



WELCOME TO HOME OF CONSTRUCTION

Company Presentation
March 2023

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OUR VISION

PORR

Home of Construction

To Build a Better World

1 PORR at a Glance



HOME OF CONSTRUCTION

FOR MORE THAN 150 YEARS



Focus on building

We are and will remain a construction company that builds as much as possible itself.



One-stop shop

From the idea to the design, build & execution to operation as a general contractor.



People business

We build with and for people.
Because intelligent building connects people.

Technology leader

We are setting new benchmarks in the construction sector with state-of-the-art solutions.



Successful since 1869

A tradition of being a visionary and pioneer, for over 150 years.



We live responsibility

Environmental. Social. Governance.
We are the most sustainable construction company on our home markets.



STRONG FIGURES

PROFITABILITY & GROWTH



Top order backlog

>8 bn. EUR



Solid output

>6 bn. EUR



EBT

110 mn. EUR



Staff from more
than 75 countries

~20.000

OUR USP

WE DO EVERYTHING OURSELVES



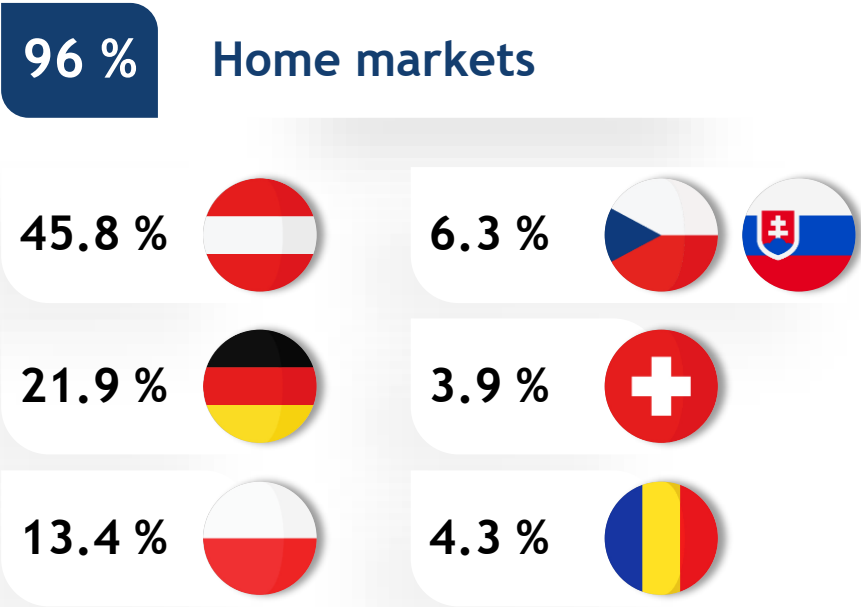
OUR RANGE OF SERVICES

THE RIGHT PARTNER FOR YOUR PROJECT



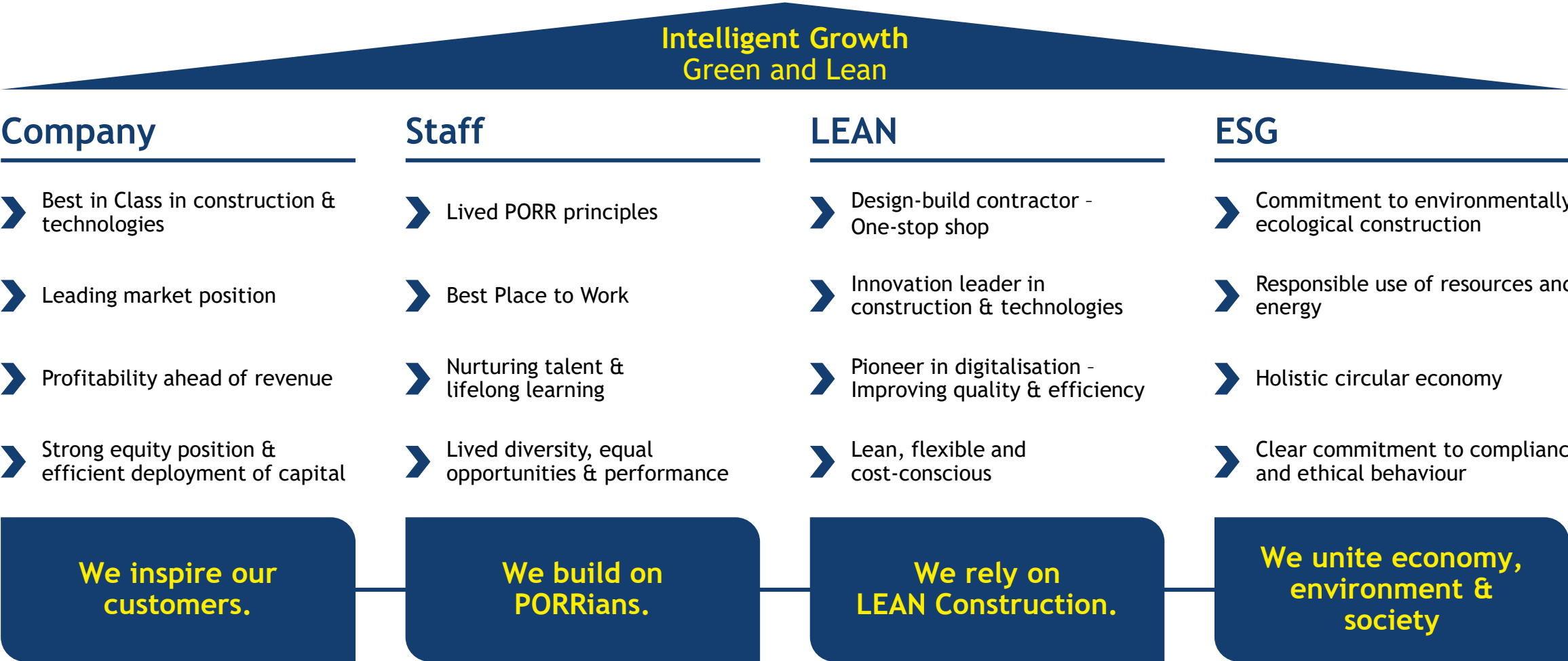
CLEAR FOCUS ON EUROPE

THE SEVEN PORR HOME MARKETS



Percentages correspond to share of production output as of December 31, 2022

FOCUS ON INTELLIGENT GROWTH WITH GREEN AND LEAN





2 One-Stop Shop

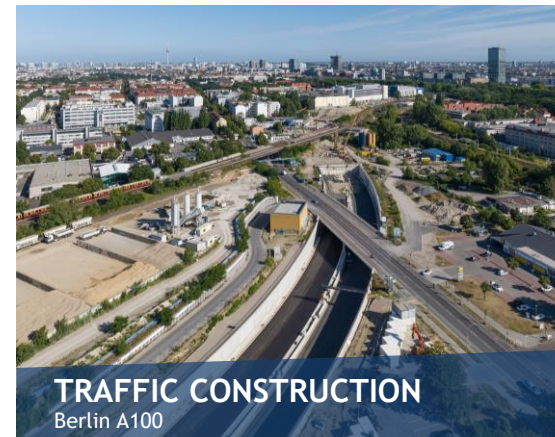
SEGMENT AT / CH - AUSTRIA, SWITZERLAND

STRONG MARKET POSITION



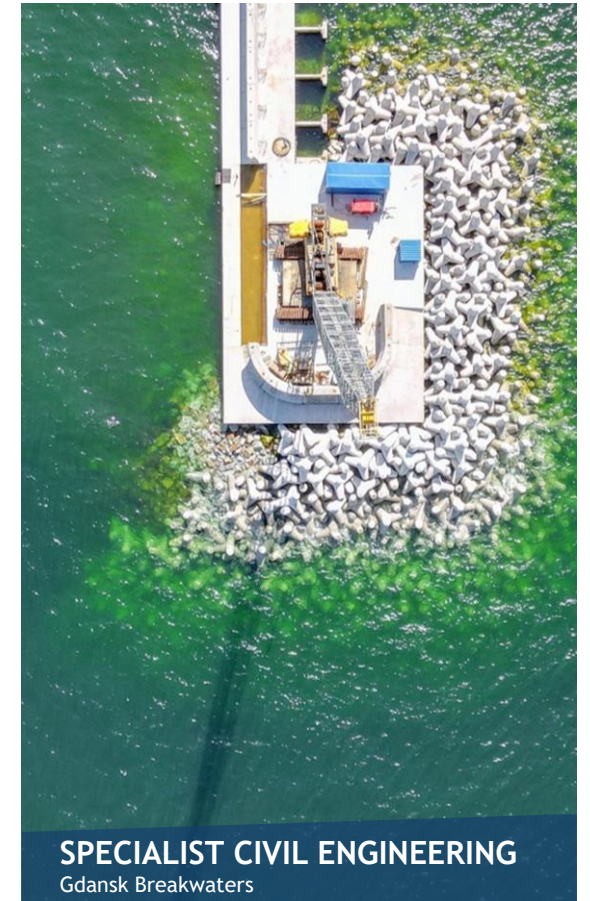
SEGMENT DE - GERMANY

FOCUS ON CONSOLIDATION



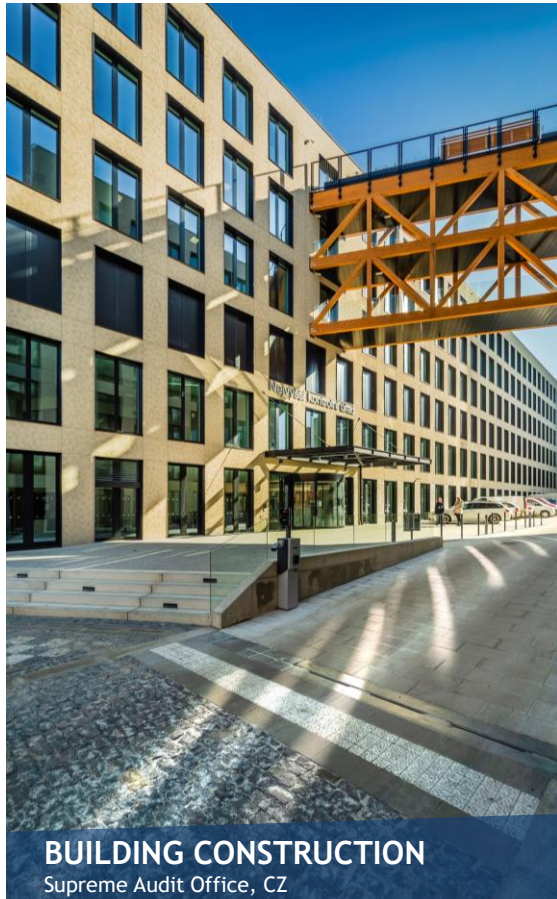
SEGMENT PL - POLAND

PORR'S THIRD-LARGEST HOME MARKET



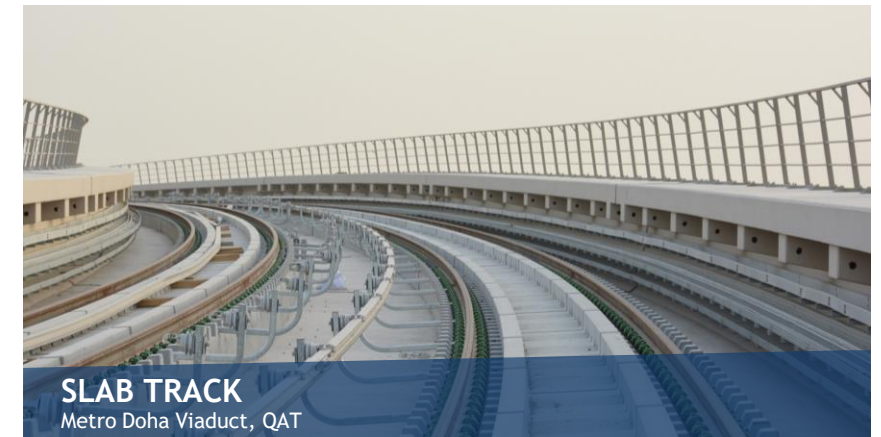
SEGMENT CEE - CZECH REPUBLIC, SLOVAKIA, ROMANIA

STRONG EXPERTISE IN MAJOR INFRASTRUCTURE PROJECTS



SEGMENT INFRASTRUCTURE INTERNATIONAL

FOCUS ON THE PROJECT BUSINESS



3 Sustainability and More

THE NEW NORMAL

FOUR D`S OF THE ECONOMY



Demography

+80% urban population until 2050

Smart infrastructure, building and mobility concepts

- Residential
- Commercial, Hotels
- Medical Centers
- Retirement Homes
- Railways, roads
- Tunnels, bridges



Deglobalisation

Regional focus for international resilience

Regional procurement and production, innovative products and mobility concepts

- Industrial
- Research Facilities
- Local resources
- Regional procurement



Decarbonisation

Towards a green footprint

Focus on circular economy and environmentally friendly construction

- ISS ESG Prime
- MSCI ESG AA
- Innovation
- Environmental Engineering



Digitalisation

Digital Europe Programme worth EUR 7.6 bn

Data era, process efficiency, artificial intelligence, digital education

- BIM
- LEAN Design
- LEAN Construction
- 2D - 5D

ESG RATINGS

AMONG THE BEST PERFORMERS IN THE INDUSTRY



B
Climate Change & Water



C+ / Prime Segment
Top 10% of Industry



AA
Top segment of Industry
(AAA bis CCC)



Silver
Top 18% of Industry

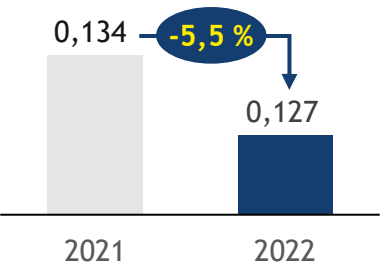


RESPONSIBILITY ON EVERY LEVEL

NUMBER 1 IN RECYCLING

Decarbonisation

Energy intensity in MWh/EUR

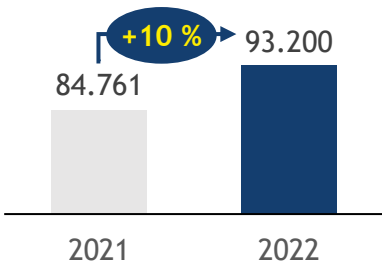


- Smart metering system in roll-out
- Local procurement
- Automatic stop for construction equipment



Circular Economy

Recycled materials used in t

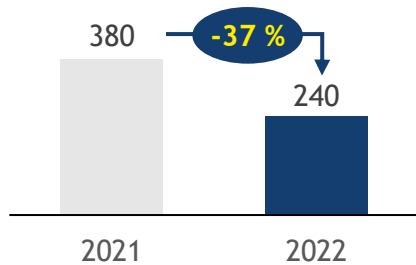


- Mobile plants for materials to be processed
- Mineral wool treatment plant: 80% of volume reduction
- R&D: Recycled styrofoam to save 50% of CO2-emissions



Habitats

Total water consumption in m³



- On-site water recirculation
- Recultivation & renaturation of farmlands and habitats
- Securing and remediating contaminated sites

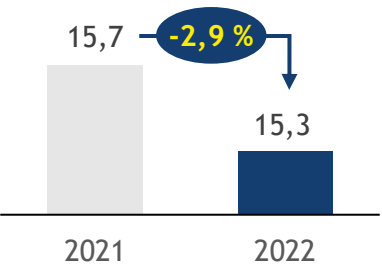


WORKING WORLDS & COMPLIANCE

SETTING PARTNERING STANDARDS

Occupational Safety and Health

Work-related injuries rate*

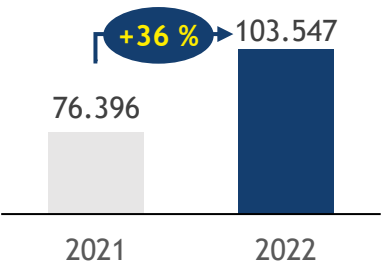


- Vision Zero
- Safety walks and training
- Roll-out occupational Health Management



Working Worlds

Trainings in h

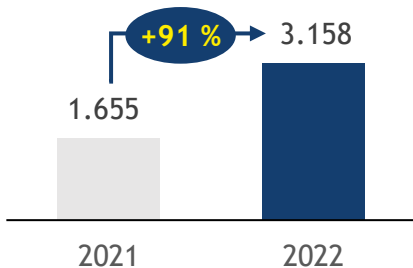


- > 400 apprentices in 23 apprenticeships
- **Diversity initiatives:**
we@PORR, women@PORR, Builders Day



Human Rights, Ethics and Compliance

Anti-corruption training



- Whistleblowing hotline
- Tax Policy
- Traffic light system for suppliers



*Work-related injuries based on 1,000,000 hours worked

WHAT WE BUILD ON OUR FIVE PRINCIPLES



Reliability

Commit - don't command.
Responsibility starts with me.
Rules are not a matter of personal choice.



Appreciation

Diversity - definitely.
I am not the center of the universe.
Fairness is a matter of honour for us.



Pioneering Spirit

Always a step ahead.
Entrepreneurs at heart.
Mistakes are a learning opportunity.



Shoulder to Shoulder

Dare to go beyond your silo.
No lone wolves, please.
Information & knowledge should be shared.



Passion

Working together for the best solution.
No compromises when it comes to construction.
The best minds at PORR.

BUILD ON US - GROW WITH US

PORR AS EMPLOYER

Unique

Reliability. Shoulder to Shoulder. Appreciation.
Passion. Pioneering Spirit.
Our five principles connect us.



International

We are active across Europe and internationally,
with staff from more than 75 countries.



Leader in technology

Our pioneering spirit has allowed us to be a
technology leader in the construction
sector for more than 150 years.



Nurturing

We offer a multitude of options for further
education and training so you can develop your soft
skills and grow professionally.



Sustainable

Doing business sustainably is a core component of
our responsibility towards society.



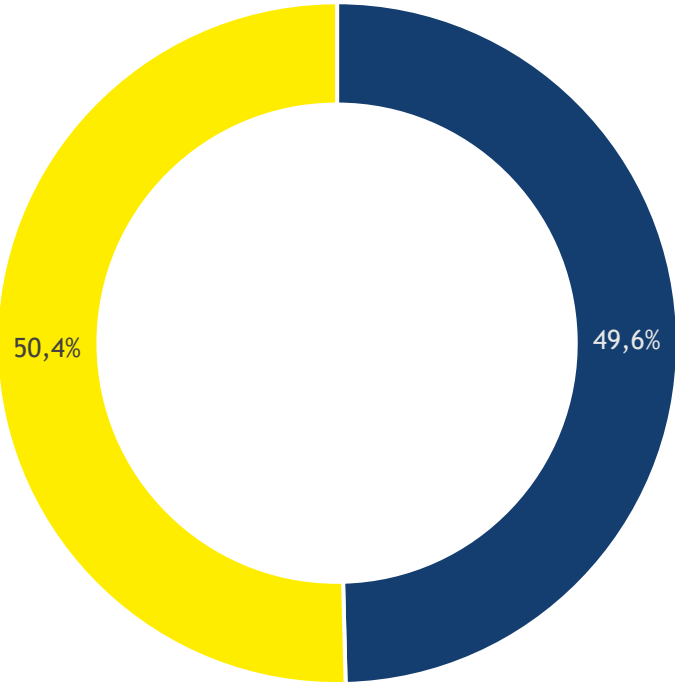
Social

We care for you. We have inhouse initiatives to
promote diversity and equal opportunities with
We@PORR.



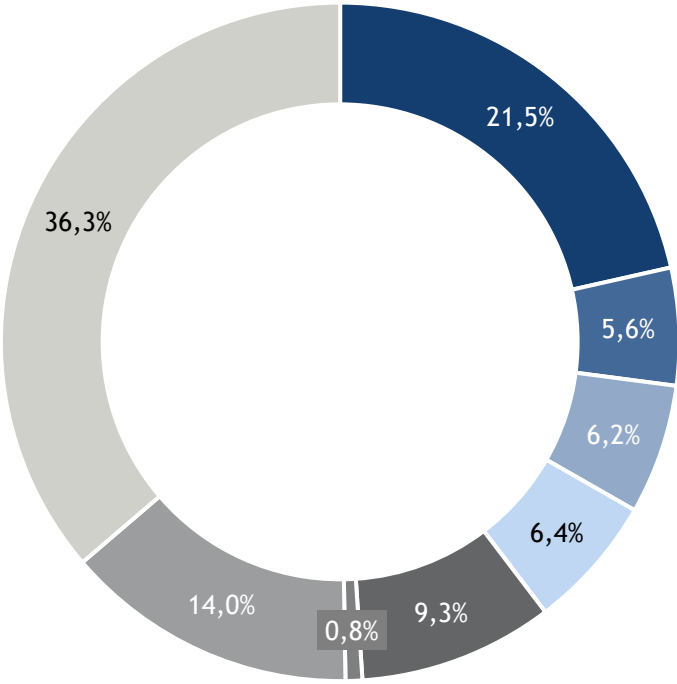
OWNER-RUN WITH A STABLE SHAREHOLDER STRUCTURE

Shareholder structure



- Syndicate (Strauss Group, IGO Industries Group)
- Free float (4.3% Heitkamp Construction AG and 3.6% PORR Management as well as own shares PORR AG)

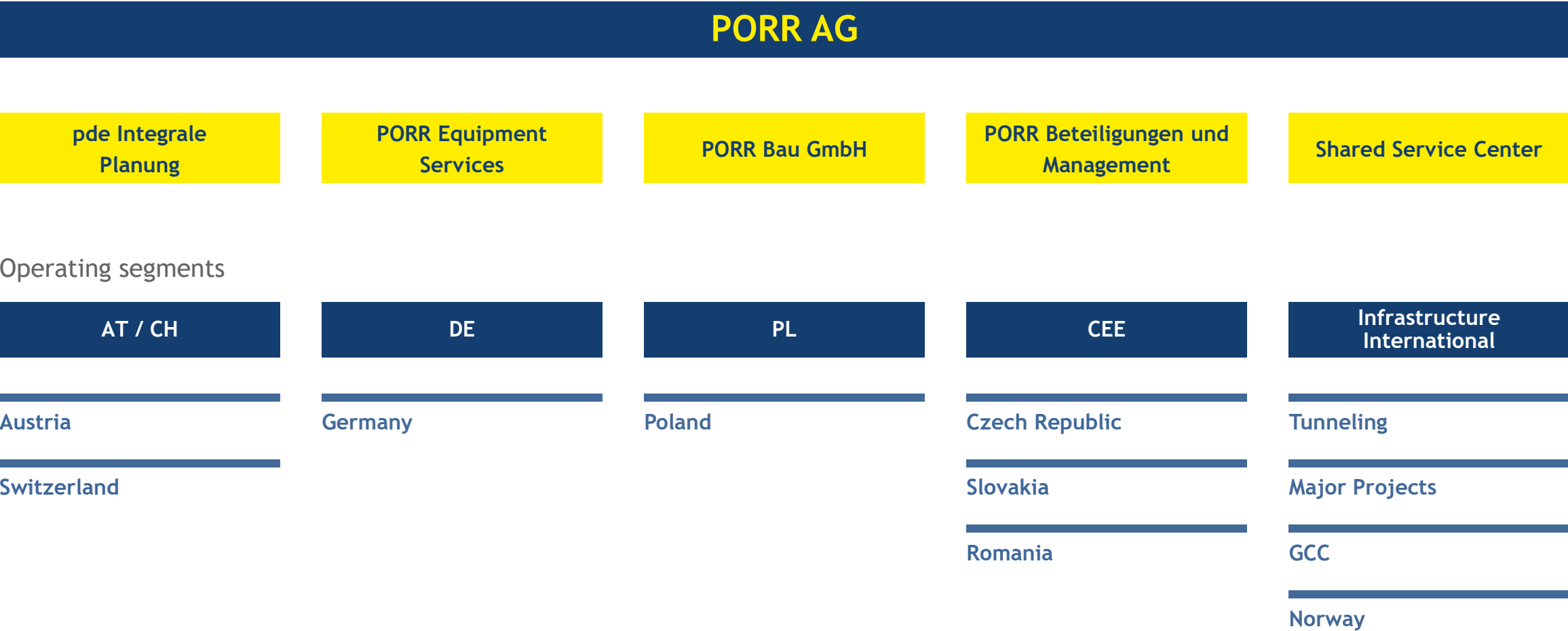
Free float



- Austria
- Germany
- Great Britain
- Rest of Europe
- USA
- Rest of world
- Not directly attributable
- Retail

OUTLINE OF THE ORGANISATIONAL STRUCTURE

LEAN AND EFFICIENT



KEY FINANCIAL INDICATORS

IMPORTANT FIGURES AT A GLANCE

Key Earnings Figures (EUR m)	2022	Change	2021	2020	2019
Production output ¹	6,226.4	8.7 %	5,727.3	5,185.3	5,570.3
Revenue	5,786.0	11.9 %	5,169.8	4,651.8	4,880.4
EBT	110.0	28.9 %	85.4	-51.0	37.4
Net profit	82.6	34.6 %	61.4	-42.4	27.8

Key Assets and Financial (EUR m)	31.12.2022	Change	31.12.2021	31.12.2020	31.12.2019
Total assets	4,146.8	2.0 %	4,065.0	3,509.5	3,664.5
Equity	798.9	-3.1 %	824.4	650.5	599.0
Equity ratio	19.3 %	-1.0 PP	20.3 %	18.5 %	16.4 %
Net debt	-59.0	-9.8 %	-65.3	134.6	343.5

Key Share Data	31.12.2022	Change	31.12.2021	31.12.2020	31.12.2019
Number of shares	39,278,250	-	39,278,250	29,095,000	29,095,000
Market capitalisation as of 31.12.2022 (EUR m)	461.9	-14.4 %	539.7	375.3	449.2

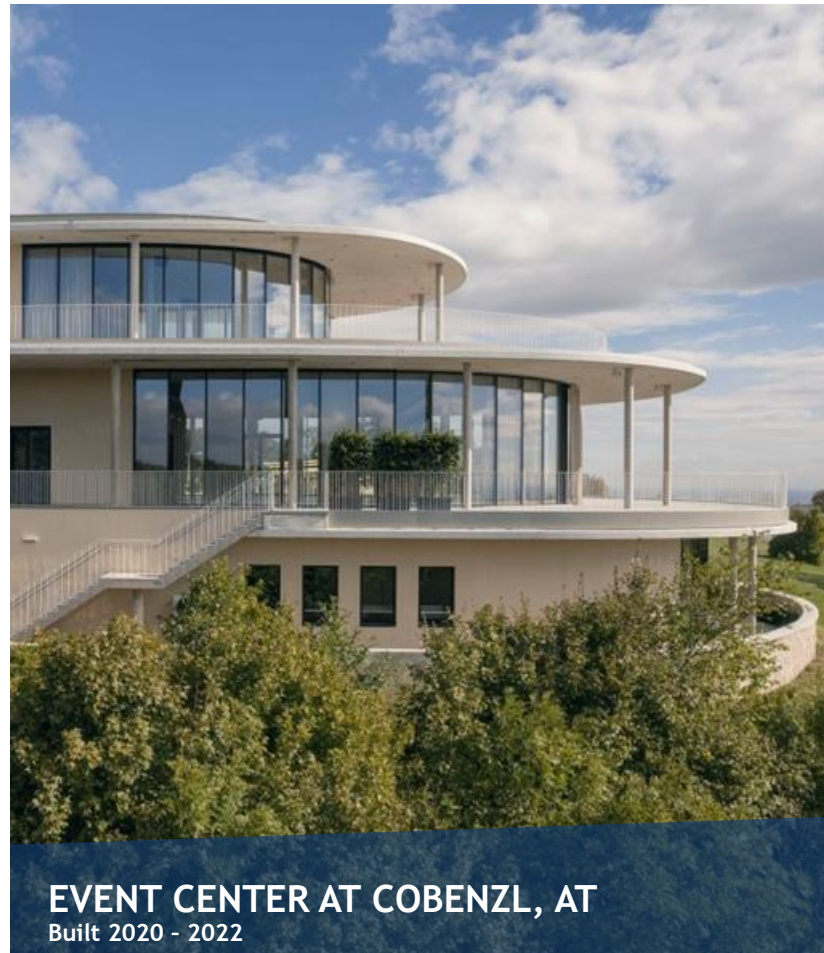
¹ The production output corresponds to the output of all companies and consortiums (fully consolidated, equity method, proportional or those of minor significance) in line with the interest held by PORR AG. The figures have been rounded off using the compensated summation method. Absolute changes are calculated using the rounded values, relative changes (in percent) are derived from the non-rounded values.

4 Our References



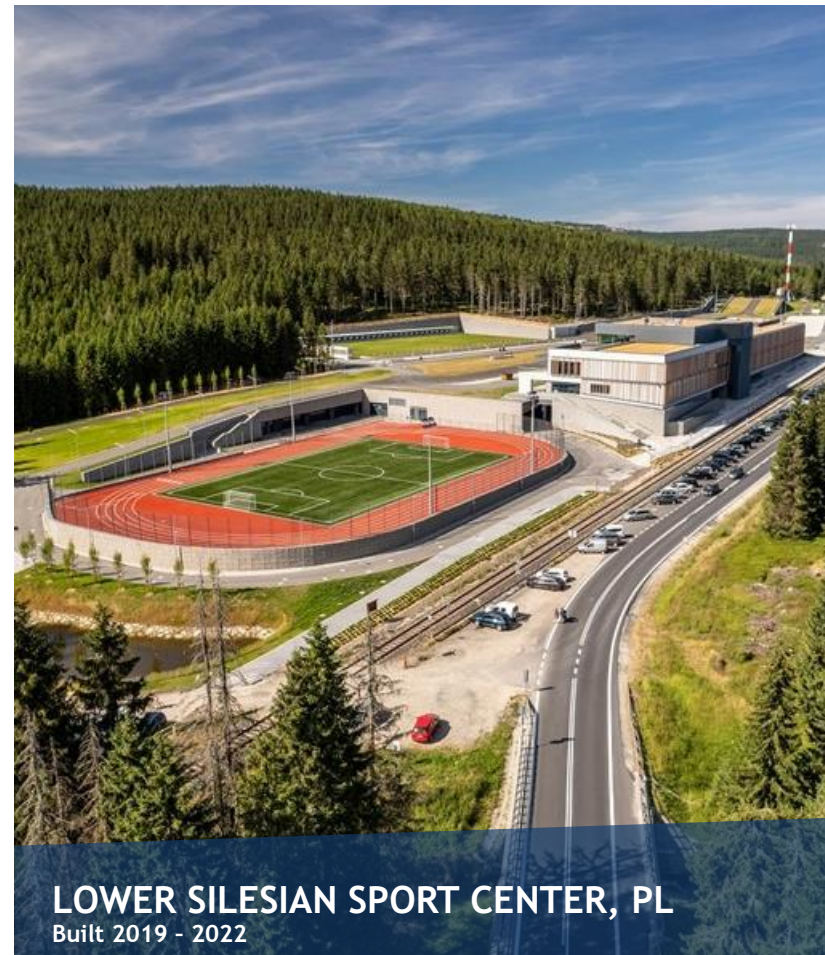
PORR SHAPES CITYSCAPES AND LANDSCAPES

BUILDING CONSTRUCTION REFERENCES



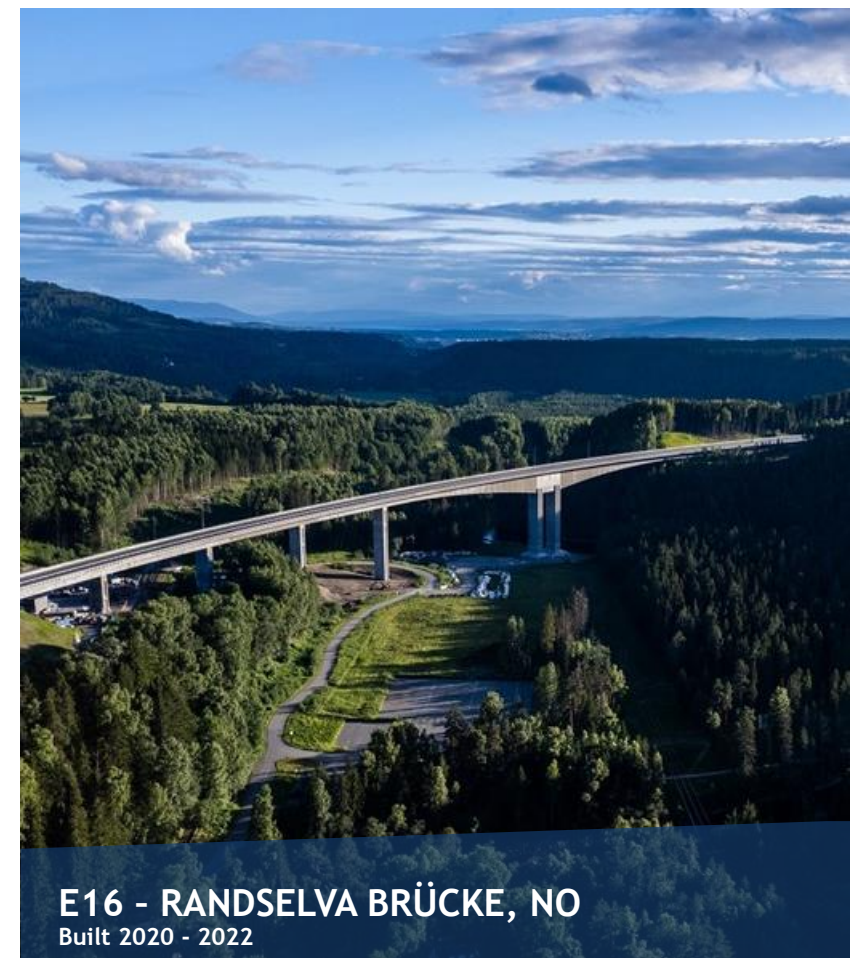
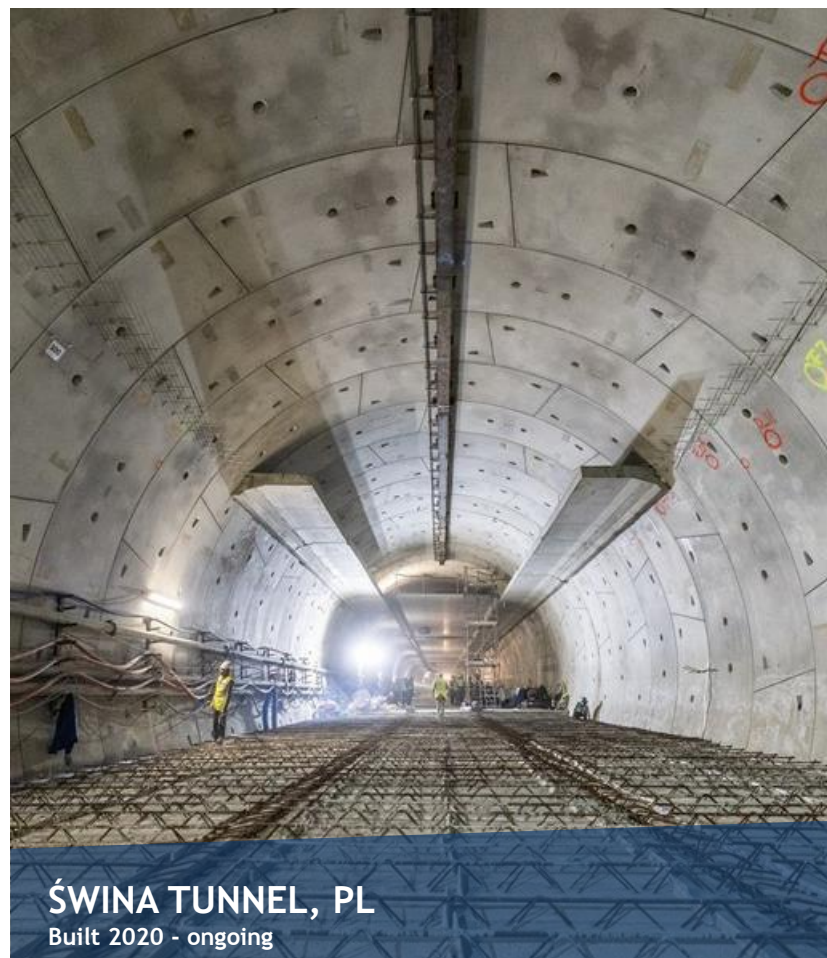
PORR SHAPES CITYSCAPES AND LANDSCAPES

BUILDING CONSTRUCTION REFERENCES



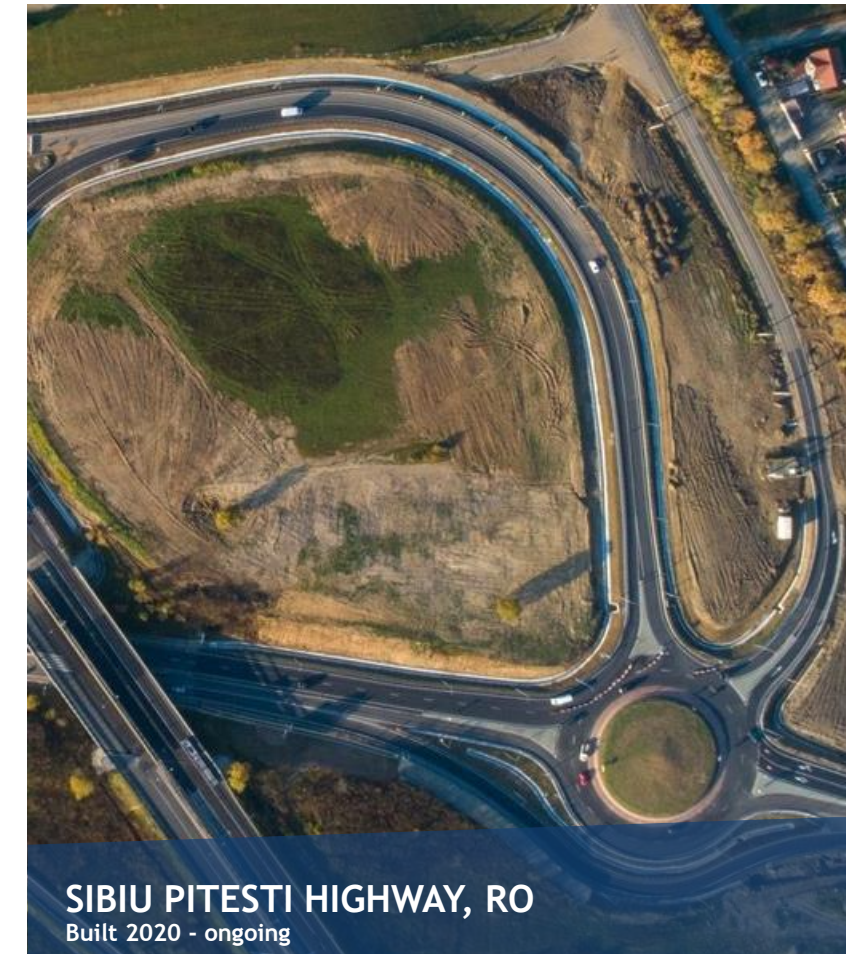
THE BASIS FOR MODERN COOPERATION

CIVIL ENGINEERING & INFRASTRUCTURE REFERENCES



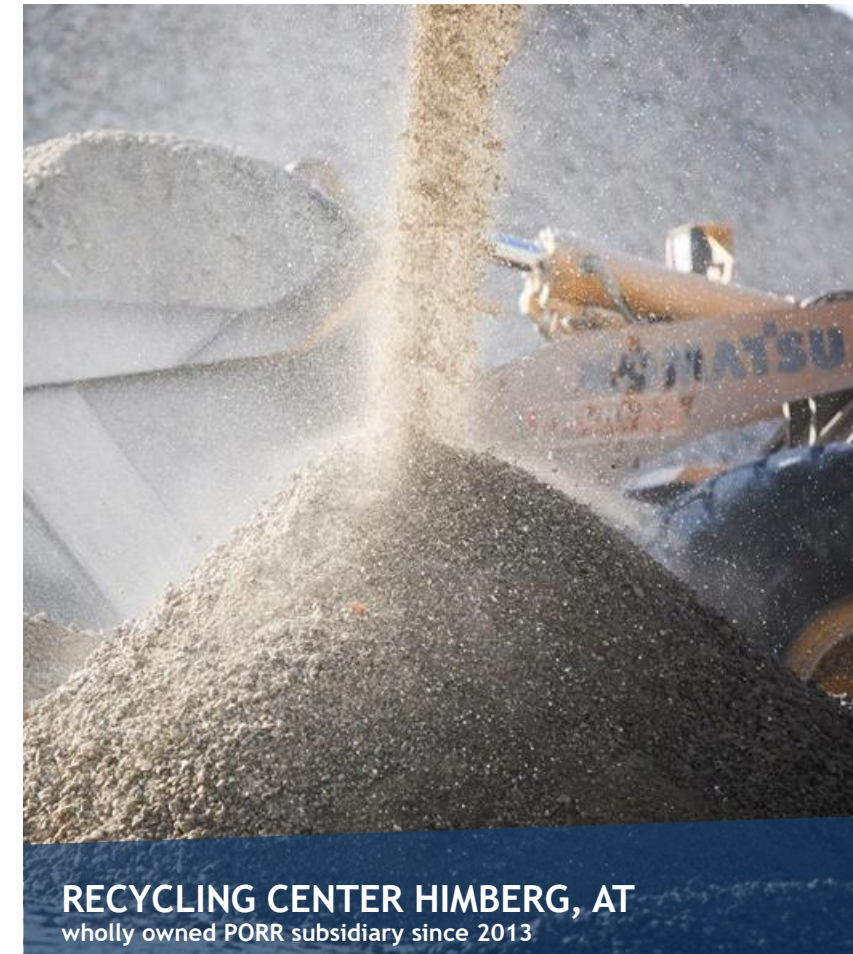
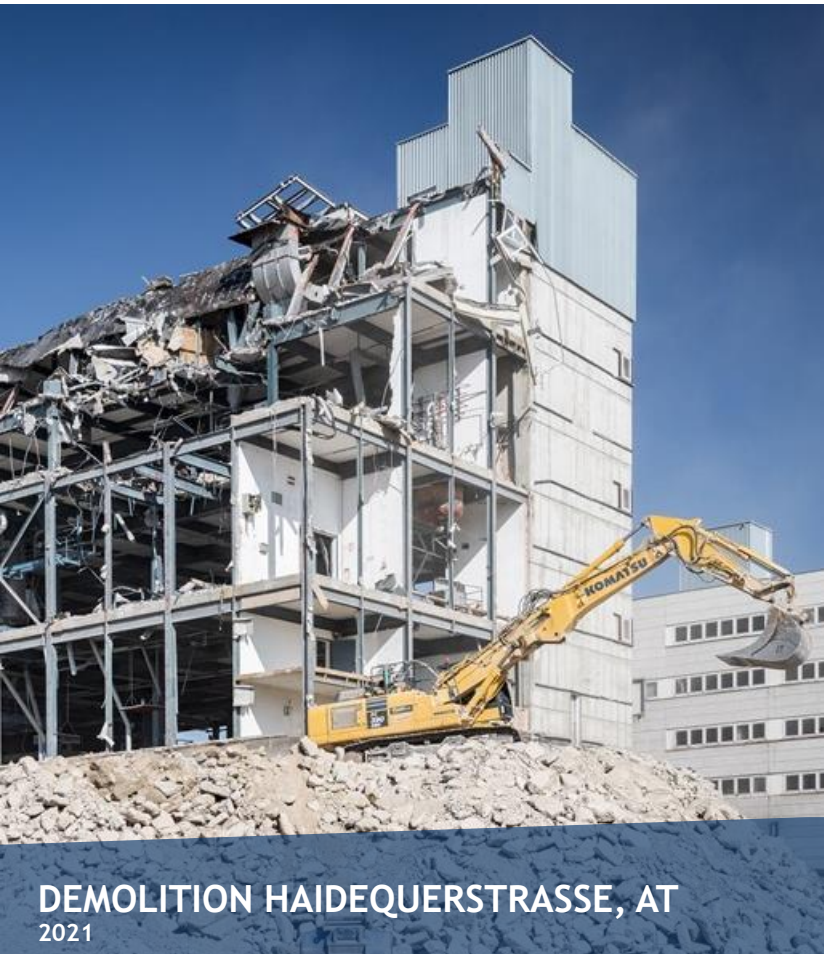
THE BASIS FOR MODERN COOPERATION

CIVIL ENGINEERING & INFRASTRUCTURE REFERENCES



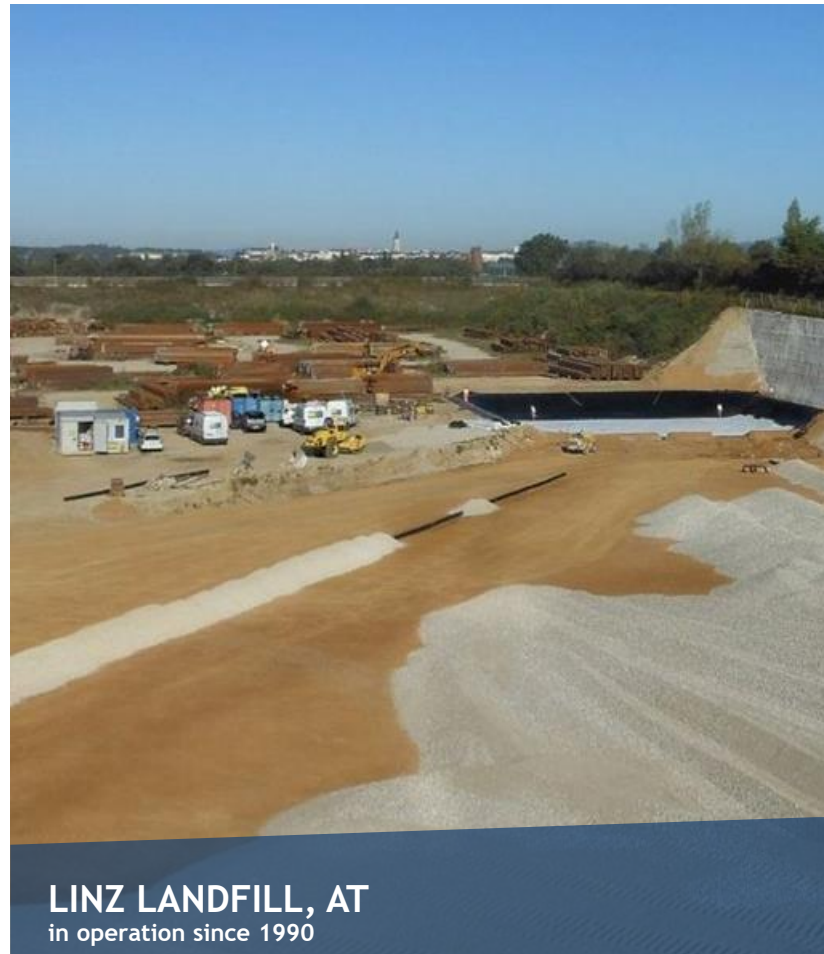
FOR A GREEN FUTURE

ENVIRONMENTAL ENGINEERING REFERENCES



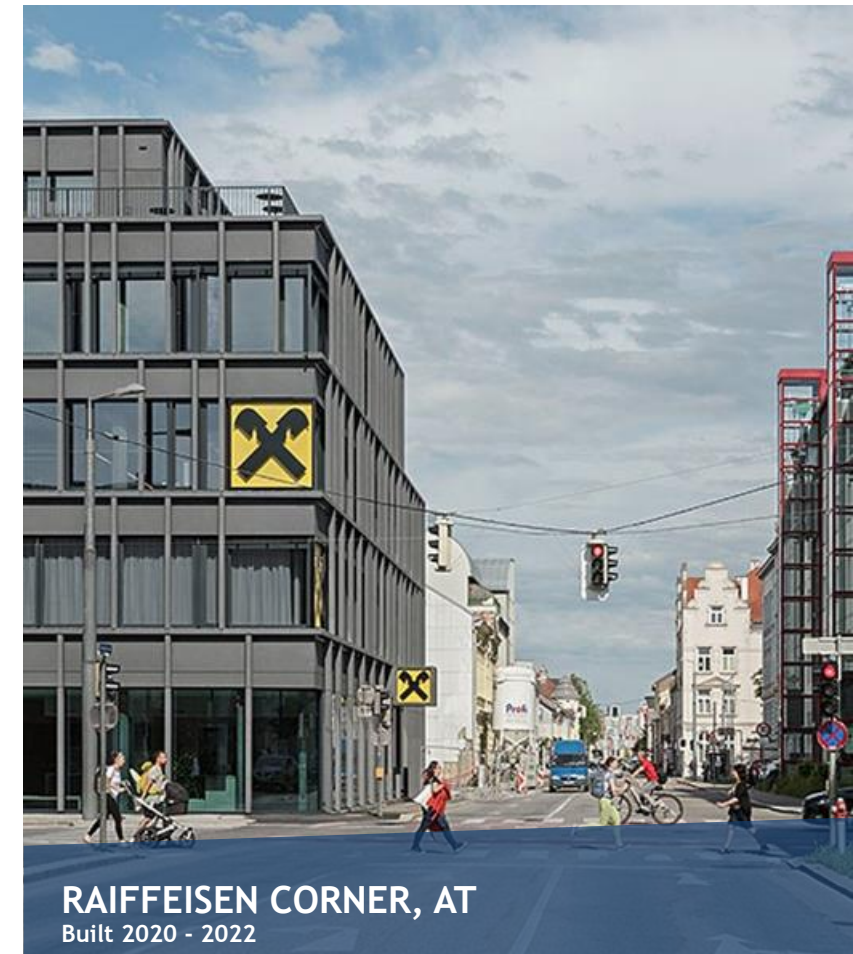
FOR A GREEN FUTURE

ENVIRONMENTAL ENGINEERING REFERENCES



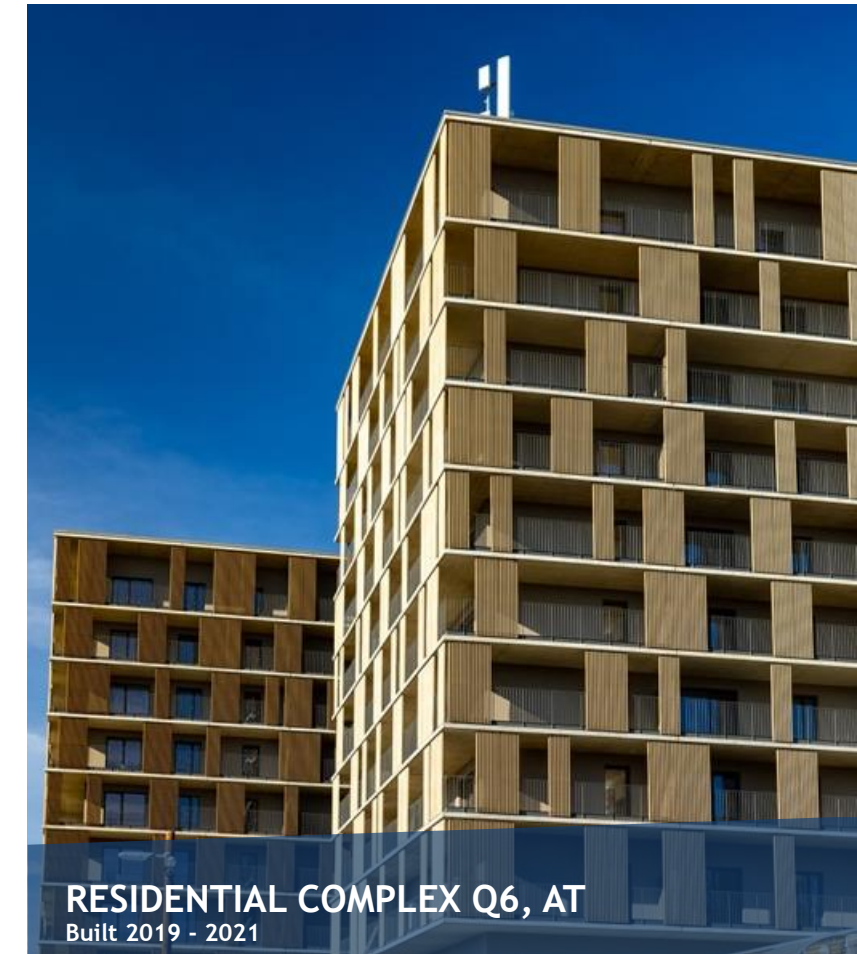
INTEGRATED PLANNING AT THE HIGHEST LEVEL

DESIGN & ENGINEERING REFERENCES



INTEGRATED PLANNING AT THE HIGHEST LEVEL

DESIGN & ENGINEERING REFERENCES



BUILDING IS A PEOPLE BUSINESS



PORR

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