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BUILDING TOMORROW'S WORLD



01 PORR today

- Leading One-Stop Shop in construction
- Strong long-term upside for PORR home markets
- PORR ideally positioned to address megatrends



02 Transformation

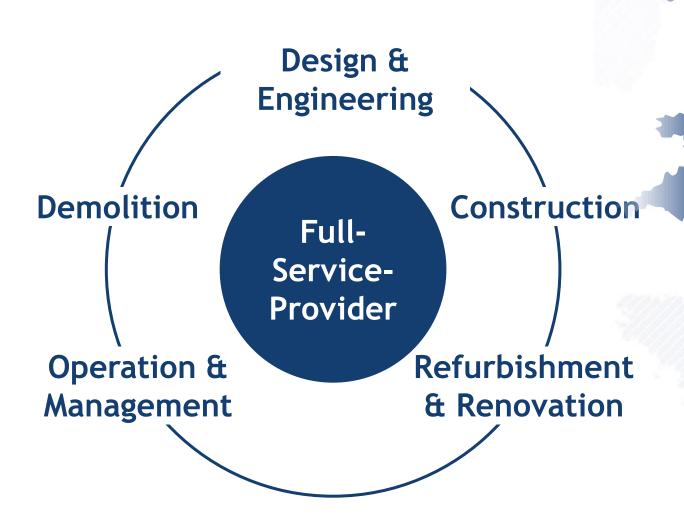
- Strategic Focus on Green and Lean
- Pioneering the must-win battle in digitalisation
- Offering sustainability along the value chain



03
Financial
Performer

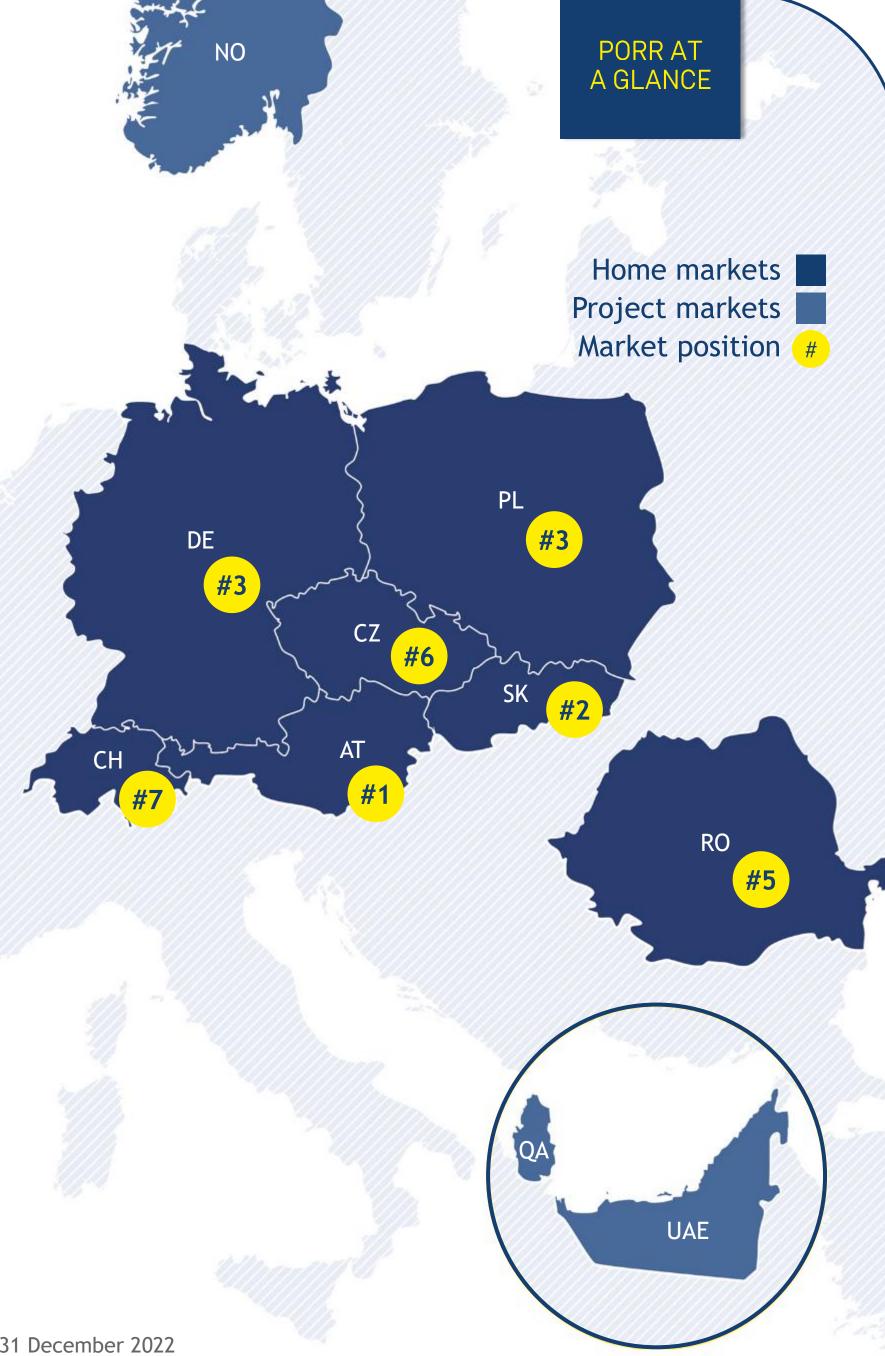
- PORR 2025: Path to profitable growth and market resilience
- Visible margin track record and upside
- Record order book as a solid foundation

PORR IN BRIEF ONE-STOP SHOP



FY/2022:

- > 20.000 Staff members
- > EUR 6.2 bn Production output (53% civil engineering, 36% building construction, 11% other)
- > EUR 110.0m EBT
- > EUR 8.2 bn Order backlog

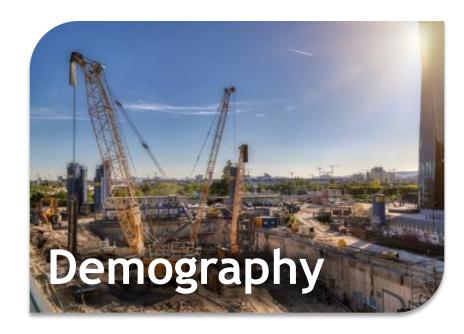


November 2023

Sources: Construction and Civil Engineering Market Study (KPMG, 2021), company data; data as of 31 December 2022

UK

THE NEW NORMAL FOUR "D'S" OF ECONOMY



+80% urban population until 2050

Smart infrastructure, building and mobility concepts

Residential Commercial, hotels

Retirement

homes

Tunnels,

bridges

Medical centers

Railways, roads



Regional focus for international resilience

Regional procurement and production, innovative products

Industrial

Local resources

Research facilities

Regional procurement

ISS ESG Prime

Innovation

Energy transformation



On the way to a circular economy

Take on environmental responsibility in construction to meet the goal of the EU Green Deal (EUR 1.8tn)

MSCI ESG

Environmental

engineering

Digitalisation

Digital Europe Programme worth EUR 7.5 bn

Data era, process efficiency, artificial intelligence, digital education

BIM

LEAN Design

LEAN Construction

2D - 5D

November 2023

WE FOCUS ON INTELLIGENT GROWTH WITH "GREEN AND LEAN"

Intelligent Growth
Green and Lean

PORR

Company

- Best in Class: in construction and technologies
- Build on leading market position
- Sustainable profitability ahead of revenue
- Strong equity position and efficient deployment of capital

Staff

- PORR Principles first
- Best Place to Work
- Nurturing talent lifelong learning for all of us
- We live diversity, equal opportunities and performance

Lean

- Design-build contractor one-stop shop for every process
- Innovation leader in construction and technology
- Pioneer in digitalisation improving quality and efficiency
- Lean, flexible and cost-conscious

ESG

- Clear commitment to ecological, environmentally friendly construction
- Efficient and responsible use of resources and energy
- We act holistically in line with the circular economy
- Clear commitment to compliance and ethical behaviour

We inspire our customers.

We build on PORRians.

We build on LEAN Construction.

We unite economy, environment and society.

FACTS & FIGURES Q1-3 2023

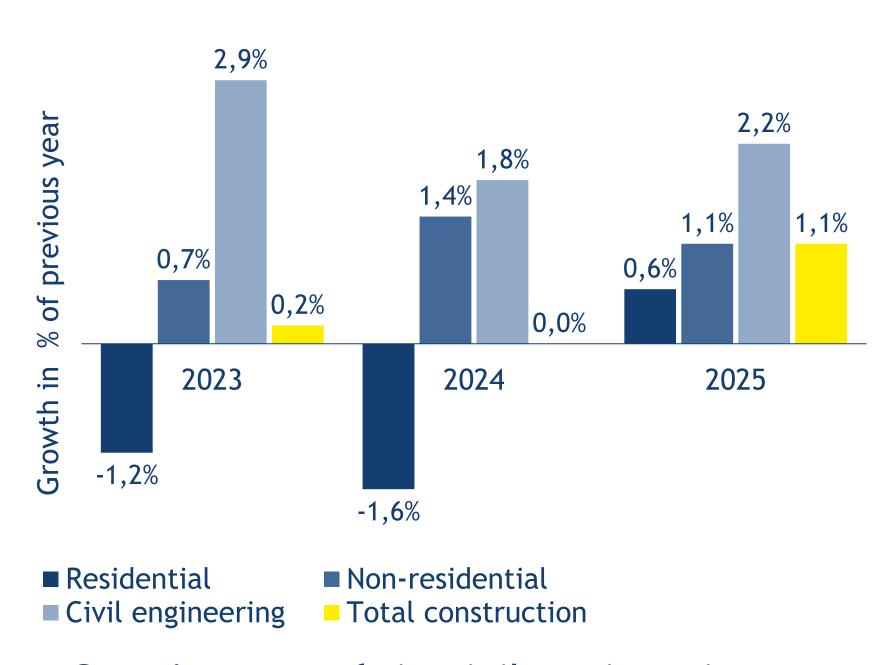
November 2023

Q1-3 2023 IN A NUTSHELL

- 1
- Strong demand in civil engineering continues Focus on cost control still necessary
- 2
- Order book of EUR 8.7 bn (+11%), order intake of EUR 5.3 bn (+15%) Improved margins, higher share of non-residential construction
- 3
- Expansion in output (+6.1%) and EBT (+18.2%) Strategy on track with higher profitability
- 4
- Increased equity ratio of 19.4%
 Stable net debt, strong balance sheet
- 5
- Outlook 2023 confirmed
 Output of EUR 6.5-6.7 bn, EBT of EUR 125-130m

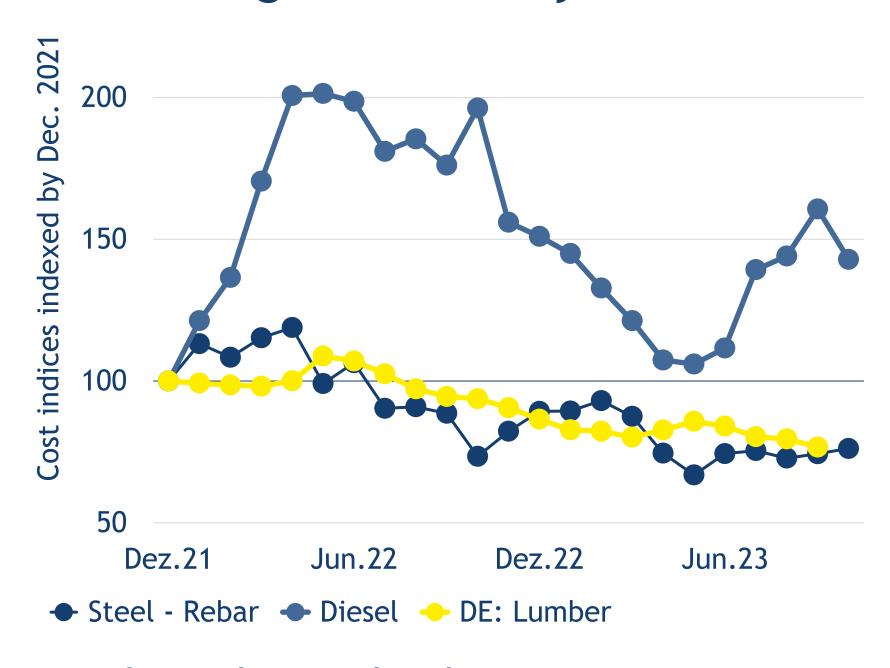
SOFT LANDING IN ECONOMY RESILIENT CONSTRUCTION OUTPUT

Infrastructure as growth driver



- Ongoing growth in civil engineering supported by distribution of EU funds
- Industrial construction improving with economic cycle
- Residential turnaround in 2025

Cost management as key factor



- Higher oil price leading to increase in road construction costs
- Management of inflationary trends in purchased services and personnel expenses as top priority

Sources: Euroconstruct, Statistik Austria, Destatis / Genesis data base

5,298

60%

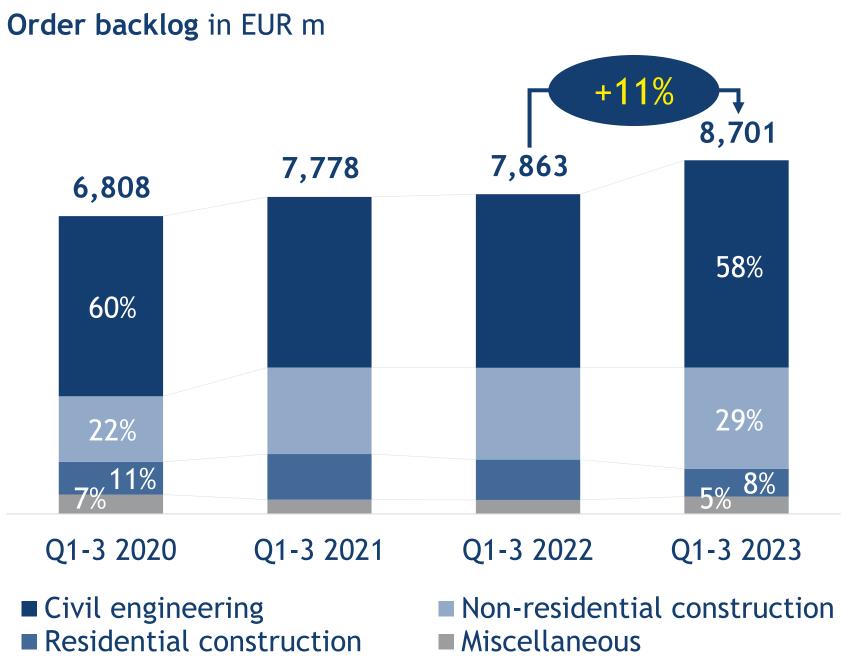
23%

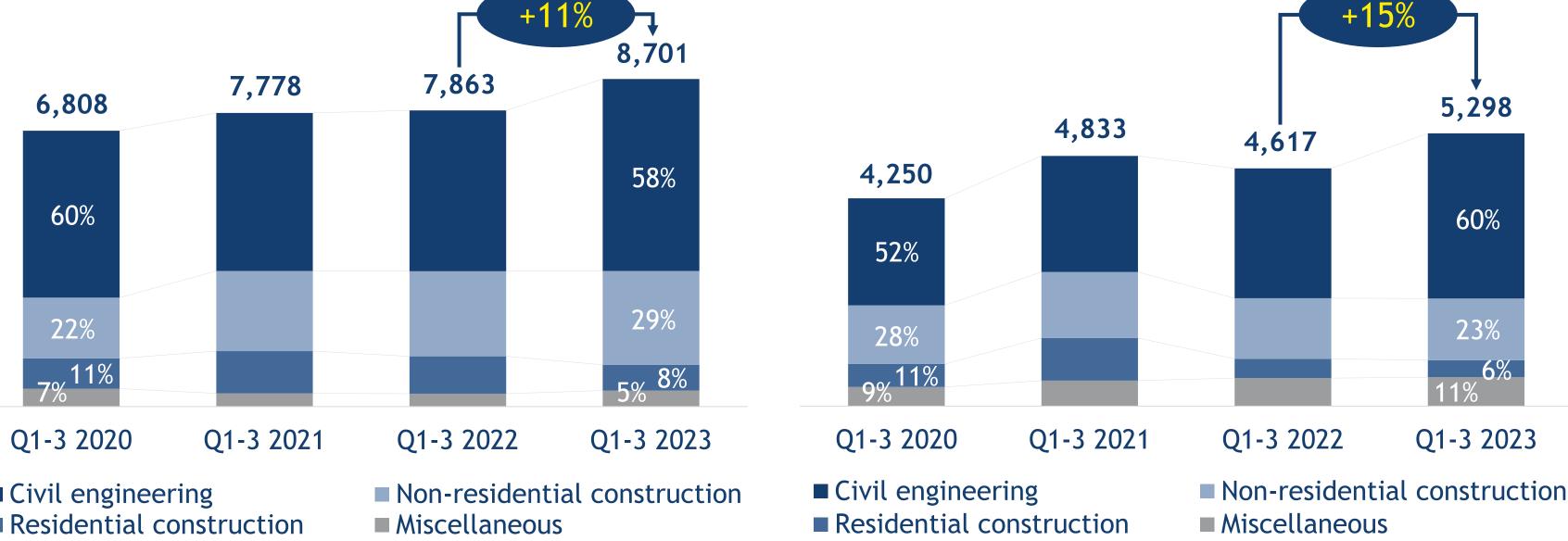
Q1-3 2023

6%

HIGH-LEVEL ORDER BACKLOG Q1-3 2023 STRONG VISIBILITY AND IMPROVED MARGINS

Order intake in EUR m





- Major contribution related to two of the four D's: decarbonisation and demographic change
- Higher share in non-residential construction from strong demand for industrial and public buildings
- Increase in civil engineering due to energy transformation
- Higher order intakes in almost all segments



TOP ORDER INTAKES 2022/2023

2022

Q4

- BMW Production hall DE/n.a.
- Expressway Hannover DE/234.6m
- Data Center BER 12 DE/103.2m
- Arge Regional Hospital Wr. Neustadt/AT/64.3m
- OTP 6 Otopeni Airport Regulament 139 Bucarest/RO/62.6m
- Bypass Arad RO/53.4m

Q1

- ams-Osram Fabric halls Premstätten/AT/49.5m
- Arge Arlbergtunnel AT/47.9m
- THE FORM Office building Warsaw/PL/41.4m
- Street modernisation **ZMO** Oradea/RO/39.3m
- A10 Reittunnel-Ast. Eben AT/34.8m
- Havelufer Quartier Berlin/DE/31.5m

2023

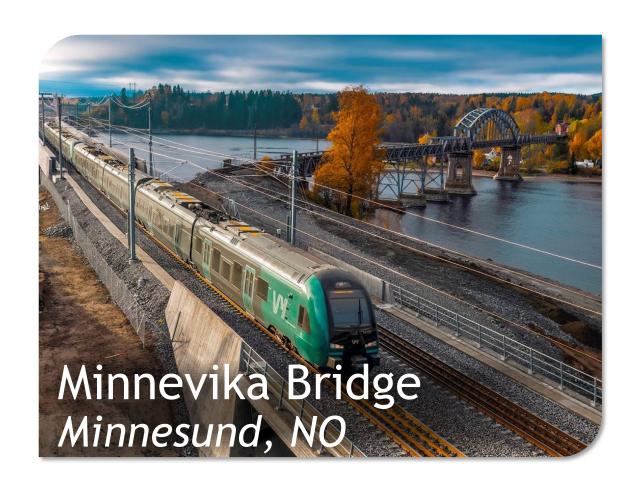
Q2

- Arge H53 Brenner Base tunnel AT/479.6m
- ElbX SuedLink tunnel Glücksstadt/DE/215.0m
- Arge T3 South Airport Vienna Schwechat/AT/205.6m
- DCO Clinic Wrocław/PL/189.8m
- Power plant conversion Forbach/DE/98.4m
- DC Tower 2 Vienna/AT/89.5m

Q3

- Pumped storage power plant Ebensee/AT/167.0m
- Aixtron **Innovation Center** Herzogenrath/DE/82.3m
- Expansion Pomeranian **Medical University** Szczecin/PL/47.4m
- Modernisation of pavement Świdwin/PL/37.2m
- DPW II harbour modernisation Constanța/RO/31.1m

ONGOING PROJECTS NEWS FROM Q3/2023





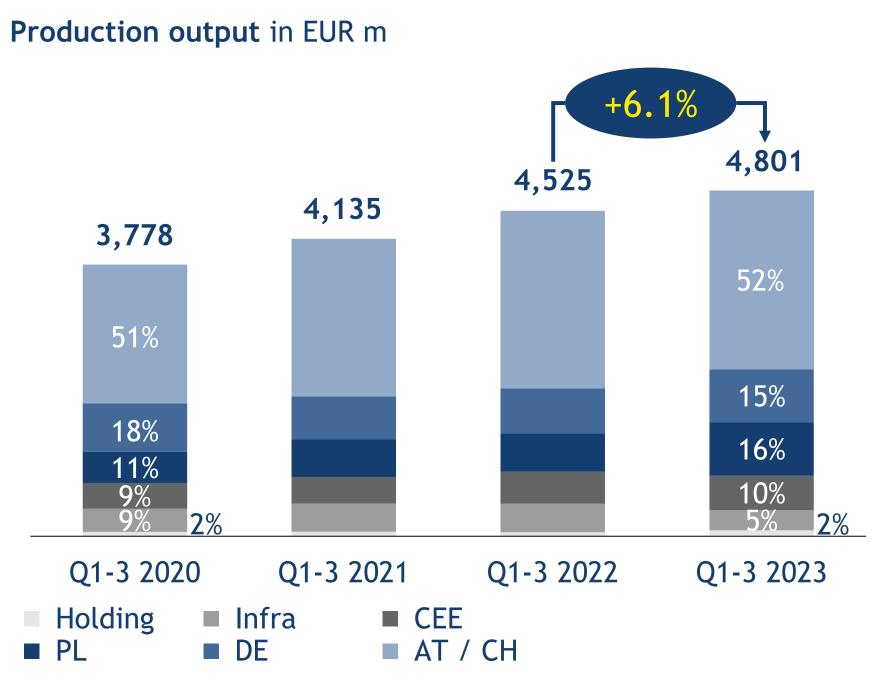






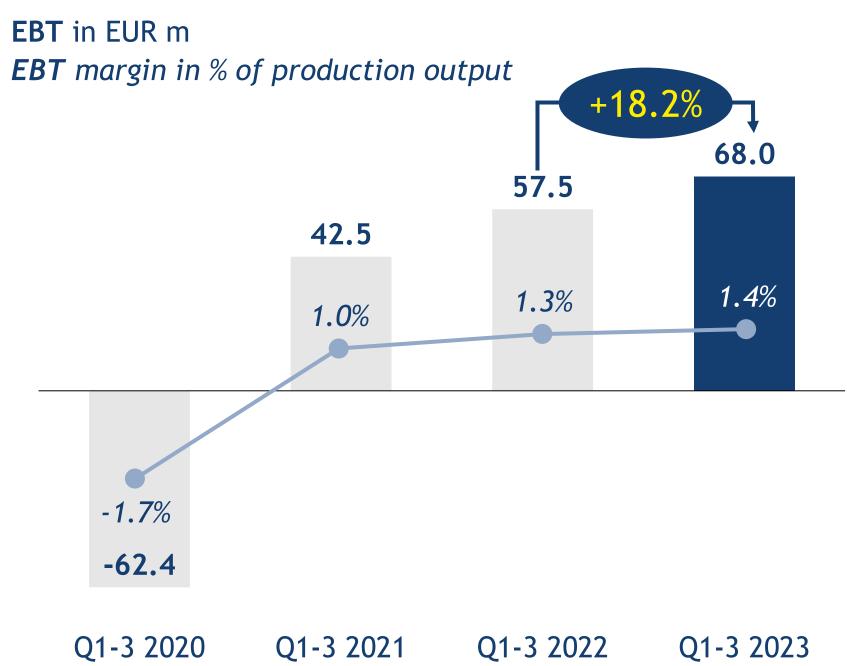


SELECTIVE GROWTH IN OUTPUT EFFICIENT COST MANAGEMENT





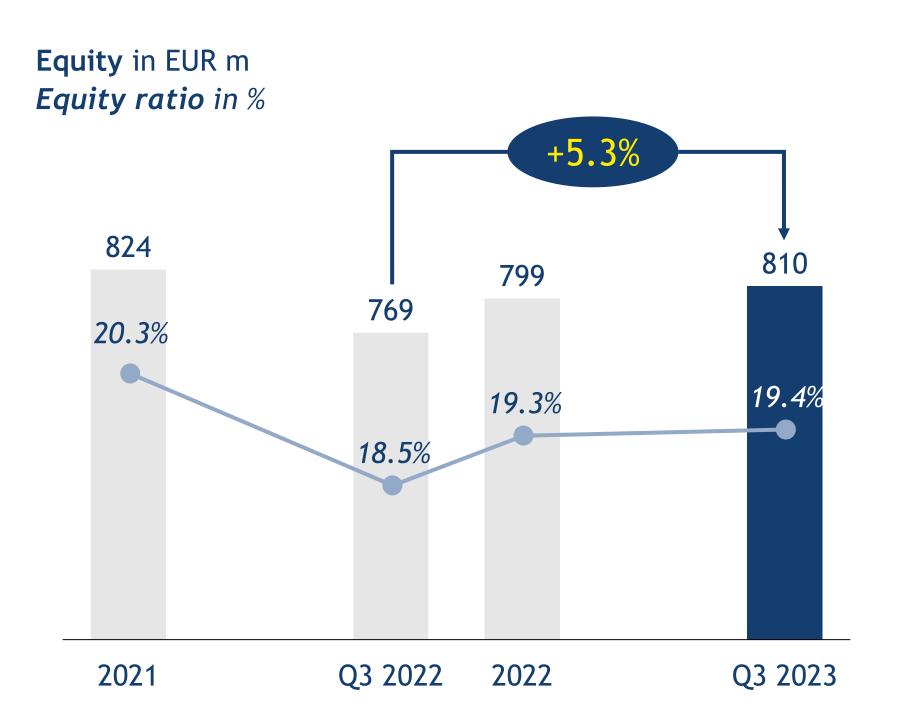
- Double-digit increase in DE, PL and RO
- Expansion in almost all segments



- Earnings improvement due to reduced materials expenses and lower personal cost ratio as a result of higher efficiency
- Higher EPS of EUR 1.05 (+45.8%)

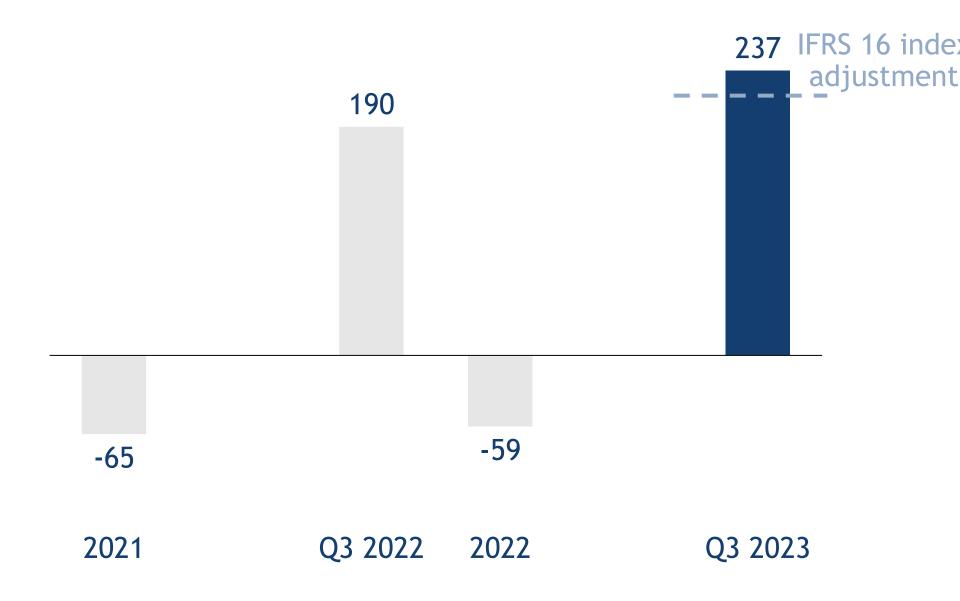


HIGHER EQUITY RATIO NET DEBT WITH SLIGHT INCREASE



- High equity ratio (+0.9PP against Q3/22)
- Improved equity despite seasonality





- EUR 20.8m of IFRS 16 index adjustments for office rentals visible
- Stable net debt development
- Liquidity reserves of EUR 737m



STRATEGY INTELLIGENT GROWTH WITH GREEN AND LEAN

November 2023 18

OPERATIONAL SEGMENTS ORDER BOOK IN BRIEF

Segment	Order backlog in EUR	Order intake in EUR	Current TOP 3 orders
Austria & Switzerland	3,308m	2,476m	 BMW Production hall / Industrial Arge T3 South Airport Vienna / Airport
Switzerland	+5.7%	+1.4%	 DC Tower 2 / Residential + Office construction
	1,319m	616m	• Südschnellweg expressway Hanover/ Road
Germany	+9.1%	+1.7%	 FAIR ring accelerator / Structural Engineering High Bridge Horb / Civil Engineering
	1,284m	563m	• DCO Clinic Wrocław / Hospital
Poland	-15.2%	-2.8%	 LK 131 Corzow - Naklo Lot A / Railway S 19 Kznica Sokolka expressway / Road
	950m	552m	• Design & Build Sibiu - Pitesti Lot 4 / Road
CEE	+12.6%	+4.1%	Otopeni Regulament 139/ AirportArad Bypass / Road
Infrastructure (1,734m	1,023m	• ARGE H53 Brenner base tunnel / Tunnel
International	+61.0%	>+100.0%	 High Speed 2 Stage 1 + 2a / Slab Track Austria ARGE Tunnel ElbX / Tunnel

Data as per 30 September 2023 with y-o-y change

STRINGENT EXECUTION OF PORR 2025 ROAD MAP

Milestones HY 2023

Measures 2025

Markets

- Record output: EUR 3,017m
- Highest order backlog: EUR 8,995m
- Record **order intake** in infrastructure, industrial and other building construction
- Expansion of **permanent business**: Strong increase in PL and RO

- Promote sustainable construction
- Extend value chain and permanent business
- Optimise portfolio mix

Operational excellence & digitalisation

- BIM in civil engineering with three new pilot projects
- BIM and LEAN education and training programme further expanded
- Rollout of LEAN transformation: Eight projects launched
- Rollout of BIM and LEAN efficient project management with iTwo
- Avoid and reduce loss-making sites
- Digitalise supply chain and construction processes

Staff and organisation

- Employer branding: Introduction of barrier-free application options
- PORR Academy with new e-learning courses
- Roll-out of leadership programme at all management levels completed
- Process automation digitalise administration
- Expansion of PORR Academy and Leadership programme

Finance

- Improved financial performance and capital structure
- Optimise financial perfomance/ capital employed
- Optimise capital structure

Target:

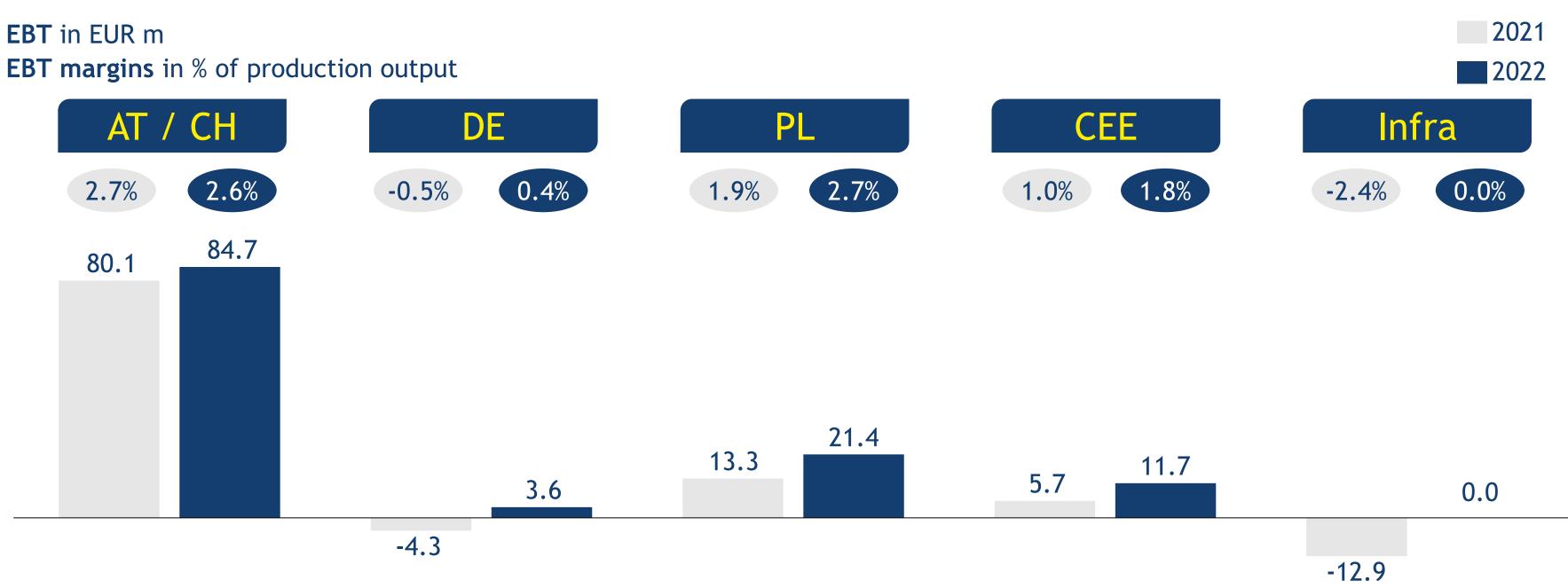
+1.1% - 1.3% in project margins (base: 2021)

Target:

November 2023

+0.2% - 0.4% in EBT margin (base: 2021)

INCREASING RESULTS ALL SEGMENTS IN THE BLACK



- Record output and continued strong performance
- Increase of earnings in AT
- Cost hikes in CH

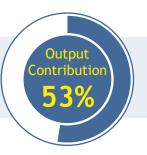
- Increased order backlog in highmargin areas
- >**70**% of current business now well-performing (EBT margin >3%)
- Significant increase in output and earnings over last two years
- Improved highlevel performance
- Strong increase in infrastructure projects
- Further growth visible

- Turnaround achieved
- Reduced output due to lower share of major projects
- Strong pipeline in tunnelling

STRONG BUSINESS IN AUSTRIA DELIVERS STABLE PROFITS

Austria & Switzerland

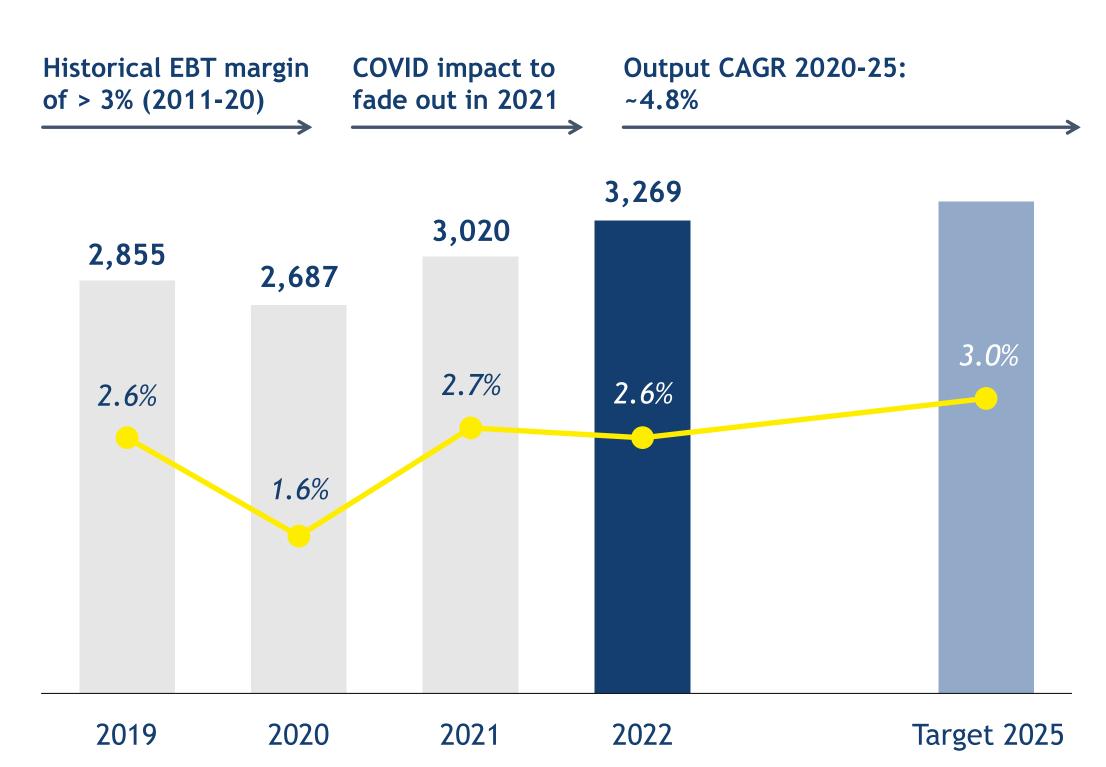
Production Output and EBT margins in EUR m



- Strong performance due to
 - Growth in output level to an all-time high
 - High order backlog: full capacity utilisation in 2023, increase in nearly all units

Outlook

- Utilisation of strong order book and market-leading position
- Increase of value chain depth (e.g. timber construction)
- Rise in order backlog in sustainable construction



REALIGNMENT IN GERMANY FOCUS ON PROFITABLE GROWTH

Germany

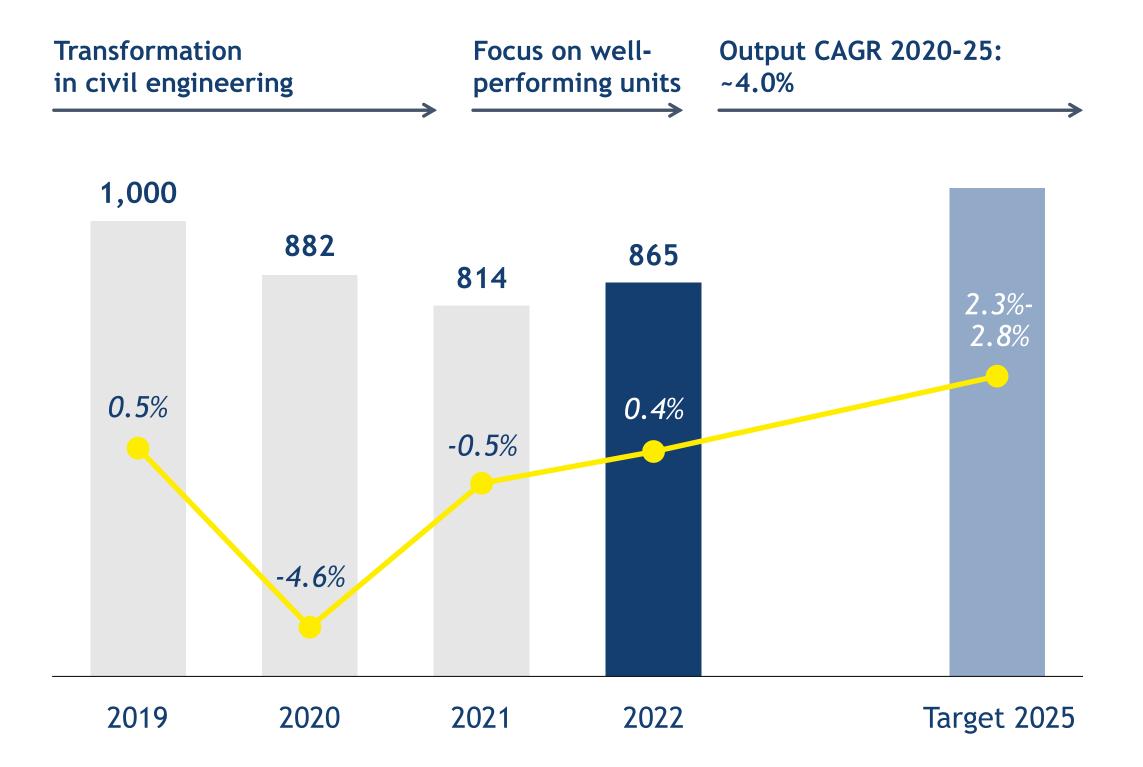
- More than 70% of current business is **well-performing** (with EBT margin >3%)
- Strong performance in civil engineering and building construction
- Order backlog increase (+17%) in profitable units (building construction, governmental services)

Outlook

- Utilisation of order book and market opportunities in building construction and infrastructure construction
- Selective project acquisition with strict risk management

Production Output and EBT margins in EUR m





SUSTAINABLE TURNAROUND IN PL SET FOR PROFITABLE GROWTH

Poland

• Output increase (+9.8%) in almost all units

- Margin improvement due to higher contract margins
- Increased order backlog in building and industrial construction due to expansion of product portfolio (LNG terminal, data centers)

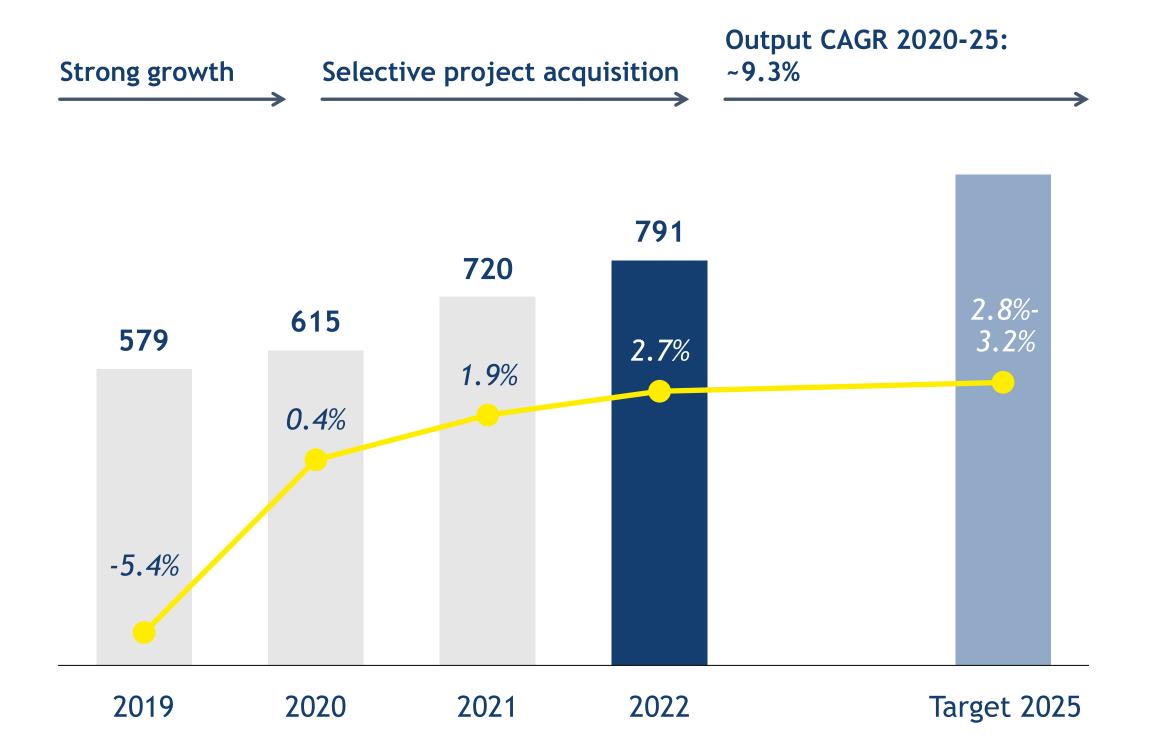
Outlook

- Order backlog supports selective growth and careful project approach
- Further development of clients in private sector and cooperation with other business units (data centers, rail, roads, industrial)
- Maintaining the position of one of the leaders on the Polish market (output, profit, safety indicators, ESG)

Production Output and EBT margins in EUR m

DORR





CEE: STRENGTHENED POSITION EXPANDED BUSINESS



CEE

- Very strong development in terms of output and EBT
- Strong increase in building construction and major projects
- Large civil engineering projects in Romania such as Sibiu - Pitesti Lot 1 + 4

Outlook

- Attractive pipeline of infrastructure projects
- Selective growth (portfolio and regions) with focus on smaller scale projects
- Focus on permanent business and governmental services

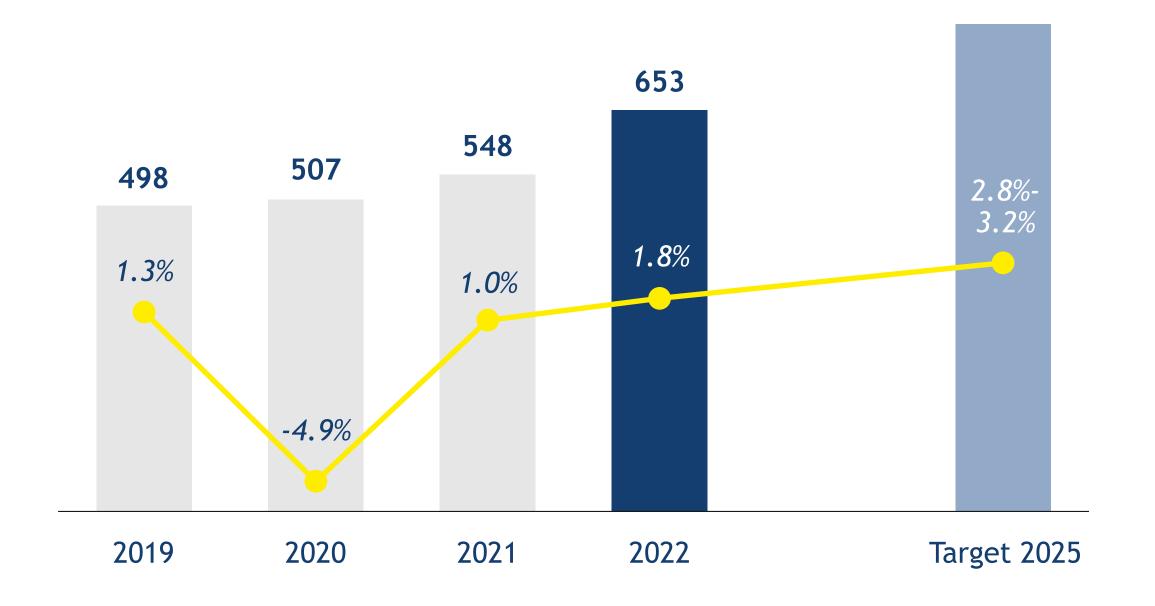
Production Output and EBT margins in EUR m



November 2023 24



Output CAGR 2020-25:



INFRASTRUCTURE: FOCUS ON STRONG KNOW-HOW AS USP

Infrastructure International

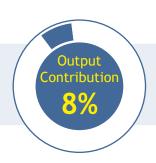
Decrease of output due to completion of major projects in tunnelling

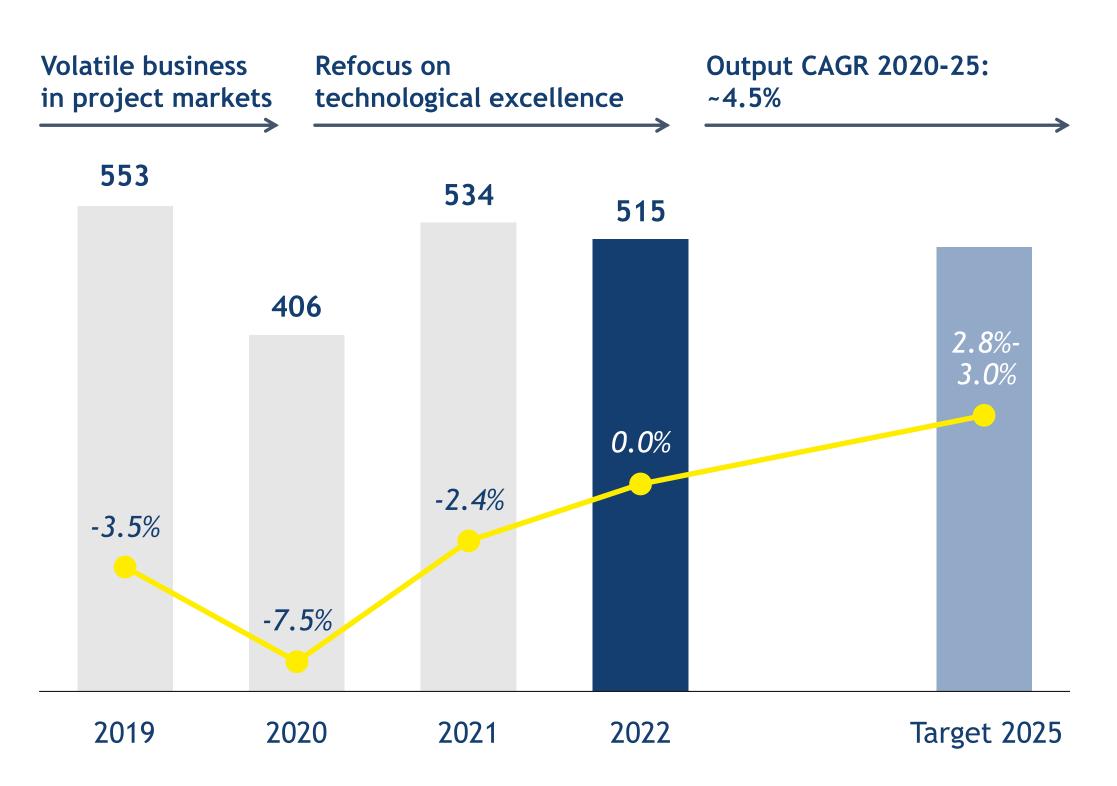
- Profitability turnaround achieved
- Careful project acquisition with less risk tolerance
- Order book influenced by execution of major projects in tunnelling

Outlook

- Strong pipeline in tunnelling expected
- International demand in Slab Track offers further expansion potential

Production Output and EBT margins in EUR m





TOP PERFORMER IN ESG ONGOING CONFIRMATION OF EFFORTS



AA

Top segment in Construction & Engineering segment



C+ / Prime Status
Top 10% of Industry



Silver Medal

Top 18% in construction industry



B / Management segment Climate Change & Water Security

DORR

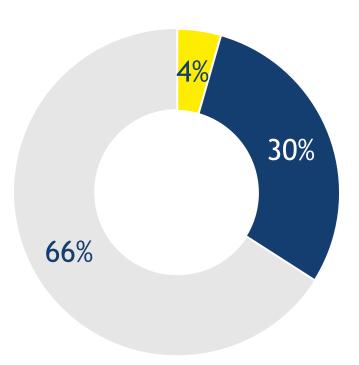


99% for PORR Bau GmbH ESG Audit

ANALYSING THE STATUS QUO EU TAXONOMY ALIGNMENT

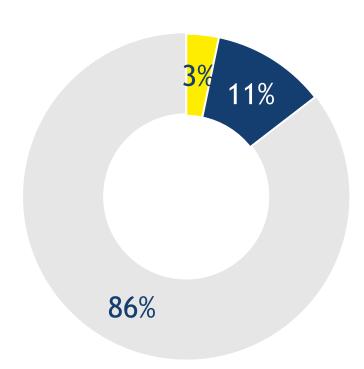
STRATEGY

Revenue

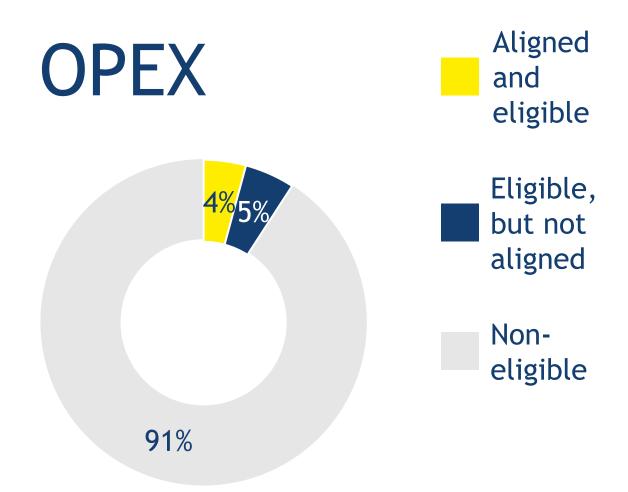


 Infrastructure for rail transport as PORR's biggest taxonomy-aligned activity

CAPEX



 High eligible CAPEX coming from investments for material recovery from non-hazardous waste



 OPEX in infrastructure for rail transport and material recovery as major contributors

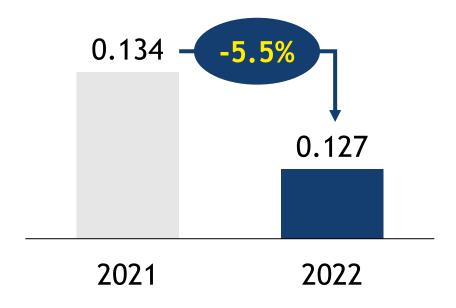
PORR's taxonomy-relevant economic sectors:

Energy
 Transport
 Water supply, waste management and remediation
 Construction

RESPONSIBILITY ON EVERY LEVEL PURSUING CIRCULAR CONSTRUCTION

Decarbonisation

Energy intensity in MWh/EUR



- Smart metering system in roll-out
- Local procurement
- Automatic stop for construction equipment

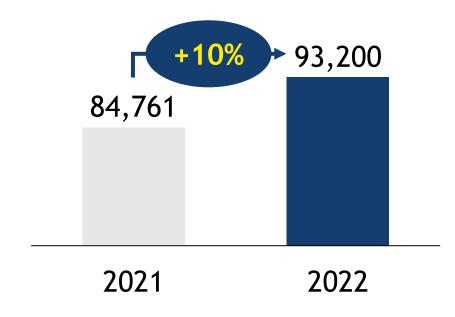






Circular Economy

Recycled material used in t



- Mobile plants for materials to be directly processed on site
- Mineral wool treatment plant:
 80% of volume reduction
- R&D: Recycled styrofoam to save 50% of CO₂ emissions

PORR

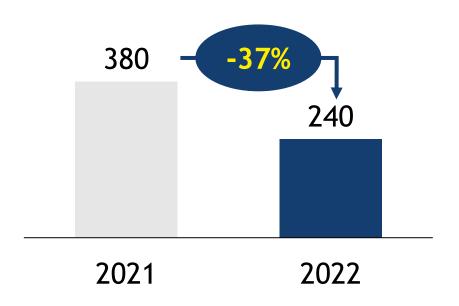






Habitats

Total water consumption in Tm³



- On-site water recirculation
- Recultivation & renaturation of farmland and habitats
- Focus on securing and remediating contaminated sites

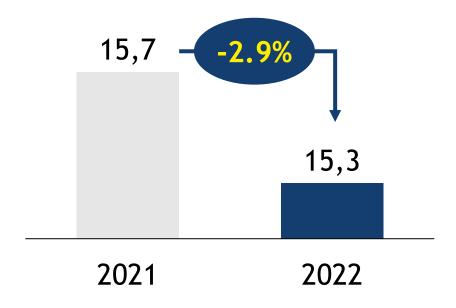




PRESERVING HUMAN RESOURCES SETTING PARTNERING STANDARDS

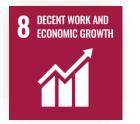
Occupational Safety and Health

Work-related injuries rate*



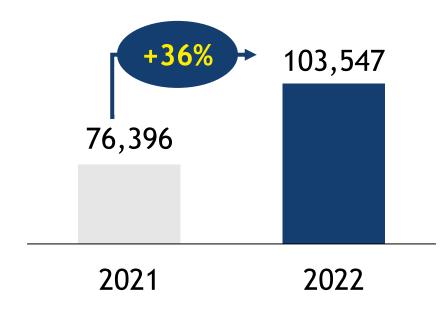
- Vision Zero
- Safety walks and training
- Roll-out of Occupational Health Management





Working Worlds

Training hours in h



- PORR Campus & Academy:
 > 400 trainees in more than
 23 apprenticeships,
 leadership programme
- Diversity initiatives: we@PORR, women@PORR, Builders Day

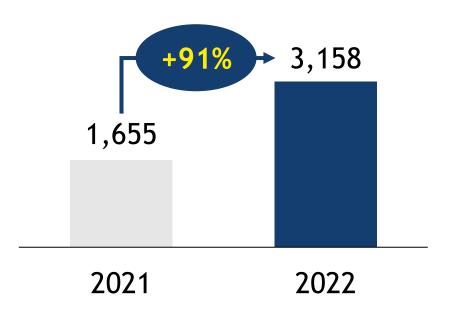




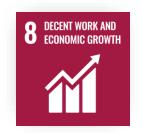


Human Rights, Ethics and Compliance

Anti-corruption training



- Whistleblowing hotline
- Tax Policy
- Traffic light system for suppliers

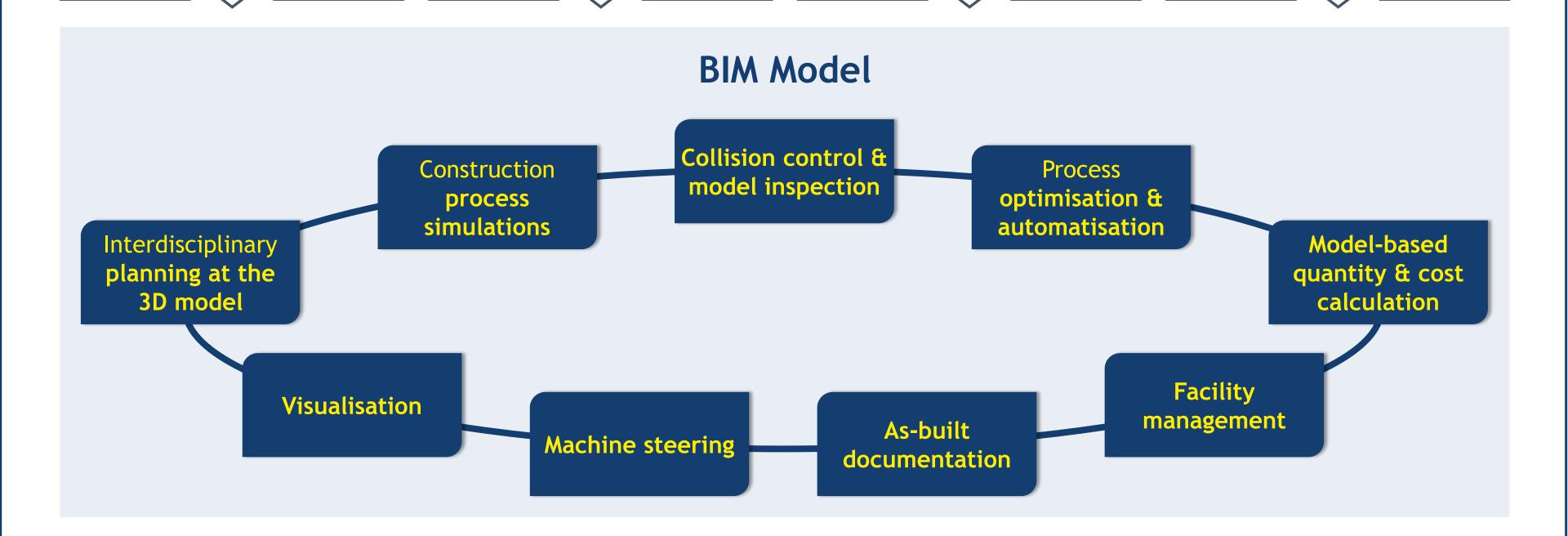




^{*} Work-related injuries based on 1,000,000 hours worked

BUILDING INFORMATION MODELING ENTRY TO DIGITAL PARTNERSHIPS

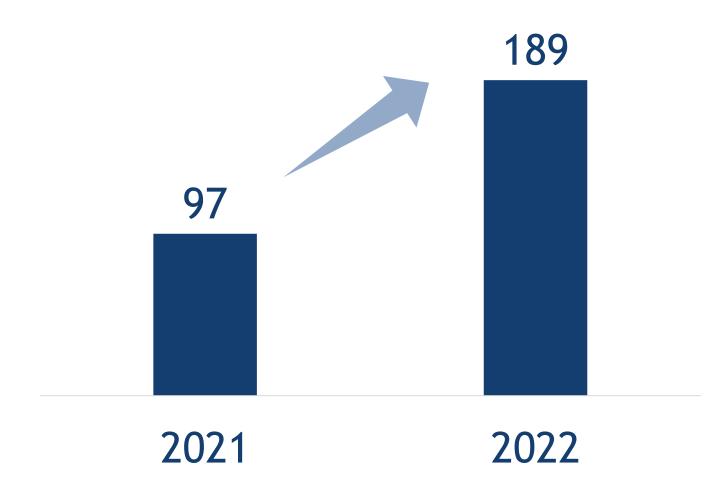
Technology Standards Team Processes Collaboration • Data management BIM standards Planning Data formats Calculation Communication Project guidelines Responsibilities Management policies Data sharing Construction scheduling Identification Quantity calculation Software **Training** Hardware Site logistics Culture Coordination & support



BUILDING INFORMATION MODELING BECOMING STANDARD

Operations & Training

• +95% participants in **BIM trainings**



- iTwo Roll-out in full swing
 - Adaption of Workflows across entire Group
 - 3-day trainings including construction site quickstart, tendering, calculations and accounting

Spotlight on

25 pure-play BIM projects

PEMA 3

Office and hotel construction, *Innsbruck*, *AT*





Wien Museum

Museum construction, *Vienna*, *AT*

LEAN - NOT ONLY ON THE PAPER THE "LEAN" OF GREEN AND LEAN

On management level

PORR AG

pde Integrale Planung PORR Equipment Services

PORR Bau GmbH

PORR Beteiligungen & Mgmt.

Shared Service Center

Infrastructure International

- Less layers of hierachy
- Lean in
 organisation value added
 processes

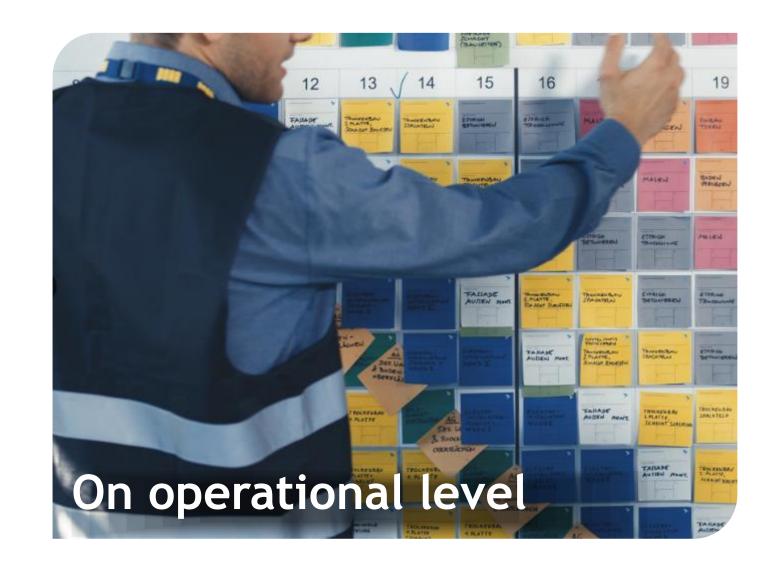
AT / CH

DE

PL

CEE

- LEAN Design: optimise value, minimise waste
- LEAN Construction: operational efficiency
- LEAN Project Delivery: Focus on essential including the "Last Planner® system"



LEAN - NOT ONLY ON THE PAPER CURRENT PROJECTS

LEAN Masterplan 2023+

Milestones

- Pilot projects
 - 3 countries
 - 6 units
- Trained staff: 960
- Educational program to be rolled-out in all countries
- Implementation of Shopfloor
 Management System
- Current LEAN projects: 23

Goals set

- 1 Sustainable increase of earnings in respective units
- Use of PORR LEAN Principles, methods and standards in operational and preparational processes
- 3 Application of continuous improvement process
- Trust-building through earnings increases and best practices
- 5 Change of mindsets







KEY FINANCIALS

Key Earnings Figures EUR m	Q1-3 2023	% △	Q1-3 2022
Production output ¹	4,800.8	6.1%	4,524.5
Revenue	4,460.1	7.5%	4,150.4
EBT	68.0	18.2%	57.5
Net profit for the period	49.7	14.5%	43.4
Key Assets and Financial Figures EUR m	30.09.2023	% △	31.12.2022
Total assets	4,183.3	0.9%	4,146.8
Equity	809.9	1.4%	798.9
Equity ratio	19.4%	0.1PP	19.3%
Net debt (+)/ net cash (-)	236.6	<-100.0%	-59.0
Key Share Data	30.09.2023	% △	31.12.2022
Number of shares	39,278,250	-	39,278,250
Market capitalisation (in EUR m)	461.1	-0.2%	461.9

Rounding differences may appear

1 Output of consortiums and all associates are included proportionally in production output which deviates from revenues pursuant to IFRS



CONSOLIDATED INCOME STATEMENT

EUR m	Q1-3 2023	Q1-3 2022	Δ Q1-3 23/22	2022
Production output ¹	4,800.8	4,524.5	6.1%	6,226.4
Revenue	4,460.1	4,150.4	7.5%	5,786.0
EBITDA	229.5	212.2	8.1%	318.9
in % of Production output	4.8%	4.7%	0.1PP	5.1%
EBIT	78.0	71.0	10.0%	120.1
in % of Production output	1.6%	1.6%	0.1PP	1.9%
EBT	68.0	57.5	18.2%	110.0
in % of Production output	1.4%	1.3%	0.1PP	1.8%
Profit for the period	49.7	43.4	14.5%	82.6

Key Ratios in relation to Production output	Q1-3 2023	Q1-3 2022	Δ Q1-3 23/22	2022
Ratio of profit/loss of companies at equity	1.1%	1.0%	0.1PP	0.9%
Material cost ratio ²	-63.4%	-63.2%	-0.2PP	-63.9%
Personnel cost ratio	-22.4%	-22.6%	0.2PP	-21.7%
Other operating result ³	-3.4%	-2.3%	-1.1PP	-3.2%

Rounding differences may appear

¹ Output of consortiums and all associates are included proportionally in production output which deviates from revenues pursuant to IFRS.

² Cost of materials = material expenses + purchased services

³ Own work capitalised in non-current assets included



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EUR m		30.09.2023	31.12.2022	Δ 2023	30.09.2022
	Intangible assets	191.2	194.1	-1.5%	187.3
S	Property, plant and equipment	1,119.9	1,055.3	6.1%	1,047.9
assets	Investment property	34.4	33.9	1.5%	24.0
rent a	Shareholdings in companies accounted for under the equity method	75.0	78.4	-4.3%	76.3
curl	Other financial assets	8.5	8.4	1.3%	8.7
Non-	Other non-current financial assets	71.4	70.7	0.9%	72.6
	Deferred tax assets	29.0	17.5	65.7%	34.2
	Total non-current assets	1,529.4	1,458.3	4.9%	1,450.9
	Inventories	116.4	124.3	-6.4%	139.7
ts	Trade receivables	1,943.2	1,665.0	16.7%	1,802.8
assets	Other financial assets	145.2	147.7	-1.7%	171.3
nt	Other receivables and current assets	61.7	61.2	0.8%	88.7
urre	Cash and cash equivalents	353.6	655.8	-46.1%	466.0
J	Assets held for sale	33.8	34.5	-1.8%	39.4
	Total current assets	2,653.9	2,688.5	-1.3%	2,707.8
Tot	tal assets	4,183.3	4,146.8	0.9%	4,158.7

Rounding differences may appear



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

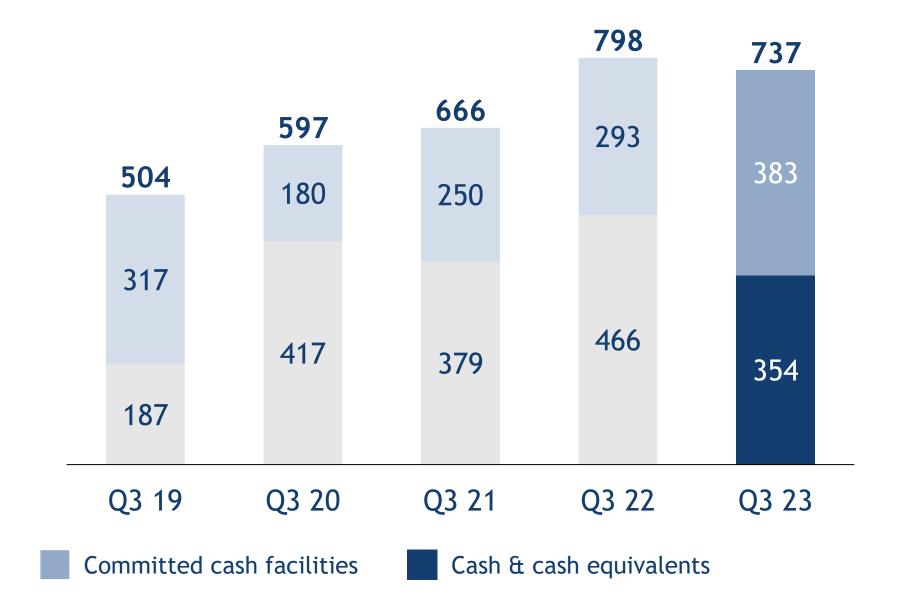
EUR m		30.09.2023	31.12.2022	Δ 2023	30.09.2022
	Share capital	39.3	39.3	0.0%	39.3
	Capital reserve	358.8	358.8	0.0%	358.8
iity	Profit-participation rights/hybrid capital	247.7	247.5	0.1%	247.7
Equity	Other reserves	134.5	119.0	13.0%	87.0
	Non-controlling interest	29.6	34.3	-13.7%	36.1
	Total equity	809.9	798.9	1.4%	768.9
	Provisions	456.7	415.9	9.8%	362.4
	Leasing liabilities	379.8	374.4	1.4%	379.8
	Financial liabilities	210.6	222.6	-5.4%	314.7
ties	Trade payables	1,437.4	1,233.0	16.6%	1,400.5
Liabilit	Other financial liabilities	46.6	36.6	27.3%	67.4
Lia	Other liabilities	750.6	1,000.9	-25.0%	773.2
	Tax payables	87.5	60.0	45.8%	86.7
	Liabilities held for sale	4.0	4.5	-9.7%	5.0
	Total liabilities	3,373.4	3,347.9	0.8%	3,389.8
Tot	tal equity and liabilities	4,183.3	4,146.8	0.9%	4,158.7

Rounding differences may appear



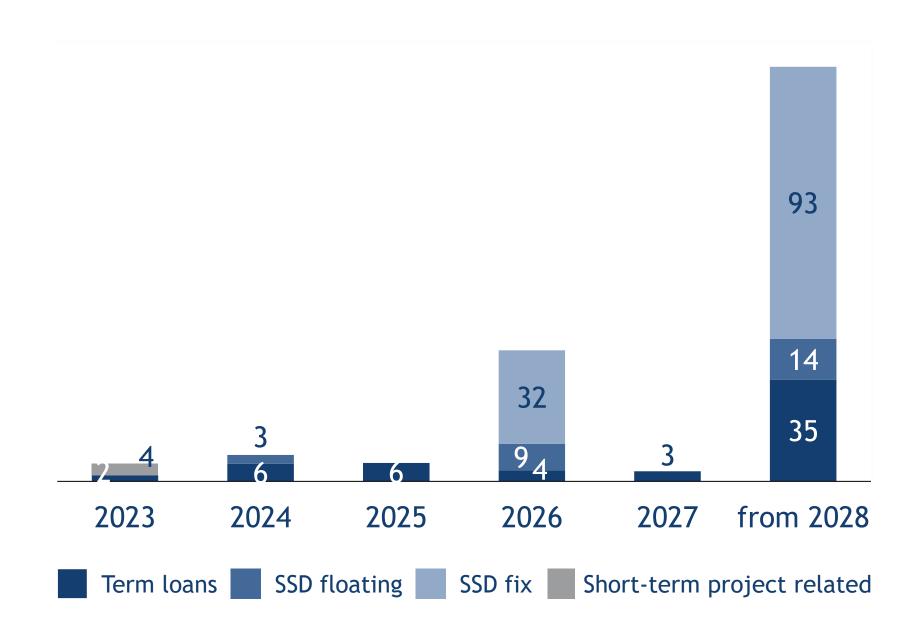
STABLE LIQUIDITY CUSHION MATURITY PROFILE

Liquidity reserve in EUR m



- Increased off-balance cash facilities leading to lower total assets
- Resilient cash cushion provides space to follow strategy

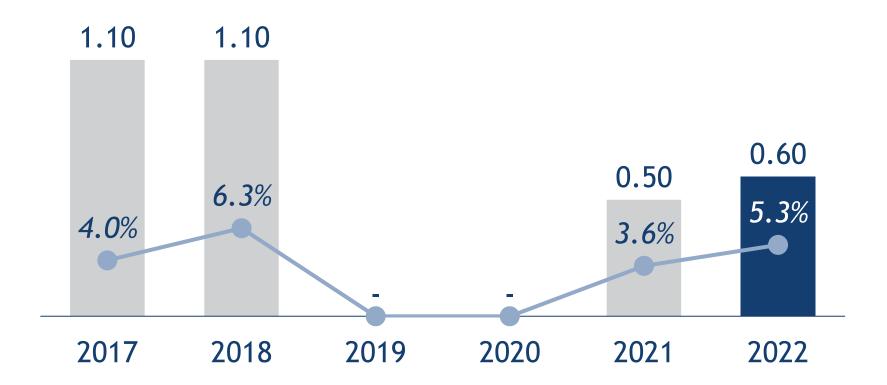
Maturity profile in EUR m



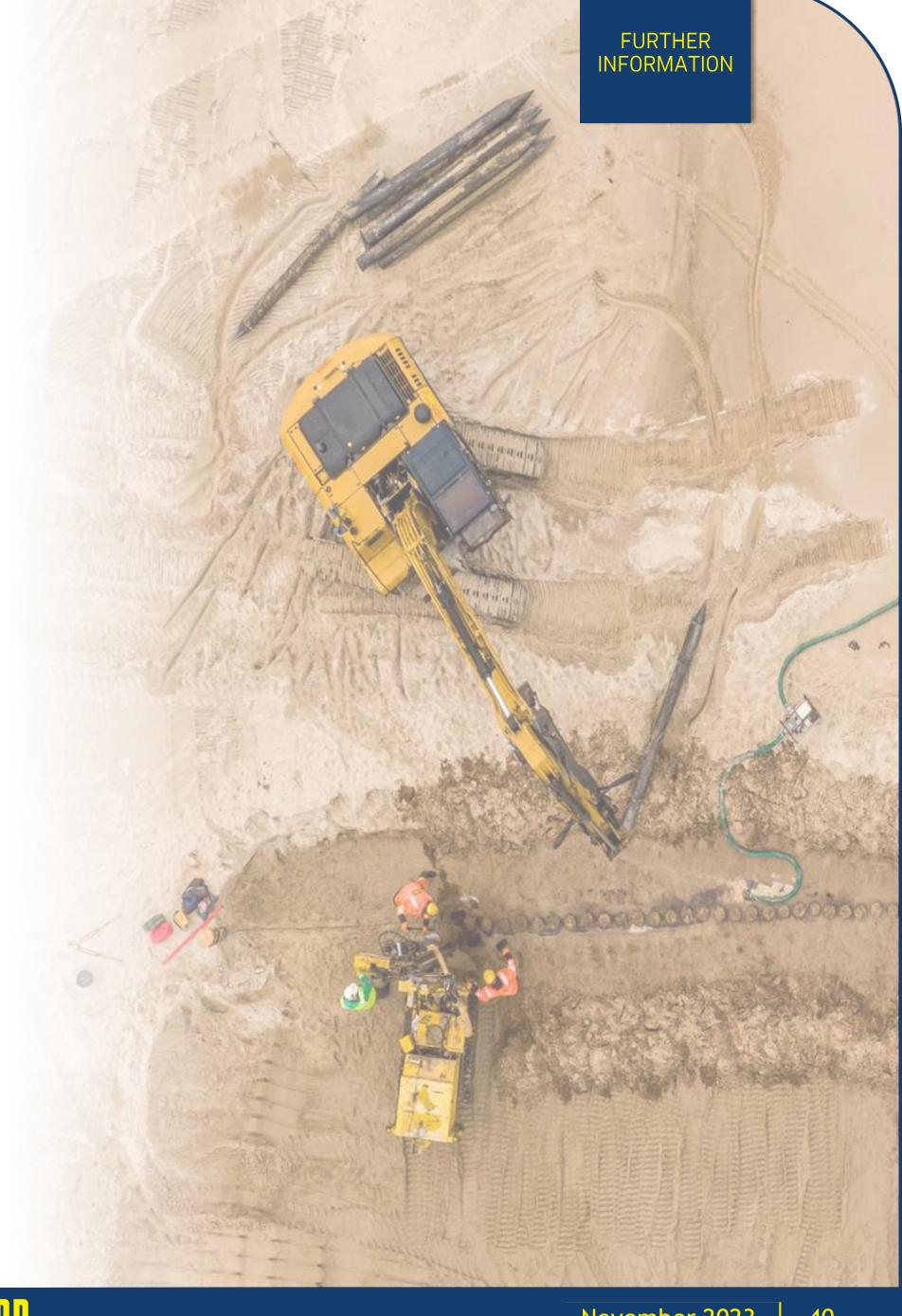
 Optimised debt maturity profile due to early redemption of SSDs

DIVIDEND RELIABLE POLICY

DPS in EUR **Dividend yield** in %



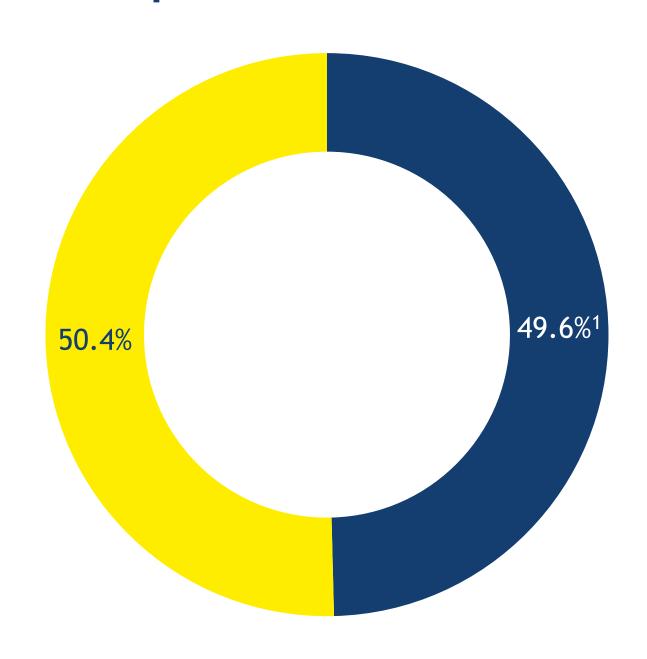
- Payout ratio of 36.4% in line with dividend policy of 30-50% payout ratio
- Dividend policy reflects earnings outlook and reliability



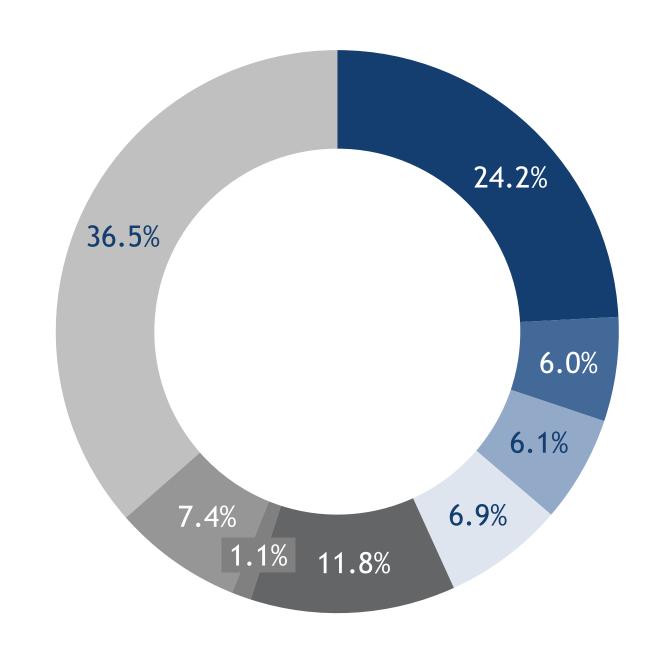


SHAREHOLDER STRUCTURE

Ownership Structure



Free Float - Geographical Split







¹⁾ thereof 5.0% PORR Management and PORR AG (treasury shares) and 4.3% Heitkamp Construction AG as of 30 September 2023



COVERAGE

Institution	Analysts	Price Target	Recommendation	Last Update
Montega	Patrick Speck	20.0	Buy	28.09.2023
SRC Research	Stefan Scharff Christopher Mehl	20.5	Buy	29.08.2023
Kepler Cheuvreux	Patrick Steiner	15.5	Buy	29.08.2023
Warburg Research	Philipp Kaiser	24.0	Buy	29.08.2023
ERSTE Group	Michael Marschallinger	17.6	Buy	29.08.2023
Joh. Berenberg, Gossler & Co. KG	Thomas Junghanns	19.5	Buy	29.08.2023
Raiffeisen Bank International	Markus Remis	18.0	Buy	29.08.2023

INVESTOR RELATIONS INFORMATION PORR AG

Share Information¹

Share price	EUR 12.40		
Market capitalisation	EUR 487.1m		
Official market	Vienna Stock Exchange Prime Market		
Number of shares outstanding	39,278,250		
Ticker symbol	POS VI		
ISIN	AT0000609607		

IR Contact

For further information please contact the Investor Relations department





ir@porr-group.com

Upcoming Events

06 Feb 2024	Interest payment Hybrid bond 2020
21 Mar 2024	Publication Annual and Sustainability Report 2023
20 Apr 2024	Record Date for the attendance of the 144 th AGM
30 Apr 2024	144 th Annual General Meeting

Further Details



https://porr-group.com/en/investor-relations/

Acknowledgements

STR(AD)EGY - Agentur für Werbestrategie & BRIGHT FILMS GmbH (Cover), Michael Nowy (Demography), Arnim Kilgus (Deglobalisation), Hans-Petter Lyshaug/Bane NOR | PORR (Minnevika bridge), PORR | Oberhäuser (Emscher pumping station), F+P ARCHITEKTEN | PORR (Boehringer Ingelheim), PORR (residual)

¹ Share and market cap data as of 21 November 2023 Roundoff, typesetting and printing errors cannot be completely ruled out.