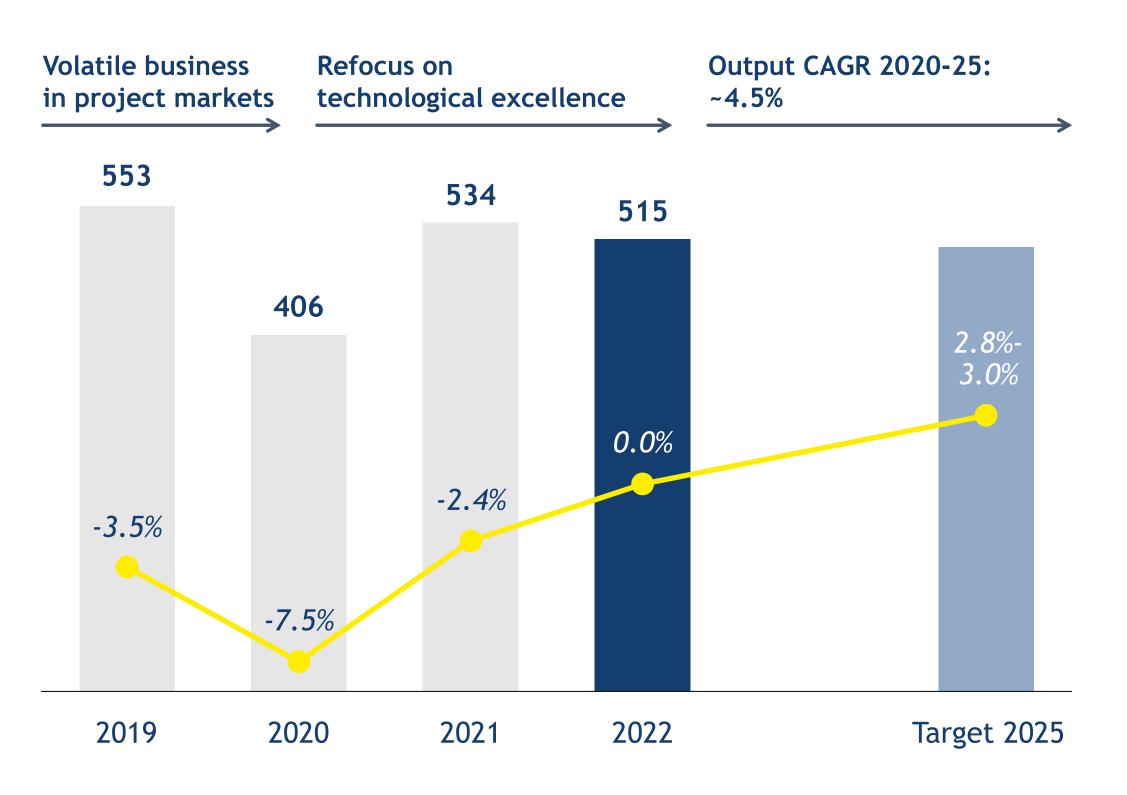
### Decrease of output due to completion of major projects in tunnelling

- **Profitability turnaround** achieved
- Careful project acquisition with less risk tolerance
- Order book influenced by execution of major projects in tunnelling

### Outlook

- Strong pipeline in tunnelling expected
- International demand in Slab Track offers further expansion potential

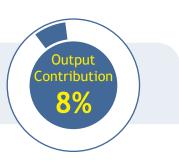
### Production Output and EBT margins in EUR m





Investor presentation Q1 2023

**STRATEGY** 



# **TOP PERFORMER IN ESG ONGOING CONFIRMATION OF EFFORTS**



## AA

Top segment in Construction & Engineering segment



C+ / Prime Status Top 10% of Industry



Silver Medal Top 18% in construction industry





**B** / Management segment Climate Change & Water Security

99% for PORR Bau GmbH **ESG** Audit

Investor presentation Q1 2023

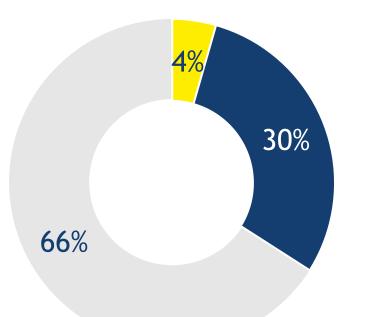


STRATEGY

May 2023 26

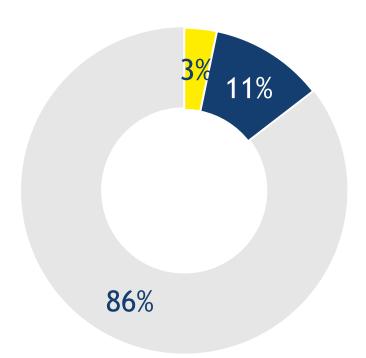
# ANALYSING THE STATUS QUO EU TAXONOMY ALIGNMENT

## Revenue



 Infrastructure for rail transport as PORR's biggest taxonomy-aligned activity

## CAPEX

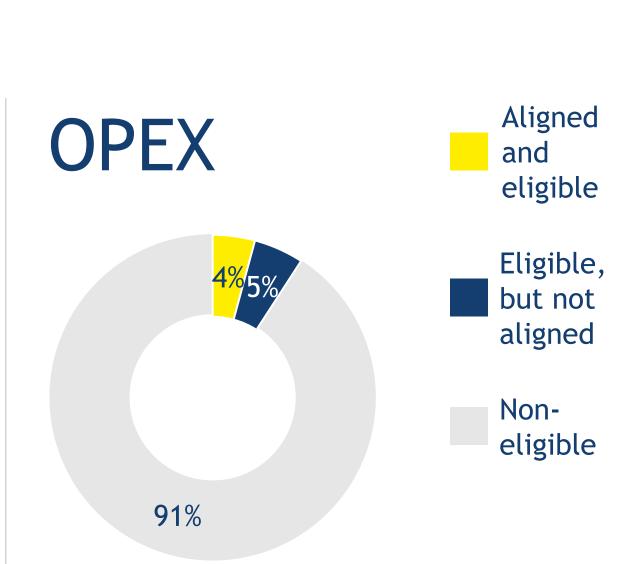


• High eligible CAPEX coming from investments for material recovery from non-hazardous waste

### PORR's taxonomy-relevant economic sectors:

• Energy • Transport • Water supply, waste management and remediation • Construction

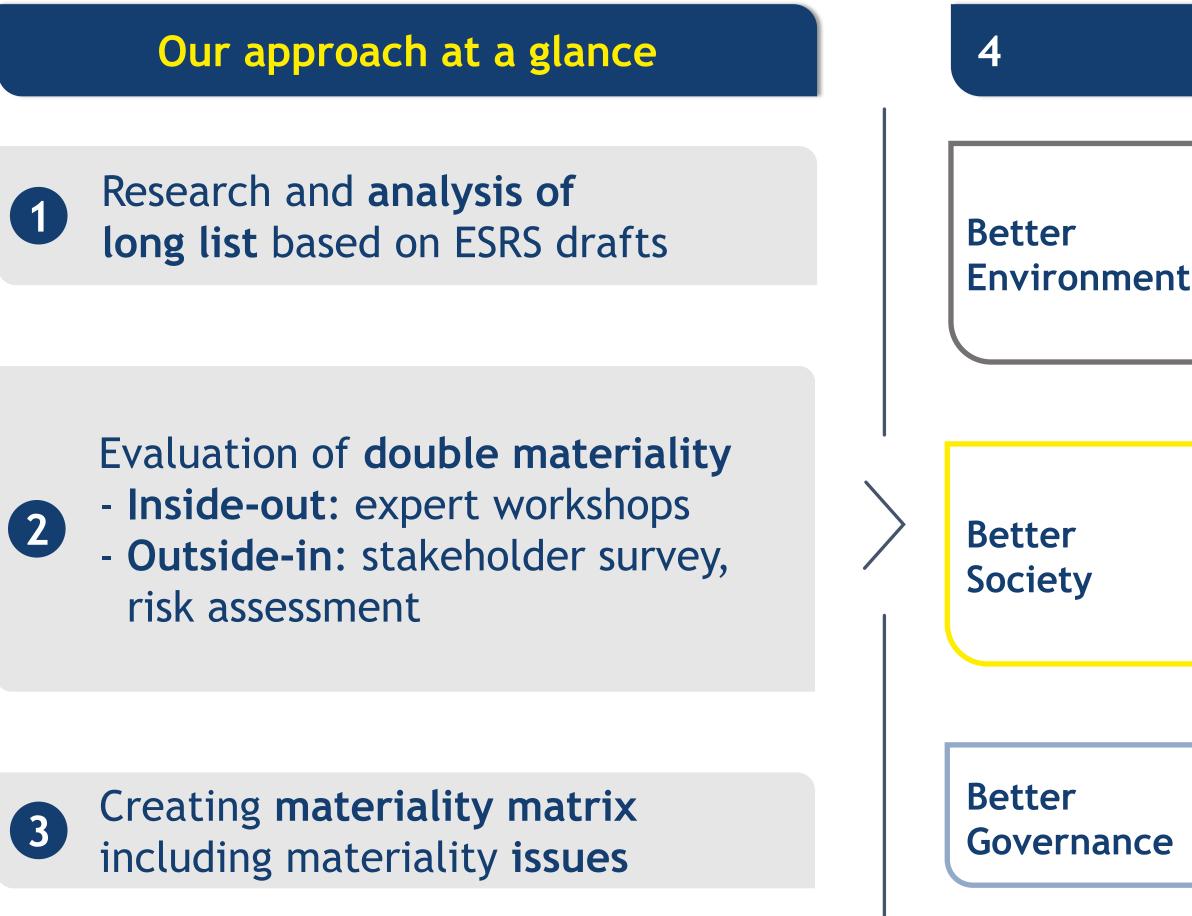




**STRATEGY** 

 OPEX in infrastructure for rail transport and material recovery as major contributors

## RE-DEFINING WHAT MATTERS MOST ESG ANALYSIS 2022







STRATEGY

## **Action fields**

Decarbonisation Circular economy Habitats

**Occupational safety** 

Health

Working worlds

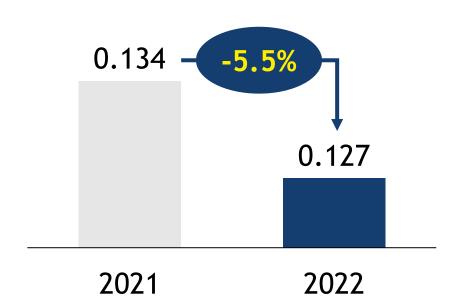
### Human rights and ethics

nce Compliance

# RESPONSIBILITY ON EVERY LEVEL PURSUING CIRCULAR CONSTRUCTION

### Decarbonisation

### Energy intensity in MWh/EUR

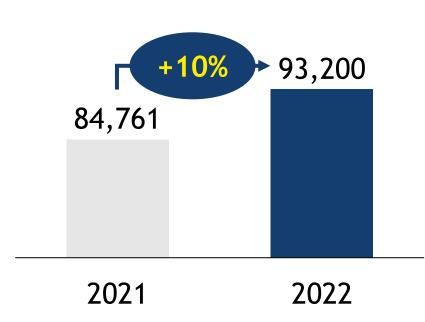


- Smart metering system in roll-out
- Local procurement
- Automatic stop for construction equipment



## **Circular Economy**

### Recycled material used in t



- Mobile plants for materials to be directly processed on site
- Mineral wool treatment plant: 80% of volume reduction
- **R&D: Recycled styrofoam** to save 50% of CO<sub>2</sub> emissions





Investor presentation Q1 2023

# Habitats Total water consumption in m<sup>3</sup> 380 + 37% + 2402021 2022

**STRATEGY** 

- On-site water recirculation
- Recultivation & renaturation of farmland and habitats
- Focus on securing and remediating contaminated sites

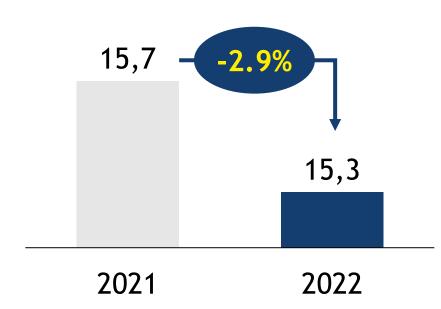


e nt:

# PRESERVING HUMAN RESOURCES SETTING PARTNERING STANDARDS

### Occupational Safety and Health

Work-related injuries rate\*



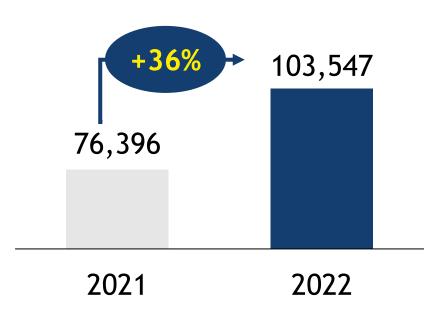
- Vision Zero
- Safety walks and training
- Roll-out of Occupational Health Management



\* Work-related injuries based on 1,000,000 hours worked

Working Worlds

### Training hours in h



- PORR Campus & Academy:
   > 400 trainees in more than
   23 apprenticeships,
   leadership programme
- Diversity initiatives: we@PORR, women@PORR, Builders Day



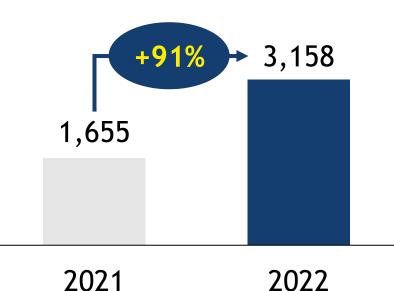
Investor presentation Q1 2023



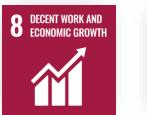
### Human Rights, Ethics and Compliance

**STRATEGY** 

### **Anti-corruption training**

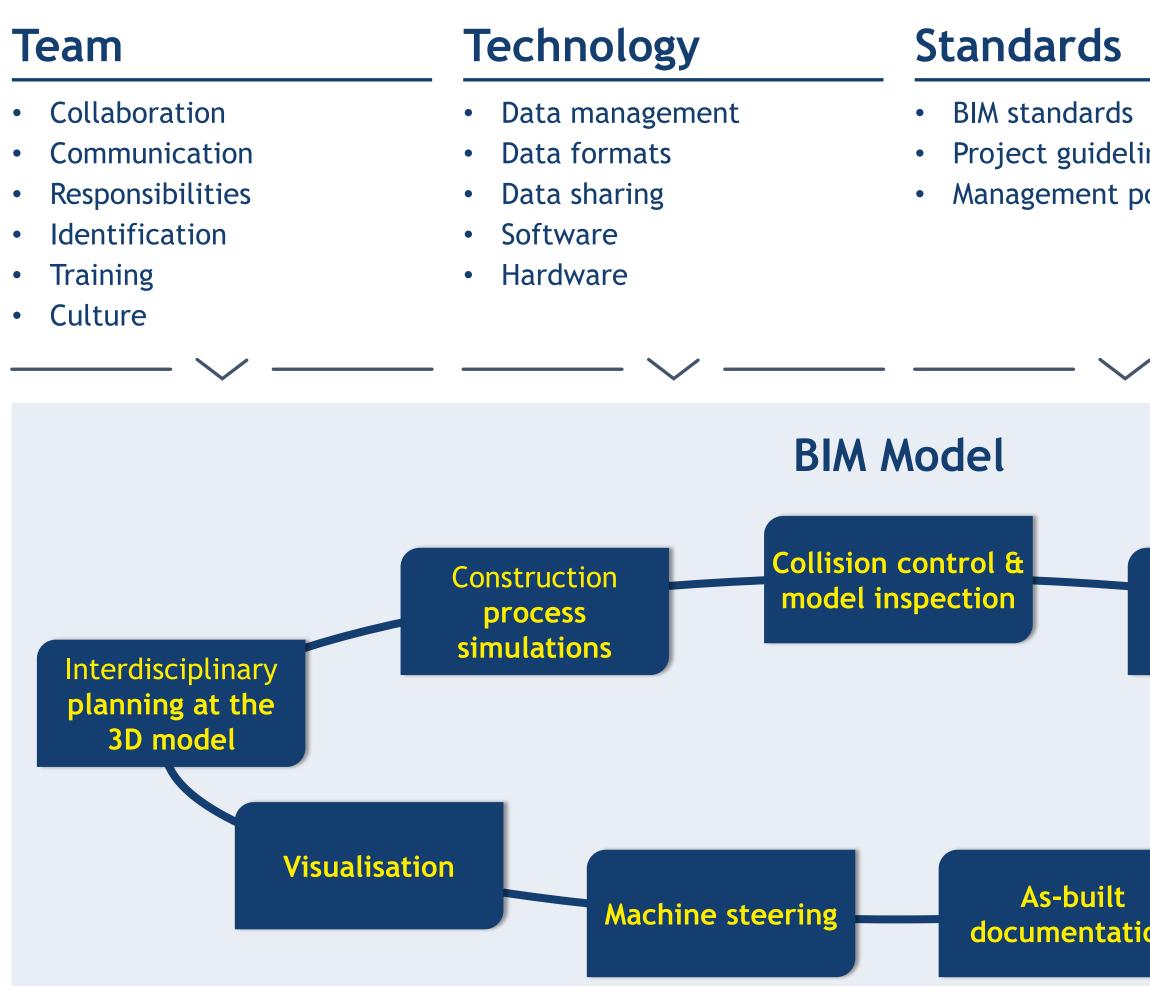


- Whistleblowing hotline
- Tax Policy
- Traffic light system for suppliers





# BUILDING INFORMATION MODELING ENTRY TO DIGITAL PARTNERSHIPS



Investor presentation Q1 2023

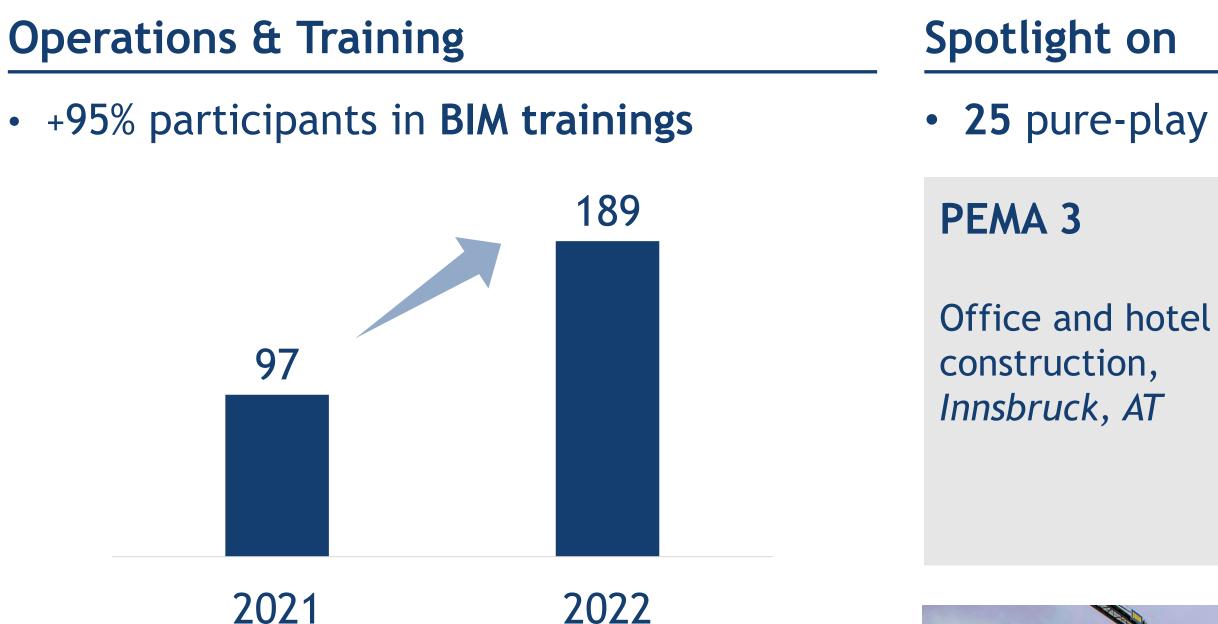


### Processes

STRATEGY

s elines policies	<ul> <li>Planning</li> <li>Calculation</li> <li>Construction scheduling</li> <li>Quantity calculation</li> <li>Site logistics</li> <li>Coordination &amp; support</li> </ul>
/	
Process optimisation automatisatio	

# **BUILDING INFORMATION MODELING BECOMING STANDARD**



- **iTwo Roll-out** in full swing
  - Adaption of Workflows across entire Group
  - **3-day trainings** including **construction** site quickstart, tendering, calculations and accounting







**STRATEGY** 

## • 25 pure-play BIM projects



## Wien **Museum**

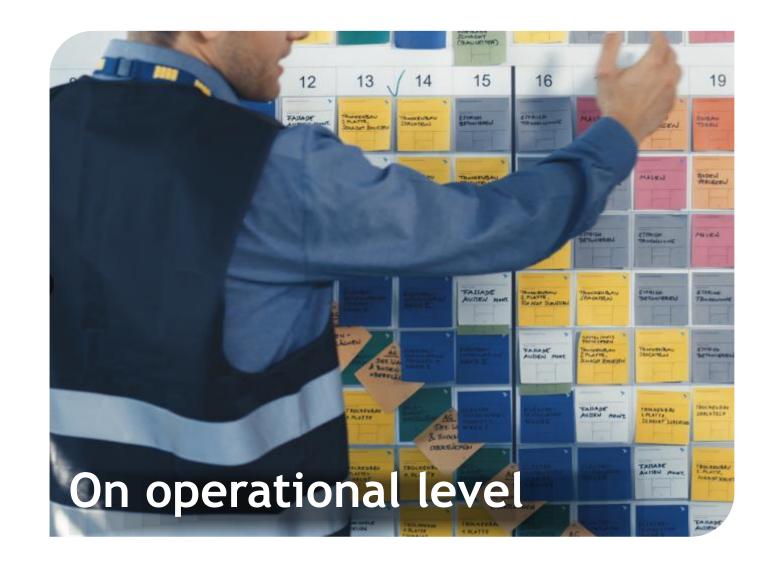
**Museum** construction, Vienna, AT

# LEAN – NOT ONLY ON THE PAPER THE "LEAN" OF GREEN AND LEAN

## On management level

PORR AG				
pde Integrale Planung	PORR Equipment Services	PORR Bau GmbH	PORR Beteili- gungen & Mgmt.	
AT /CH	DE	PL	CEE	

- LEAN Design: optimise value, minimise waste
- LEAN Construction: operational efficiency
- LEAN Project Delivery: Focus on essential including the "Last Planner® system"





### STRATEGY



• Less layers of hierachy

Lean in
 organisation value added
 processes

# LEAN – NOT ONLY ON THE PAPER CURRENT PROJECTS

## LEAN Masterplan 2023+

### **Milestones**

- Pilot projects
  - 3 countries
  - 6 units
- Trained staff: 960
- Educational program to be rolled-out in all countries
- Implementation of Shopfloor Management System
- Current LEAN projects: 23





### **STRATEGY**

Sustainable increase of earnings in respective units

**2** Use of **PORR LEAN Principles**, methods and standards in operational and preparational processes

> Application of **continuous** improvement process

**Trust-building** through earnings increases and best practices

Change of **mindsets** 

## FINANCIAL PERFORMANCE

Investor presentation Q1 2023





## KEY FINANCIALS

Key Earnings Figures EUR m	Q1 2023	% Δ	Q1 2022
Production output <sup>1</sup>	1,270.7	9.5%	1,160.9
Revenue	1,266.3	14.0%	1,110.8
EBT	4.5	> 100.0%	0.6
Net profit for the period	2.6	> 100.0%	0.4
Key Assets and Financial Figures EUR m	31.03.2023	% Δ	31.12.2022
Total assets	4,138.5	-0.2%	4,146.8
Equity	795.1	-0.5%	798.9
Equity ratio	19.2%	-0.1PP	19.3%
Net debt (+)/ net cash (-)	99.9	< -100.0%	-58.8
Key Share Data	31.03.2023	% Δ	31.12.2022
Number of shares	39,278,250	-	39,278,250
Market capitalisation (in EUR m)	530.3	14.8%	461.9

Key Earnings Figures EUR m	Q1 2023	% Δ	Q1 2022
Production output <sup>1</sup>	1,270.7	9.5%	1,160.9
Revenue	1,266.3	14.0%	1,110.8
EBT	4.5	> 100.0%	0.6
Net profit for the period	2.6	> 100.0%	0.4
Key Assets and Financial Figures EUR m	31.03.2023	% Δ	31.12.2022
Total assets	4,138.5	-0.2%	4,146.8
Equity	795.1	-0.5%	798.9
Equity ratio	<b>19.2</b> %	-0.1PP	19.3%
Net debt (+)/ net cash (-)	99.9	< -100.0%	-58.8
Key Share Data	31.03.2023	%Δ	31.12.2022
Number of shares	39,278,250	-	39,278,250
Market capitalisation (in EUR m)	530.3	14.8%	461.9

Key Earnings Figures EUR m	Q1 2023	% Δ	Q1 2022
Production output <sup>1</sup>	1,270.7	9.5%	1,160.9
Revenue	1,266.3	14.0%	1,110.8
EBT	4.5	> 100.0%	0.6
Net profit for the period	2.6	> 100.0%	0.4
Key Assets and Financial Figures EUR m	31.03.2023	% Δ	31.12.2022
Total assets	4,138.5	-0.2%	4,146.8
Equity	795.1	-0.5%	798.9
Equity ratio	19.2%	-0.1PP	19.3%
Net debt (+)/ net cash (-)	99.9	< -100.0%	-58.8
Key Share Data	31.03.2023	% Δ	31.12.2022
Number of shares	39,278,250	-	39,278,250
Market capitalisation (in EUR m)	530.3	14.8%	461.9

Rounding differences may appear <sup>1</sup> Output of consortiums and all associates are included proportionally in production output which deviates from revenues pursuant to IFRS

Investor presentation Q1 2023



### **FINANCIAL** PERFORMANCE

# CONSOLIDATED **INCOME STATEMENT**

EUR m	Q1 2023	Δ	Q1 2022
Production output <sup>1</sup>	1,270.7	9.5%	1,160.9
Revenue	1,266.3	14.0%	1,110.8
EBITDA	54.0	7.3%	50.3
in % of Production output	4.3%	-0.1PP	4.3%
EBIT	9.9	63.7%	6.0
in % of Production output	0.8%	0.3PP	0.5%
EBT	4.5	> 100.0%	0.6
in % of Production output	0.4%	0.3PP	0.0%
Profit for the period	2.6	> 100.0%	0.4

Key Ratios	Q1 2023	Δ	Q1 2022
Ratio of profit/loss of companies at equity	0.4%	-1.1PP	1.5%
Material cost ratio <sup>2</sup>	-67.3%	-4.9PP	-62.4%
Personnel cost ratio	-23.6%	1.8PP	-25.5%
Other operating result <sup>3</sup>	-4.8%	0.1PP	-5.0%

Rounding differences may appear <sup>1</sup> Output of consortiums and all associates are included proportionally in production output which deviates from revenues pursuant to IFRS.

<sup>2</sup> Cost of materials = material expenses + purchased services
 <sup>3</sup> Own work capitalised in non-current assets included

Investor presentation Q1 2023



### **FINANCIAL** PERFORMANCE

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EUR	m	31.03.2023	Δ	31.12.2022
	Intangible assets	194.0	-0.1%	194.1
S	Property, plant and equipment	1,083.4	2.7%	1,055.7
assets	Investment property	34.4	1.5%	33.9
rent a:	Shareholdings in companies accounted for under the equity method	76.4	-2.5%	78.4
cur	Other financial assets	8.4	0.6%	8.4
Non-	Other non-current financial assets	66.6	-5.9%	70.7
	Deferred tax assets	20.0	14.3%	17.5
	Total non-current assets	1,483.1	1.7%	1,458.3
	Inventories	120.9	-2.8%	124.3
ts	Trade receivables	1,706.6	2.5%	1,665.0
assets	Other financial assets	143.3	-2.9%	147.7
	Other receivables and current assets	71.7	17.1%	61.2
Current	Cash and cash equivalents	578.4	-11.8%	655.8
J	Assets held for sale	34.4	-0.1%	34.5
	Total current assets	2,655.4	-1.2%	2,688.5
Tota	al assets	4,138.5	-0.2%	4,146.8

Rounding differences may appear

Investor presentation Q1 2023



**FINANCIAL** 

FREORMANCE

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EUR	m	31.03.2023	Δ	31.12.2022
	Share capital	39.3	0.0%	39.3
	Capital reserve	358.8	0.0%	358.8
lity	Profit-participation rights/hybrid capital	243.0	-1.8%	247.5
Equity	Other reserves	119.2	0.2%	119.0
	Non-controlling interest	34.8	1.4%	34.3
	Total equity	795.1	-0.5%	798.9
	Provisions	411.8	-1.0%	415.9
	Leasing liabilities	385.4	2.9%	374.4
	Financial liabilities	293.1	31.7%	222.6
ties	Trade payables	1,353.5	9.8%	1,233.0
Liabilit	Other financial liabilities	44.9	22.7%	36.6
Lia	Other liabilities	788.0	-21.3%	1,000.9
	Tax payables	62.5	4.2%	60.0
	Liabilities held for sale	4.1	-7.5%	4.5
	Total liabilities	3,434.4	-0.1%	3,347.9
Tota	al equity and liabilities	4,138.5	-0.2%	4,146.8

Rounding differences may appear





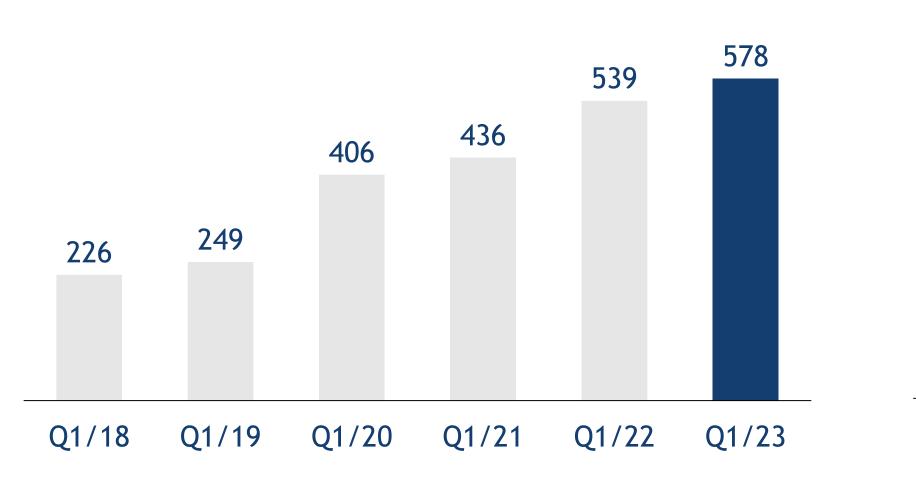
**FINANCIAL** 

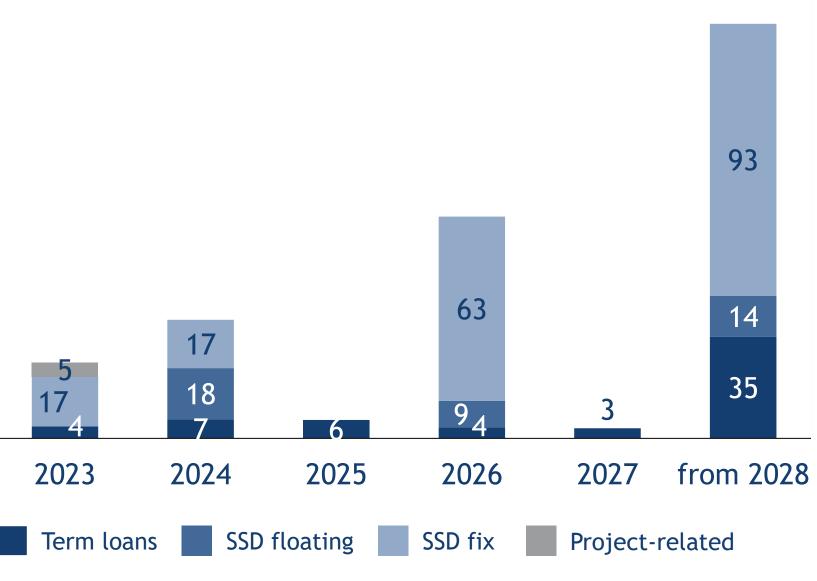
FREORMANCE

## HIGH LIQUIDITY CUSHION MATURITY PROFILE

### Cash and cash equivalents in EUR m

Maturity profile in EUR m





- Stable liquidity reserve at EUR ~900m
- Cash position more than doubled in last five years





### **FINANCIAL** ERFORMANCE

### Early repayment of bonded loans maturing in 2024 planned in August

# TOP ORDER INTAKES 2022/2023

## 2022 Q3 Aant • Highbridge Horb-Neckartal • BMW P DE/94.8m • Office Building PSE PL/90.1m

- Storage Facility, Powidz PL/50.8m
- Additional Order Andersia Silver Poznan/PL/40.8m
- Extension Campus TH OWL Lemgo/DE/35.5m
- Data Center Jawczyce/PL/35.5m

 BMW Production hall DE/n.a.

Q4

- Expressway Hannover DE/234.6m
- Data Center BER 12 DE/103.2m
- Arge Regional Hospital Wr. Neustadt/AT/64.3m
- OTP 6 Otopeni Airport Regulament 139 Bucarest/RO/62.6m
- Bypass Arad RO/53.4m

## DORR

• Waste to Energy plant Rzeszów/PL/62.4m

Q2

- Nova Paka bypass CZ/52.9m
- Modernisation of Harbour Constanța/RO/50.1m
- Public Transport Infrastructure Revitalisation Reşiţa/RO/45.5m
- Interior Works VIO Plaza Vienna/AT/33.1m

### FURTHER INFORMATION

## 2023

### Q1

- ams-Osram Fabric halls Premstätten/AT/49.5m
- Arge Arlbergtunnel AT/47.9m
- THE FORM Office building Warsaw/PL/41.4m
- Street modernisation ZMO Oradea/RO/39.3m
- A10 Reittunnel-Ast. Eben AT/34.8m
- Havelufer Quartier Berlin/DE/31.5m

# DIVIDEND

### **DPS** in EUR **Dividend yield** in %



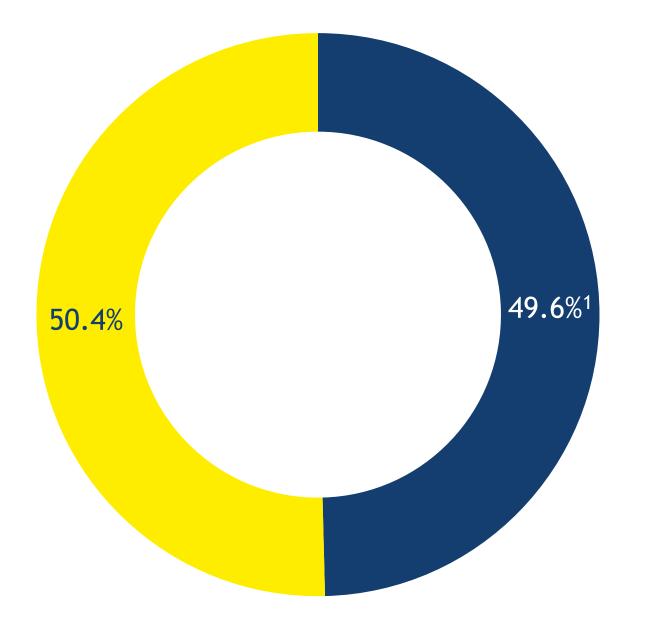
- **Payout ratio** of **36.4%** in line with dividend policy of **30-50% payout ratio**
- Dividend policy reflects earnings outlook and reliability



### FURTHER INFORMATION

# SHAREHOLDER STRUCTURE

## **Ownership Structure**



36.3%



<sup>1)</sup> thereof 4.5% PORR Management and PORR AG (treasury shares) and 4.3% Heitkamp Construction AG as of 31 March 2023

Syndicate (Strauss Group, IGO-Ortner Group)

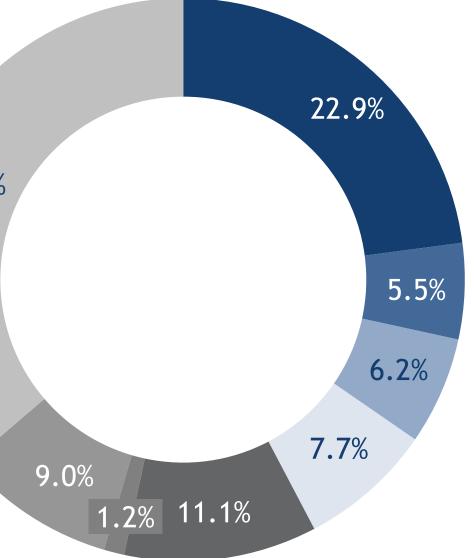
Investor presentation Q1 2023

Free float



**FURTHER INFORMATION** 

## Free Float - Geographical Split



Rest of Europe

US Rest of the World Not directly assignable Retail

# COVERAGE

Institution	Analysts	Price Target	Recommendation	Last Update
Warburg Research	Philipp Kaiser	24.0	Buy	09.05.2023
Raiffeisen Bank International	Markus Remis	18.0	Buy	07.04.2023
Joh. Berenberg, Gossler & Co. KG	Thomas Junghanns	19.5	Buy	06.04.2023
SRC Research	Stefan Scharff Christopher Mehl	18.5	Buy	31.03.2023
Kepler Cheuvreux	Patrick Steiner	15.5	Buy	30.03.2023
ERSTE Group	Michael Marschallinger	17.6	Buy	30.03.2023





### FURTHER INFORMATION

# **INVESTOR RELATIONS INFORMATION** PORR AG

## Share Information<sup>1</sup>

Share price	EUR 14.80	20 Aug 2022
Market capitalisation	EUR 581.3m	29 Aug 2023
Official market	Vienna Stock Exchange Prime Market	20 Nov 2023
Number of shares outstanding	39,278,250	23 Nov 2023
Ticker symbol	POS VI	
ISIN	AT0000609607	Further

## **IR Contact**

For further information please contact the Investor Relations department



+43 (0) 50 626-1763



ir@porr-group.com

<sup>1</sup> Share and market cap data as of 22 May 2023 Roundoff, typesetting and printing errors cannot be completely ruled out.



STR(AD)EGY - Agentur für Werbestrategie & BRIGHT FILMS GmbH (Cover), Michael Nowy (Demography), Arnim Kilgus (Deglobalisation), Tomas Maly (Supreme Audit Office), Thomas Exel (PV module), PORR (residual)

Investor presentation Q1 2023



## **Upcoming Events**

**Publication** Half-Year Financial Report 2023

Interest payment Hybrid Bond 2021

**Publication** Interim Report on the 3<sup>rd</sup> Quarter 2023

**SERVICE** 

## r Details

https://porr-group.com/en/investor-relations/

## Acknowledgements